

**City of Duluth
Treasury Division
Tourism Taxes
2026**

Current Month - June Sales*

Tax	2026 Actual	2026 Budget	Actual/ Budget Variance	2025 Actual	Prior Year Variance
3.00% Hotel/Motel	\$448,784	\$415,866	7.9%	\$464,472	-3.4%
1.00% Hotel/Motel	\$149,595	\$138,618	7.9%	\$154,824	-3.4%
2.50% Hotel/Motel	\$310,153	\$314,484	-1.4%	\$331,895	-6.6%
2.25% Food/Beverage**	\$0	\$0		\$979,161	
2.25% Food/Beverage	\$653,816	\$626,182	4.4%	\$680,368	-3.9%
Total	\$1,562,348	\$1,495,150	4.5%	\$2,610,720	-4.2%

Year-to-Date

Tax	2026 Actual	2026 Budget	Actual/ Budget Variance	2025 Actual	Prior Year Variance
3.00% Hotel/Motel	\$1,615,711	\$1,404,618	15.0%	\$1,527,802	5.8%
1.00% Hotel/Motel	\$538,570	\$468,192	15.0%	\$509,267	5.8%
2.50% Hotel/Motel	\$1,115,188	\$1,046,145	6.6%	\$1,080,952	3.2%
2.25% Food/Beverage**	\$0	\$0		\$979,161	
2.25% Food/Beverage	\$3,415,386	\$3,150,795	8.4%	\$3,319,258	2.9%
Total	\$6,684,855	\$6,069,750	10.1%	\$7,416,440	3.8%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

** In 2025 City received a significant one-time remittance related to tax collections inadvertently included on an entity's State of MN sales tax returns. Business sales tax data is not public information and further details on the entity cannot be provided. The figure is noted in the totals, but excluded from the percentage calculations in order that data comparisons are not skewed by this large one-time remittance.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down moderately, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was down moderately, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up moderately and the year-to-date comparison was up significantly.