

City of Duluth
General Sales and Use Tax
March 2025

Budget and Revenue Totals			
	2023	2024*	2025
Adopted Budget	15,000,000.00	15,784,000.00	17,617,300.00
Amended Budget	15,000,000.00	15,784,000.00	17,617,300.00
YTD Revenue	19,016,504.44	19,007,615.22	4,188,116.74

Revenue by Month			
	2023	2024	2025
January	1,350,981.27	1,403,982.60	1,411,060.83
February	1,296,779.19	1,362,148.30	1,246,328.58
March	1,530,632.16	1,521,733.49	1,530,727.33
April	1,402,985.14	1,438,801.76	-
May	1,560,210.71	1,552,197.66	-
June	1,785,619.62	1,702,208.39	-
July	1,691,308.02	1,665,034.24	-
August	1,734,476.01	1,744,813.78	-
September	1,687,568.84	1,613,408.11	-
October	1,647,715.60	1,680,114.60	-
November	1,509,742.57	1,499,104.63	-
December	1,818,485.31	1,824,067.66	-
Total	19,016,504.44	19,007,615.22	4,188,116.74

* Beginning in 2024 the State began charging a flat 1.35% fee on sales tax collections. The fee is reflected in the sales tax figures for 2024 through March. Beginning in April 2024 the state reduced the fee to 0.00%. Beginning with payments made in January of 2025 the State will charge a flat 0.90% rate.

The general sales tax amounts above correspond to the monthly activity reported by the MN Department of Revenue, which collects the tax and remits advance and settlement payments to the City. The final payment is received in March of the following year, which represents a significant lag time from the sales period.

Current period collections in 2025 are up \$8,993.84 or 0.59% compared to last year.
Year-to-date collections in 2025 are down \$99,747.65 or 2.33% compared to last year.

Note: The timing of return filing/processing with the State of MN can impact month-to-month analysis.

The first chart compares revenues to the adopted and amended budgets, while the second chart shows a stacked approach to monthly and year-to-date revenue, while the third chart shows individual monthly collection comparisons.

