

**City of Duluth  
Treasury Division  
Tourism Taxes  
2023**

	<u>Current Month - October Sales*</u>					<u>Year-to-Date</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$373,625	\$293,311	27.4%	\$352,107	6.1%	\$3,380,437	\$2,622,708	28.9%	\$3,148,448	7.4%
1.00% Hotel/Motel	\$124,542	\$97,770	27.4%	\$117,369	6.1%	\$1,126,812	\$874,236	28.9%	\$1,049,483	7.4%
2.50% Hotel/Motel	\$281,860	\$235,454	19.7%	\$265,376	6.2%	\$2,496,198	\$2,074,016	20.4%	\$2,337,590	6.8%
2.25% Food/Beverage	<u>\$605,123</u>	<u>\$585,513</u>	3.3%	<u>\$599,866</u>	0.9%	<u>\$5,651,600</u>	<u>\$5,166,285</u>	9.4%	<u>\$5,292,932</u>	6.8%
Total	\$1,385,149	\$1,212,048	14.3%	\$1,334,718	3.8%	\$12,655,048	\$10,737,245	17.9%	\$11,828,452	7.0%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up slightly, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.