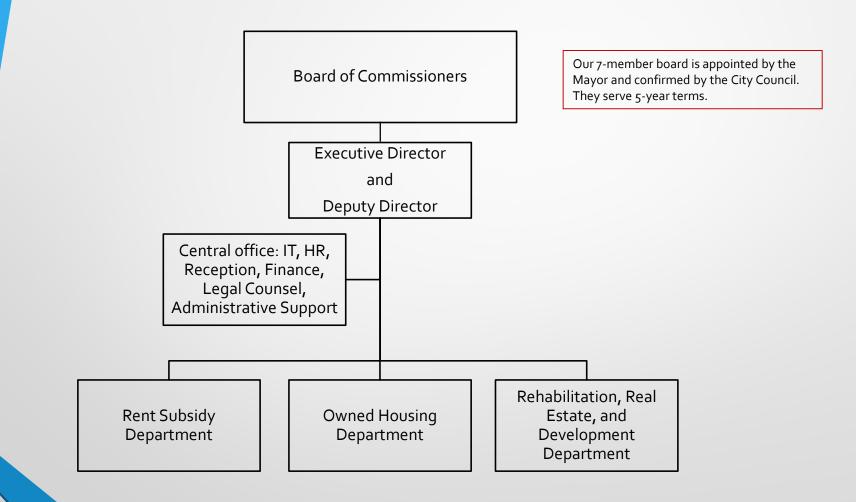


Housing and Redevelopment Authority of Duluth, Minnesota

FY 2024 Budget and Tax Levy Presentation to City Council



Our Organization



Core Programs Supporting Households in the City of Duluth

HRA Owned Housing:

- 1,170 units of rental housing
- Varied subsidies Public Housing, Project Based Rental Assistance, Project Based Vouchers, Rent-restricted Unsubsidized
- Rental Assistance Through Housing Choice Vouchers and Other Rent Subsidy Programs:
 - 1,750 Housing Choice Vouchers (35 of these set aside for non-elderly/disabled households)
 - 49 Emergency Housing Vouchers for people experiencing homelessness
 - Assistance to help homeless veterans through 15 Veteran's Administration Supportive Housing Vouchers
 - Assistance to end homelessness through Coordinated Entry, Bridges, Tenant Based Rental Assistance, and Emergency Solutions Grant funding
- Neighborhood Stabilization and Revitalization through our Rehab and Real Estate Department
 - Emergency repair program for low and moderate-income (LMI) homeowners
 - Exterior repair and fuel oil conversion programs for LMI single-family homeowners and small multi-family rental units
 - Manage and disburse the City's Revolving Loan Fund program for both income qualified homeowners and small multi-family rental units who rent to income-qualified tenants
 - Manage the City's Housing Trust Fund

OVERALL

We house approximately 2,500 households and families every day and bring in over \$10 million in rental assistance that goes into the hands of local landlords, over \$2 million in capital fund

money that is used in public housing projects using local labor and products, and up to \$100,000 in state resources for rehab projects providing local construction work.

Authority Support provided to the City of Duluth

Funding for two full-time Police Officers

 North Pointe Resource Center (formerly the Rainbow Center), Lincoln Park Center, and Harbor Highlands Community Center operations

 Support of city staff through co-funding the Senior Housing Developer position and assisting financially with the federal environmental review mandates

Development, Redevelopment, and Community Initiatives

- Fairmount Cottages 18 units in the Fairmount neighborhood, rental housing, NOW LEASING!!
- Skyridge Flats (70-unit, 55+, 50% and 30% AMI housing development)
 \$18 million development, UNDER CONSTRUCTION!!
- Harbor Highlands Phase VI Townhomes 40 units of affordable family townhomes – currently working to fill the funding gap.
- Harbor Highlands Tract B, home ownership phase partnership with One Roof
- Homeless Warming Center permanent site, substantial rehab, opened in February 2022
- Construction Training Program

CY2024 Tax Levy Request

 Starting back in 2021, the HRA decreased its levy request from 0.0179% to 0.0169% of the estimated market value.

 The HRA requests to keep the rate at the lowered percentage rate of 0.0169%.

The statutory maximum is 0.0185% of estimated market value.

CY2024 Tax Levy Request

\$426,522 – Owned Housing and Rent Subsidy Program Support

- \$166,522 HUD shortfalls in the Section 8, Small Rental Assistance Programs, and Harborview Phase I
- \$200,000 High Rise Security Contract
- \$60,000 HUD Housing Preservation Programs

\$179,848 – Warming Center and Other Community Center Operations and Maintenance

- **\$48,297** Lincoln Park Center (including the Homeless Warming Center facility utilities and repairs)
- \$71,551 North Pointe Resource Operations
- \$60,000 Harbor Highlands Community Center

\$891,397 – Affordable Housing Programs and Development

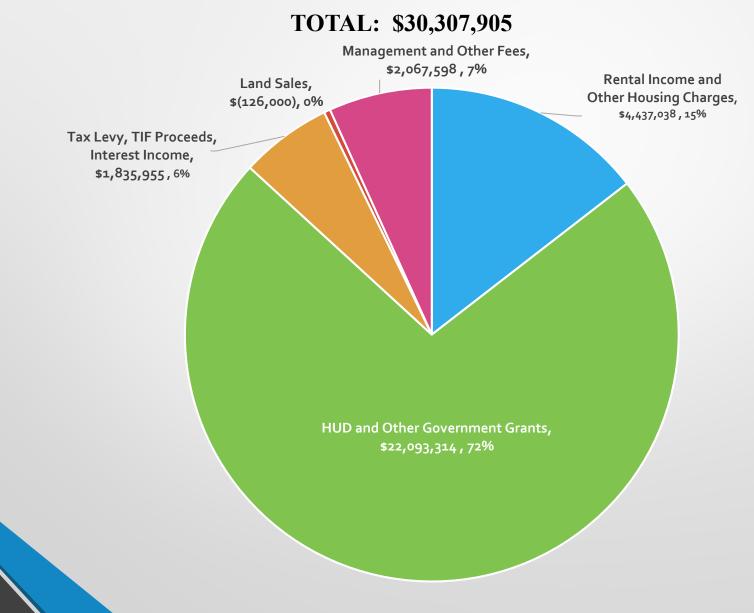
- \$200,000 Construction Training Program Year 4
- \$100,000 Funding for the City and HRA Senior Housing Developer position as well as support of the Planning and Economic Development Department for required environmental review services
- \$158,397 Other Programs (Emergency Repair, Healthy Home Repair, Housing Trust Fund Management, Landlord Incentives, etc.)
- \$433,000 New Affordable Housing Development Activity

\$208,500 – Community Housing Support Services

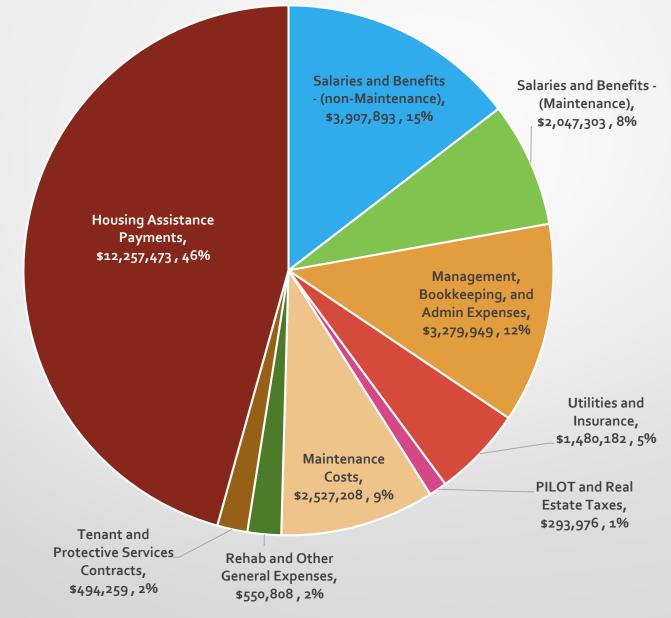
- \$166,000 Two full-time Community Police Officers (in addition to the tax levy, \$30,000 of HRA owned housing funds are also used to support the police officers)
- \$42,500 Homeless Prevention Program Support (partnership with One Roof and the City)

Total Tax Levy for CY 2024: \$1,706,267

FY 2024 Estimated Revenues



FY 2024 Proposed Expenses TOTAL: \$26,839,051



FY 2024 Net Cash Flow

- Excess revenue over expenses: \$3,468,854
 - Operating Transfer to Harbor Highlands Phase I: (\$100,002)
 - Replacement Reserve Contributions: (\$749,750)
 - Debt Principal Payments: (\$190,935)
 - Debt Interest Payments: (\$293,468)
 - Net Cash Flow: \$2,134,699
- Because of repositioning (RAD): Not budgeting the use of reserves – public housing operating reserves and nonobligated capital funds will be used to:
 - Fund the Initial Deposit to Replacement Reserves (IDRR) for the RAD conversion of the high rises, and
 - Complete any required initial (immediately required) repairs identified during the RAD needs assessment process.

Looking Ahead

- Four Housing Developments in Process
 - Fairmount Cottages (18 units)
 - Skyridge Flats (70 units)
 - Phase VI (40 units)
 - Home Ownership at Harbor Highlands partnership with One Roof
- Asset Repositioning (RAD)
- City Programs
 - Housing Trust Fund
 - Revolving Loan Fund
- Support of Local Developers
 - Conduit for Land Acquisition
 - Project Based Vouchers
 - Housing TIF Projects
- Other State Resources
 - New "Bring It Home MN" Vouchers
 - Other New State Housing Programs

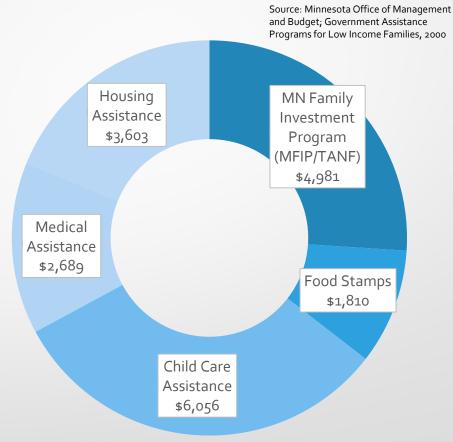
WAIT! What about the Construction Training Program?

- Partnership with Community Action Duluth.
- Continues to be successful
 - Lift people out of poverty who have barriers to employment
 - Teach skills in the construction trades
 - Rehab blighted houses for affordable home ownership
 - Provide wrap around services such as financial management, driver's license, GED, home ownership preparation, employment coaching, etc.
- We are on our 5th cohort of students and our 6th house with a 7th house already identified and ready for rehab.
- Please invite us back for a presentation on this program it is changing lives!
 - See next slide for a taste!

CONSTRUCTION TRAINING PROGRAM RETURN ON INVESTMENT

TOTAL BENEFIT COST PER YEAR PER RECIPIENT: \$19,139

- If you lift one person out of poverty at age 30, there is a savings of \$669,865 from age 30 to 65.
- We are in our fifth cohort. If one person from each cohort is lifted out of poverty through a living wage trade, it will save \$3,349,325 in benefits.
- If the cycle of poverty is broken and each of those participants have one child, you save an additional \$3,827,800 (assuming 40 years of benefits per person).



The \$200,000 per year investment in this project is paid back many times over and is priceless for the person who is now self-sufficient. This doesn't include savings to the healthcare system, the influx of revenue and tax payments to the economy, or the blight reduction and affordable home ownership developed through this program.

Summary

- The HRA touches the lives of approximately 2,500 families per month through housing assistance of varying forms.
- The tax levy request allows the HRA to continue supporting its mission of creating housing opportunities and strengthening neighborhoods to sustainably achieve a quality living environment for all.
- In 2024, a 0.0169% tax rate will generate enough funding for the HRA to continue its current and planned initiatives.
- The tax levy represents just under 6% of the HRA overall revenue but it is an important 6% as it is not restricted by HUD regulations.
- The HRA is committed to working with our partners and supporting development initiatives that not only create housing opportunities, but also stimulate the local economy.

Thank You!



Any Questions?

