

**City of Duluth
Treasury Division
Tourism Taxes
2025**

	<u>Current Month - January Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$179,492	\$151,255	18.7%	\$170,399	5.3%	\$179,492	\$151,255	18.7%	\$170,399	5.3%
1.00% Hotel/Motel	\$59,831	\$50,419	18.7%	\$56,800	5.3%	\$59,831	\$50,419	18.7%	\$56,800	5.3%
2.50% Hotel/Motel	\$125,369	\$109,176	14.8%	\$119,784	4.7%	\$125,369	\$109,176	14.8%	\$119,784	4.7%
2.25% Food/Beverage	<u>\$503,458</u>	<u>\$445,200</u>	13.1%	<u>\$465,390</u>	8.2%	<u>\$503,458</u>	<u>\$445,200</u>	13.1%	<u>\$465,390</u>	8.2%
Total	\$868,149	\$756,050	14.8%	\$812,373	6.9%	\$868,149	\$756,050	14.8%	\$812,373	6.9%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up moderately, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.