

**City of Duluth
Treasury Division
Tourism Taxes
2025**

	<u>Current Month - February Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$170,345	\$160,151	6.4%	\$181,430	-6.1%	\$349,837	\$311,406	12.3%	\$351,829	-0.6%
1.00% Hotel/Motel	\$56,782	\$53,385	6.4%	\$60,477	-6.1%	\$116,612	\$103,804	12.3%	\$117,276	-0.6%
2.50% Hotel/Motel	\$120,054	\$118,237	1.5%	\$129,452	-7.3%	\$245,423	\$227,413	7.9%	\$249,236	-1.5%
2.25% Food/Beverage	<u>\$479,873</u>	<u>\$466,181</u>	2.9%	<u>\$486,752</u>	-1.4%	<u>\$983,332</u>	<u>\$911,381</u>	7.9%	<u>\$952,142</u>	3.3%
Total	\$827,054	\$797,954	3.6%	\$858,110	-3.6%	\$1,695,204	\$1,554,004	9.1%	\$1,670,483	1.5%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down moderately, and the year-to-date comparison was down slightly. There was a large delinquent return for the current year. If filed timely, the month-to-month variance would be a decrease of approximately 3.5%. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was down slightly, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.