

**City of Duluth  
Treasury Division  
Tourism Taxes  
2025**

	<u>Current Month - April Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$216,753	\$202,945	6.8%	\$241,140	-10.1%	\$772,712	\$715,364	8.0%	\$799,520	-3.4%
1.00% Hotel/Motel	\$72,251	\$67,650	6.8%	\$80,380	-10.1%	\$257,571	\$238,460	8.0%	\$266,507	-3.4%
2.50% Hotel/Motel	\$156,161	\$151,186	3.3%	\$174,358	-10.4%	\$537,425	\$524,265	2.5%	\$567,402	-5.3%
2.25% Food/Beverage	<u>\$507,509</u>	<u>\$509,589</u>	-0.4%	<u>\$527,639</u>	-3.8%	<u>\$2,012,669</u>	<u>\$1,931,383</u>	4.2%	<u>\$2,002,428</u>	0.5%
Total	\$952,675	\$931,370	2.3%	\$1,023,516	-6.9%	\$3,580,376	\$3,409,472	5.0%	\$3,635,857	-1.5%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down significantly, and the year-to-date comparison was down moderately. There is a large delinquent return in the current year. If filed timely, hotel/motel figures would be down closer to 8% vs 10%. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was down moderately, and the year-to-date comparison was up slightly. The actual/budget variance for the month was down slightly, and the year-to-date comparison was up moderately.