

**City of Duluth  
Treasury Division  
Tourism Taxes  
2024**

	<u>Current Month - May Sales*</u>				
	2024 <u>Actual</u>	2024 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2023 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$269,788	\$243,874	10.6%	\$268,799	0.4%
1.00% Hotel/Motel	\$89,929	\$83,138	8.2%	\$89,600	0.4%
2.50% Hotel/Motel	\$192,914	\$182,973	5.4%	\$198,394	-2.8%
2.25% Food/Beverage	<u>\$532,948</u>	<u>\$533,567</u>	-0.1%	<u>\$529,170</u>	0.7%
Total	\$1,085,580	\$1,043,552	4.0%	\$1,085,963	0.0%

	<u>Year-to-Date</u>				
	2024 <u>Actual</u>	2024 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2023 <u>Actual</u>	Prior Year <u>Variance</u>
	\$1,069,309	\$975,770	9.6%	\$1,075,495	-0.6%
	\$356,436	\$332,645	7.2%	\$358,498	-0.6%
	\$760,316	\$718,922	5.8%	\$779,516	-2.5%
	<u>\$2,535,376</u>	<u>\$2,497,762</u>	1.5%	<u>\$2,477,180</u>	2.3%
Total	\$4,721,437	\$4,525,099	4.3%	\$4,690,690	0.7%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up down slightly, and the year-to-date comparison was down slightly. There is a delinquent return in 2024. If filed timely, the year-to-year comparison would be up slightly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up slightly, and the year-to-date comparison was up moderately. The actual/budget variance for the month was down slightly, and the year-to-date comparison was up slightly.