City of Duluth Treasury Division Tourism Taxes 2024

| | <u>Current Month - April Sales*</u> | | | | |
|---------------------|-------------------------------------|-----------------------|--------------------------------------|-----------------------|----------------------------------|
| | 2024 <u>Actual</u> | 2024 <u>Budget</u> | Actual/ Budget <u>Variance</u> | 2023 <u>Actual</u> | Prior Year <u>Variance</u> |
| 3.00% Hotel/Motel | \$241,140 | \$200,429 | 20.3% | \$220,913 | 9.2% |
| 1.00% Hotel/Motel | \$80,380 | \$68,327 | 17.6% | \$73,638 | 9.2% |
| 2.50% Hotel/Motel | \$174,358 | \$149,953 | 16.3% | \$162,591 | 7.2% |
| 2.25% Food/Beverage | \$527,639 | \$509,915 | 3.5%_ | \$505,713 | 4.3% |
| Total | \$1,023,516 | \$928,624 | 10.2% | \$962,856 | 6.3% |

| Prior 3 Year <u>I Variance</u> |
|--------------------------------------|
| 6 -0.9% |
| -0.9% |
| 1 -2.4% |
| 2.8% |
| 6 0.9% |
| |

^{*} The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was down slightly.

The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up moderately.

The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.