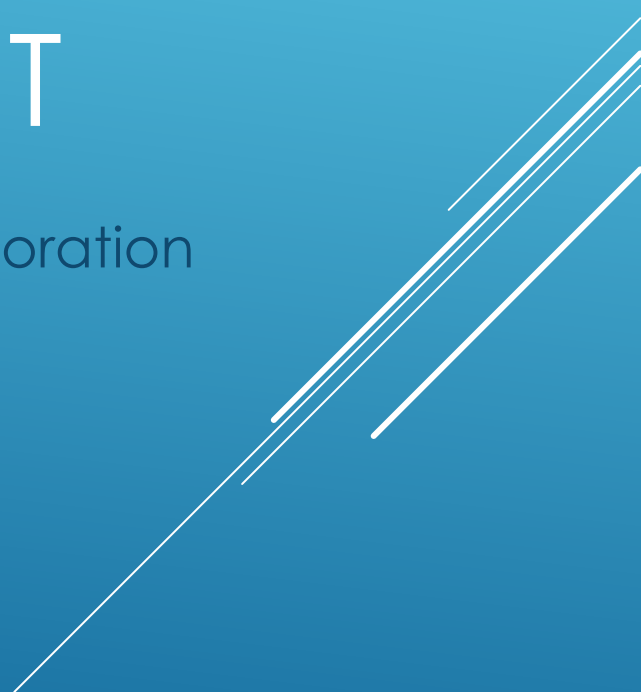
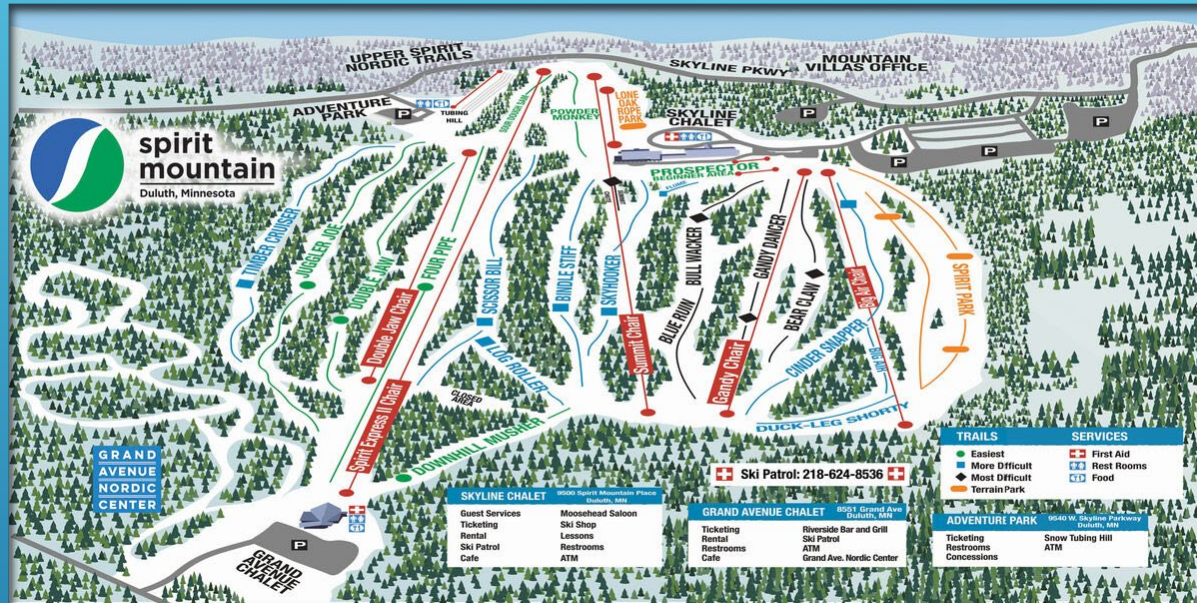




SPIRIT MOUNTAIN LIFT REPLACEMENT

Part of the Spirit Mountain Restoration
Project





- ▶ Background context
- ▶ Operational & capital investments
- ▶ Lift proposal

OVERVIEW

- ▶ **2020** Task Force formed, staffed by City and SE Group
- ▶ **2021** Task Force report calls for operational changes, leadership improvements & \$24M in infrastructure investment
- ▶ **2022** City seeks state \$12M in state bonding; no bonding bill is passed
- ▶ **2023** Legislature appropriates \$13M and requires \$13M local match
 - ▶ Spirit and City each will repay \$6.5M in debt over 20 years

TIMELINE OF SPIRIT MOUNTAIN TASK FORCE + SE GROUP

- ▶ Reduce debt
 - ▶ Repaid \$1.2 million LOC due City since 2014
 - ▶ Paid for \$365,000 groomer from 2019
- ▶ Strengthen leadership (owner, board & upper management)
- ▶ Engage with community
- ▶ Increase revenue generation
- ▶ Improve guest experience
 - ▶ Enhanced customer service
 - ▶ Improved and added new food offerings
- ▶ Enhance and expand programming
 - ▶ Added skating, snowshoeing
 - ▶ Increased programming/lessons
 - ▶ Lowering financial barriers to participation

PROGRESS ON TASK FORCE/ SE GROUP RECOMMENDATIONS

Financial and operational



Replace old hill lights with LEDs

Better manage snowmaking discharge

Improve phone, IT and POS systems

Replace aging rental gear

Acquire groomer, a mini-excavator and more snow guns & snowmobiles


Upgrade signage

Upgrade zip ride (Timber Flyer)

Nordic, mountain bike and snowmobile enhancements (GMPT/Legacy/F RTP)

PROGRESS ON TASK FORCE/ SE GROUP RECOMMENDATIONS

Comprise more than \$5M of the original \$24M in improvements recommended by SE Group

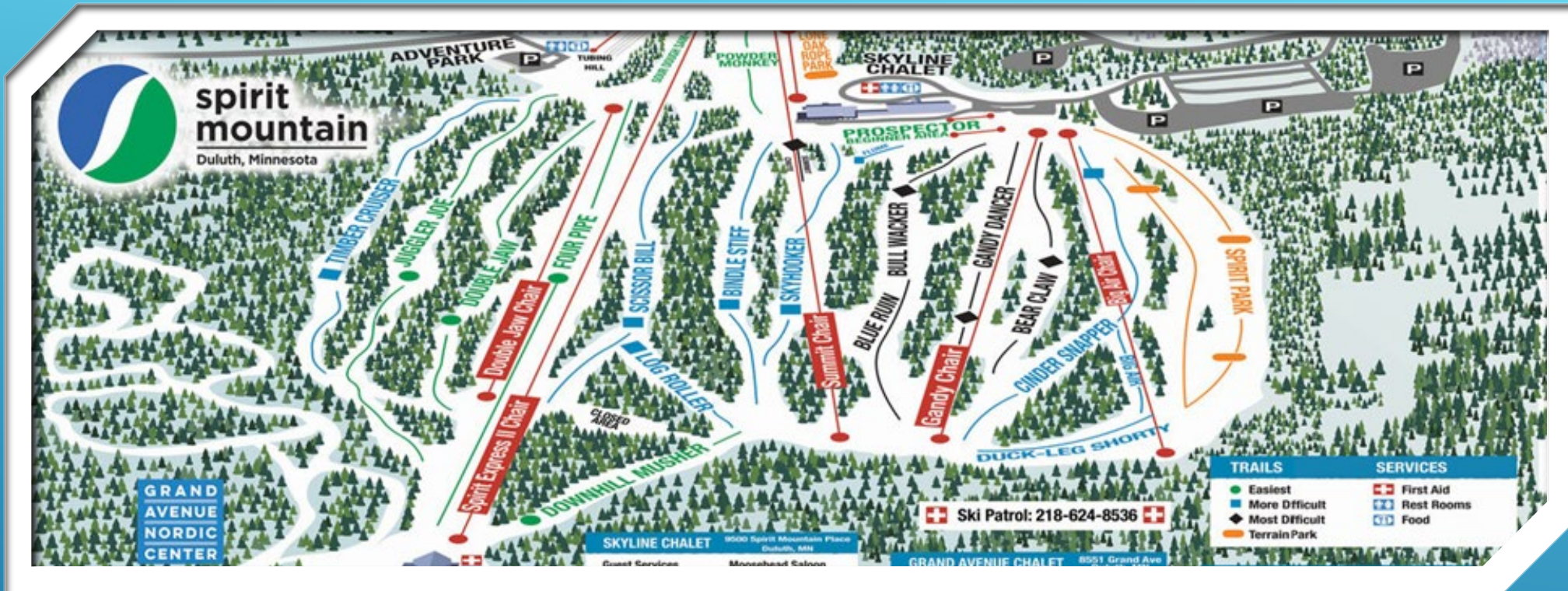


Replace two
aging lifts with
one new lift

Renovate the
Skyline Chalet

\$26M RESTORATION

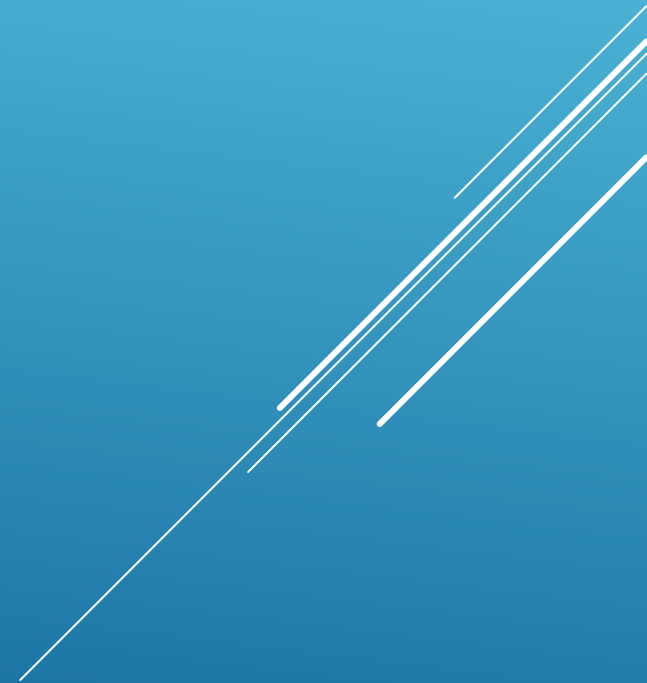
Focus of restoration funds



SPIRIT MOUNTAIN LIFTS

- ▶ Spirit currently has four active chairlifts—more capacity than we need
- ▶ Except on busy days, rarely run all four lifts
- ▶ Operating fewer lifts will save staff and utility expenses
- ▶ Old lifts require more maintenance & parts can be more difficult to find
 - ▶ Summit Lift is 50+ years old
 - ▶ Gandy Lift is 49+ years old
 - ▶ Big Air Chairlift is 36 years old
 - ▶ Summit Express Chairlift is 14 years old

A WORD ABOUT SPIRIT'S LIFTS



SE GROUP RECOMMENDATION




Replace Summit and Gandy chairlifts, which each carry 3 skiers/chair, with one lift that can carry 4 skiers/chair

- ▶ City and Spirit drafted RFP
- ▶ City received three responses
- ▶ City and Spirit staff scored proposals
- ▶ Highest score went to Leitner-Poma of America

RFP PROCESS

A joint effort that took advantage of the expertise of both City and Spirit staff



- ▶ City and LPOA sign contract
- ▶ LPOA begins ordering parts
- ▶ Spirit and City work together to remove old lifts and prepare for new lift alignment
- ▶ Construction begins in summer
- ▶ Lift ready for November 2025 open

NEXT STEPS

*Assuming City Council
approves the proposal*

A decorative graphic consisting of several parallel white lines of varying lengths, slanted diagonally from the bottom right towards the top right, set against a blue gradient background.