

## MEETING AGENDA

## Housing Trust Fund Review Committee Meeting

City Hall – Hillside Conference Room May 5, 2023 – 10:30am

- I. Call to Order
- II. Approval of February 13<sup>th</sup> Meeting Minutes
- III. Summary of Loan Activity
- IV. Loan #1 Plover Place, One Roof Housing Flexible Multifamily Program
  a. Staff Report and recommendation
- Loan #2 311 East 7<sup>th</sup> Street (CLT #1), One Roof Housing Infill Development Program
  a. Staff report and recommendation
- VI. Loan #3 21 South 67<sup>th</sup> Avenue West (CLT #2, One Roof Housing) Infill Development Program
  a. Staff Report and recommendation
- VII. Loan #4 2309 West 8<sup>th</sup> Street, Benjamin Grams Infill Development Program
  a. Staff Report and recommendation
- VIII. Energy Efficiency Programs and Housing Trust Fund a. Staff summary and discussion.
- IX. LISC Program Updates
- X. New Business by Committee Members
- XI. Adjourn



Planning & Development Division

Planning & Economic Development Department

Room 160 411 West First Street Duluth, Minnesota 55802 218-730-5580

planning@duluthmn.gov

**Housing Trust Fund Review Committee** 

City Hall – Room 155 February 13, 2023 – 10:00 am Meeting Minutes

**Present**: Jacob Morgan (HRA), Sumair Sheikh (LISC), Frank Jewell (former SLC Commissioner), Tony Sertich (Northland Foundation), Noah Schuchman (City of Duluth), Laura Birnbaum (St. Louis County), Chris Johnson (Duluth Chamber)

Absent: N/A

Others Present: Tom Church, Theresa Bajda

## I. Call to Order:

The February 13, 2023 meeting of the Housing Trust Fund Review Committee was called to order by Chair Morgan at 10:07 am.

II. Approval of October 27<sup>th</sup> Meeting Minutes

No discussion.

VOTE TO APPROVE THE OCTOBER 27, 2022 REGULAR MEETING MINUTES: (Sertich/Jewell) Vote: Passed (5-0).

- III. Election of Officers
  - a. Chair Jake Morgan
  - b. Vice Chair Noah Schuchman

**VOTE TO APPROVE CHAIR AND VICE CHAIR OFFICERS 2023 TERM:** (Jewell/Schuchman) Vote: Passed (5-0).

## IV. City Program Updates & Summary of Loan Activity

Tom Church: Provides summary of loans approved and in progress for the first year of the City side of the Housing Trust Fund.

Frank Jewell: Questioned whether the Merge LLC and 1927 LLC had started making draws on their recent loans.

Jake Morgan: Informed that Merge LLC started submitting draw requests and 1927 LLC is working through some details of draw requests.



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Tony Sertich: Questioned what the timeline is to see projects begin construction, or how long it takes from the date of pre-application to having funding fully approved?

Jake Morgan: Stated that HRA and City staff built in metrics as part of the intake process of pre-applications are taking roughly 3-4 weeks from date of preapplication through approval of full application. Indicated it takes up to two months to close on funding from time of pre-application.

Laura Birnbaum: Questioned what type of outreach exists to let potential applications know about the program. Offered to host staff or share the program at future Heading Home Advisory Committee.

Tom Church: Informed Committee Members that they provide regular updates to the Affordable Housing Coalition, through Mayor's Office via press releases and to the Arrowhead Builders Association meetings.

Frank Jewell: Shared that for communities of color an invite must be sent versus relying on word of mouth literally Indicated that the timeline could be an issue as contractors are hard to secure locally for smaller jobs. Shared personal experience of finding contractor for home remodel project.

- V. Loan #1 New Burnham LLC, Leijona Apartments Multifamily Rehab & Conversion
  - a. Staff Report and recommendation

Tom Church: Shared staff report and details of \$180,000 loan request for the completed Leijona Apartments project. Indicated the loan would provide bridge funding until the Developer closes on permanent mortgage financing. Indicated the loan term is 6 months.

Laura Birnbaum: Requested information on why there are different affordability thresholds under the existing Housing trust fund.

Noah Schuchman: Expressed comfort in supporting the loan request and that rather than a gap financing source it allows full utilization of historic and state tax credits prior to closing on permanent mortgage.

**VOTE TO APPROVE LOAN WITH NEW BURNHAM LLC FOR THE LEIJONA APARTMENTS:** (Sertich/Sheikh) Vote: Passed (5-0)

## VI. Minimum HTF Balance

a. Staff report and recommendation



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Tom Church: Reminded group of the Committee's desire to implement a floor for the HTF balance and indicated there are a couple ways to implement said Floor. Recommended either amending the ordinance that established the HTF, which would be an involved process, amend the Committee's bylaws to make a duty of the committee, or informally state intention in the meeting minutes. Shared staff's recommendation to amend the bylaws so any loan that would draw the HTF balance below \$300,0000 would be subject to HTF Committee review.

Noah Schuchman: Expressed support of staff's recommendation.

**VOTE TO SUSPEND RULES TO ALLOW AMENDMENT TO BYLAWS WITH LESS THAN 15 DAYS NOTICE:** (Schuchman/Jewell) Vote: Passed (5-0).

**VOTE TO AMEND BYLAWS BY ADDING PARAGRAPH "3.3 HTF MINIMUM BALANCE":** (Schuchman/Sertich) Vote: Passed (5-0).

"3.3 <u>HTF Minimum Balance</u>. The Committee will review all funding proposals that would draw the HTF balance below \$300,000.00 and make loan recommendations aligned with Housing Trust Fund Goals as defined in Ordinance No. 21-049-O."

Frank Jewell: Requested information from staff on how money flows back to the fund. Jake Morgan: Indicated the City issues lump sum to HRA after loan approval and the HRA manages all draw requests and collection of any interest prior to returning loan—plus interest, less any forgiveness—back to the City after completion of the project and end of loan term.

## VII. LISC Program Updates

Sumair Sheikh: Shared some changes on their program terms and the desire to make terms clearer with more direct language. Indicated changes are mostly related to interest rates and loan terms, with programs now having a 4% rate with a minimum affordability threshold. Shared that LISC hopes to work closely with City staff on deals they could partner on. Explained that any loans greater than \$2M require LISC national credit committee approval. Updated group that the Merge, LLC project estimated to go through credit committee this week to be the first HTF loan by LISC. Mentioned LISC possibilities for conversion projects and capacity building funding, and developers of color grant could be complementary to HTF loans and could tie in well.

Jake Morgan: Questioned if LISC has completed any loans yet?

Sumair Sheikh: Confirmed no and that Merge, LLC is anticipated to close this week. Mentioned possibility of partnering with City funding to buy down interest rates.





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- VIII. New Business by Committee Members None.
- IX. Adjourn

## **VOTE TO ADJOURN MEETING:** (Schuchman/Morgan) Vote: Passed (5-0).

Meeting adjourned by Chair Morgan at 10:37am.



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## City of Duluth Housing Trust Fund

## **Summary of Loan Activity**

April 28, 2023

The City of Duluth's Housing Trust Fund launched on February 1<sup>st</sup>, 2022. During its first year of operations the program received 41 pre-applications, six of which have been approved for loans totaling \$2,570,000.00. The remaining \$1,430,000.00 is available for future loans. The approved projects will add 86 units to the City's housing supply, 63 of which will be affordable to families earning 80% of Area Median Income (AMI) or less.

| Applicant          | Program                 | Loan<br>Amount | Interest<br>Rate | Draws To-<br>Date | Forgivable<br>Amount | Units          | Loan<br>Term &<br>Start<br>Date | Projected<br>Payoff<br>Date |
|--------------------|-------------------------|----------------|------------------|-------------------|----------------------|----------------|---------------------------------|-----------------------------|
| Simply<br>Tiny LLC | Infill                  | \$190,000      | 4.75%            | \$171,888.52      | \$0                  | 1 Tiny<br>Home | 10<br>months,<br>6/1/22         | 4/1/23                      |
| One Roof           | Infill                  | \$225,000      | 4.75%            | \$84,278.11       | \$10,000             | 1 SFH          | 12<br>months,<br>10/4/22        | 10/4/23                     |
| 1927 LLC           | Rehab                   | \$600,000      | 2%               | \$277,638.94      | \$50,000             | 4              | 18<br>months,<br>11/14/22       | 5/14/24                     |
| Merge,<br>LLC      | Flexible<br>Multifamily | \$1,000,000    | 0%               | \$941.284.56      | \$0                  | 44             | 18<br>months,<br>11/15/22       | 5/15/24                     |
| Festies,<br>Inc    | Rehab                   | \$375,000      | 5%               | \$220,104.10      | \$0                  | 3              | 6 months,<br>2/23/23            | 8/23/23                     |
| New<br>Burnham     | Rehab                   | \$180,000      | 4%               | \$0               | \$0                  | 33             | 6 months,<br>3/13/23            | 9/13/23                     |
| TOTALS             |                         | \$2,570,000    |                  | \$1,695,194.23    | \$60,000             | 86             |                                 |                             |

In addition to the six approved loans, the Housing and Redevelopment Authority (HRA) is currently processing applications for four additional loans. These four requests range from \$250,000 to \$350,000 and total \$1,120,000. If approved, these loans would support 28 housing units.

Applications that are deemed ineligible by the HRA are most commonly lacking permanent financing or site control. Applicants are encouraged to re-apply at a later time once these items are completed.



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## New Applications for HTF Review Committee Consideration

Four new applications requesting a total of \$1,120,000 are currently before the Review Committee. If all of these loans are approved the Housing Trust Fund balance would be \$310,000.

| Applicant                  | Program                 | Loan Amount | Interest<br>Rate | Forgivable<br>Amount | Units<br>Created | Reason for<br>Review   |
|----------------------------|-------------------------|-------------|------------------|----------------------|------------------|------------------------|
| One Roof –<br>Plover Place | Flexible<br>Multifamily | \$250,000   | 0%               | \$50,000             | 24               | Multifamily<br>Project |
| One Roof –<br>CLT#1        | Infill                  | \$260,000   | 0-3%             | \$10,000             | 1 SFH            | Forgiveness            |
| One Roof –<br>CLT#1        | Infill                  | \$260,000   | 0-3%             | \$10,000             | 1 SFH            | Forgiveness            |
| Benjamin<br>Grams          | Infill                  | \$350,000   | 0-3%             | \$50,000             | 2                | Forgiveness            |
| Totals                     |                         | \$1,120,000 |                  | \$120,000            | 28               |                        |

\*Staff reports specific to the pre-applications above are included with the agenda packet and will be summarized at the May 5, 2023 Committee meeting.



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## Duluth Housing Trust Fund Pre-Application Staff Report

**Plover Place** Applicant/Developer Debbie Friedman / One Roof Community Housing Flexible Multifamily Fund **HTF Program Amount Requested** \$250,000 & \$50,000 in loan forgiveness Eligible for 18 months at 0% interest and up to \$50,000 in loan Loan Terms forgiveness Plover Place is a new model for permanent supportive housing for homeless individuals. This project will involve the construction of two 12unit, 2-story buildings with 24/7 staffing and supportive services provided by the Salvation Army. Individual units will be relatively small, with a <sup>3</sup>/<sub>4</sub> **Project Details** bathroom, storage, and a large window. Residents will share a community living space, kitchen area and laundry. This request is for low-interest construction financing and \$50,000 of loan forgiveness to cover increased construction costs. **Project Location** S. Robin Ave & W. Palm St. \$3,558,203 (Note: Construction costs are estimates and do not reflect **Total Development Costs** current bids.) \$1,600,000 ARPA (City of Duluth), \$1,600,000 (St. Louis County), \$40,000 **Other Financing** (Sales Tax Rebate), \$30,000 (MN Power Solar Grant) Plover Place is the first example of the New Housing Model for the Homeless developed in 2020 by a working group of Duluth professionals in social services, low income housing, architecture, and construction industries. The aim was to research, rethink, and redesign the homeless housing model. Plover Place strives to offer the right balance of supportive services and independent living, private as well as community space, and healthy and humane design. Plover Place makes efficient use **Project History** of a compact design that fits into most neighborhoods and pre-fabricated building components that keep development costs very low. The operating cost model should achieve some profit while providing important services to ensure success for occupants and the community. The goal is for Plover Place to serve as a replicable, feasible model for design and services that best serve individuals experiencing homelessness. This project meets eligibility requirements for the HTF's Flexible Multifamily Program and is aligned with key principles identified in the City's comprehensive plan, including creating efficiencies in delivery of **Staff Recommendation** public services (Principle #12) and integrating fairness into the fabric of the community (Principle #14). The proposal would create 24 new housing units for individuals with the most acute need. Staff recommend loan approval contingent on receipt of final costs from a licensed



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| contractor and seek a recommendation on the level of loan forgiveness |
|---|
| for the HRA to consider.  |

## **Exhibit A - Location Map**





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## **PROJECT INFORMATION:**

## Name:

NEW HOUSING MODEL FOR THE HOMELESS

## Location:

Project site to be determined, not selected yet

## Size:

4160 sf gross area total2 stories total, no basement40 ft x 52 ft building footprint12 sleeping units total

## Narrative:

The NEW HOUSING MODEL FOR THE HOMELESS is an innovative solution developed in 2020 by a working group of Duluth professionals in social services, lowincome housing, architecture, and construction industries. The aim was to research, rethink, and redesign the homeless housing model, striving to find the ideal harmony in amount of service and support, number of occupants/density, independent living with individual sleeping units/bathrooms, common spaces that create community, healthy and humane design offering daylight and views, compact size that fits into most neighborhoods and keeps development costs very low, and an operating cost model that achieves some profit while providing important services to ensure success for occupants and the community. Most importantly the goal was to develop a replicable solution in architecture, services, and costs, that can be copied and repeated throughout Duluth and other communities, supporting an aggressive, yet feasible, surge in new housing for the homeless.

## **Code Review:**

2020 MN Building Code Use and Occupancy: R2 Apartment or Boarding House Construction Type: V-B wood framed No sprinkler system required See sheet A400 for additional notes

## Architect:

COULSON Carly Coulson, AIA, LEED AP, CPHD 132 E Superior St. STE 3D Duluth, MN 55802 info@coulson.co www.coulson.co

## **DRAWING INDEX:**

| title page + drawing index                    | T001         |
|---|--------------|
| floor plan drawing notes                      | A001         |
| ground floor plan<br>second floor plan        | A100<br>A101 |
| sleeping unit plan<br>sleeping unit 3d sketch | A200<br>A201 |
| exterior elevations                           | A300         |
| building section                              | A400         |

## COULSON

132 E Superior St Duluth MN 55802 www.coulson.co info@coulson.co

## 1 Roof

12 E 4th Street Duluth MN 55805 1roofhousing.org 218-727-5372

Not for Construction

ISSUED FOR Feasibility Study 07.31.20

## S THE HOMELES FOR **NEW HOUSING MODEL**

Duluth, MN

**T001** 

## FLOOR PLAN DRAWING NOTES:

## 1 - 12 Sleeping Unit w/ Bathroom

12 total (including 1 accessible unit #10 on the ground floor). Single occupancy with in-suite bathroom. Including shower, toilet, sink, countertop, table, chair, twin bed, and built-in storage cabinets for food, clothing, linens, hamper, toiletries, and personal items. Provided by owner and not built-in: small mini-fridge/freezer, microwave, and induction portable 1-burner cooktop.

The micro space reduces overall footprint and costs but must prioritize methods to make the room feel larger, peaceful, and humane: large window connects to the outdoors/sunlight/views, use of built-ins to efficiently store items and maximize open floor space.

## 13 Private Office

Secure private office for staff, file storage, and consultation meetings. Large window creates a serene space with daylight and exterior views. Proximity to the entry allows staff to monitor activity of indoor and outdoor gathering spaces.

## 14 Quiet Room

Flexible quiet room used as library, den, and private meeting space for visiting consultations. Large window creates a serene space with daylight and exterior views.

## 15 Open Gathering Space w/ Common Kitchen

The heart of the home is a large island for informal gathering, classes, activities, crafts, and shared meals A small common kitchen includes a sink, oven, induction cooktop, and coffee maker at interior wall location which will be covered with a locked sliding grille or panel at night when staff is not on the premises. A locked undercounter fridge/freezer is located in the island, as well as, locked base cabinets storing kitchen supplies. The kitchen can be reserved for use by individual tenants to host family and friends or other events. Open to the stair and with large windows, the room feels spacious and has views of the tv and nature. The island and stair space is open to tenants 24/7 and needs to be durable and easy to clean.

## 16 Open Lounge w/ TV

Open gathering space with large wall-mounted TV. A sliding wall or grille secures this space and prevents access at night when staff are not on the premises.

## 17 Entry Vestibule

24/7 secure entry, locked mail boxes.

## 18 Outdoor Patio

Outdoor dining tables, grille, edible gardening beds, bike storage, walkway to off-street parking and street.

## 19 Staff Restroom

Locked bathroom for staff and visitors.

## 20 Laundry Room

Ventless washer and dryer, countertop for folding. Room locked at night when staff is not on premises.

## 21 Equipment & Storage Room

Janitor's closet/cleaning supplies, MEP equipment, misc storage.

## 22 Storage Room

Misc storage, supplies to: repair/replace fixtures and furnishings, items for activities/classes, food pantry, extra clothing/personal items, tools/devices available for check-out

## 23 Emergency Exit Stair

Enclosed stairway for emergency egress only. Not an entrance. Exit only alarm at door.

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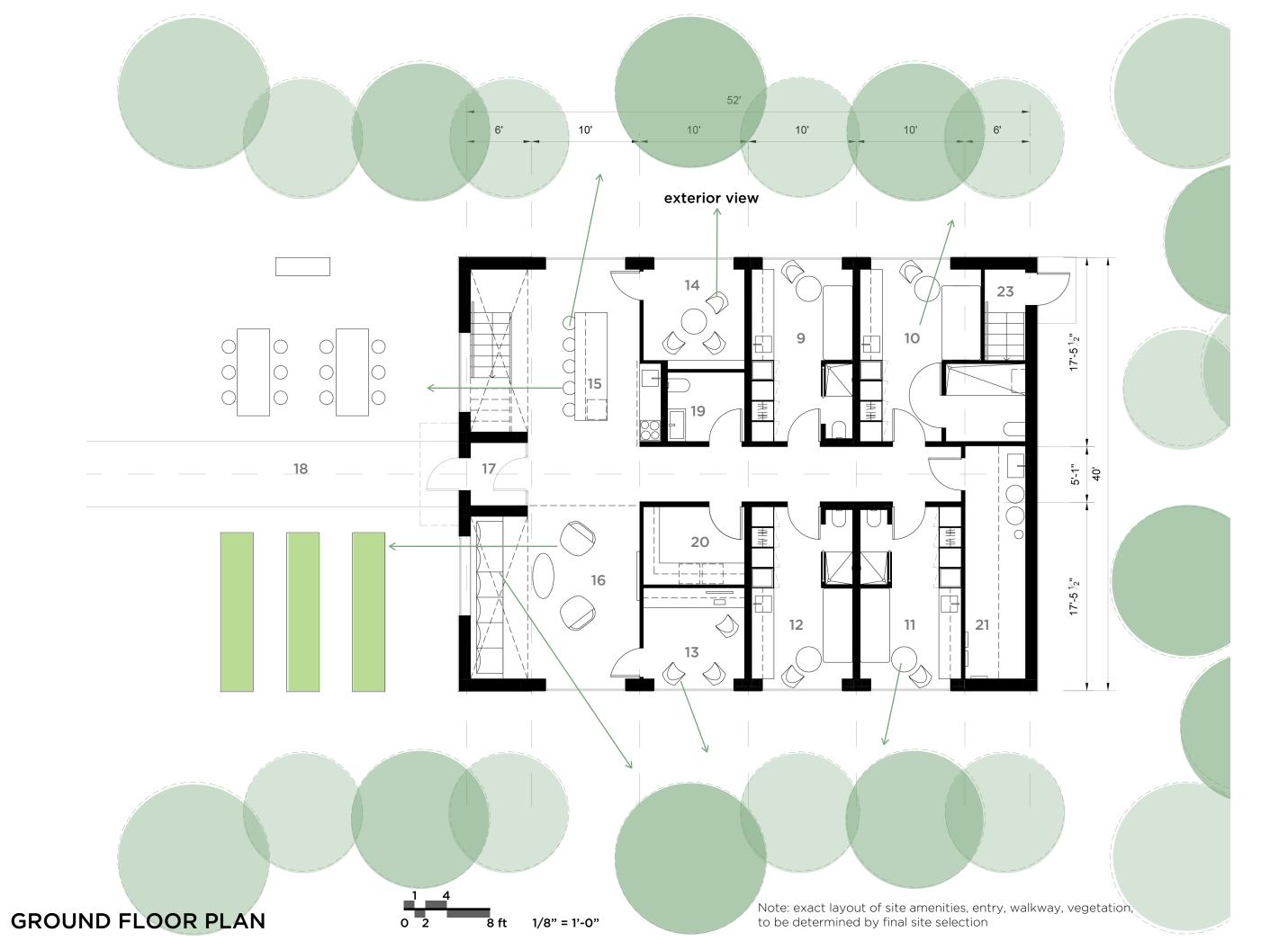
**1 Roof** 12 E 4th Street Duluth MN 55805 1roofhousing.org 218-727-5372

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S NEW HOUSING MODEL FOR THE HOMELES





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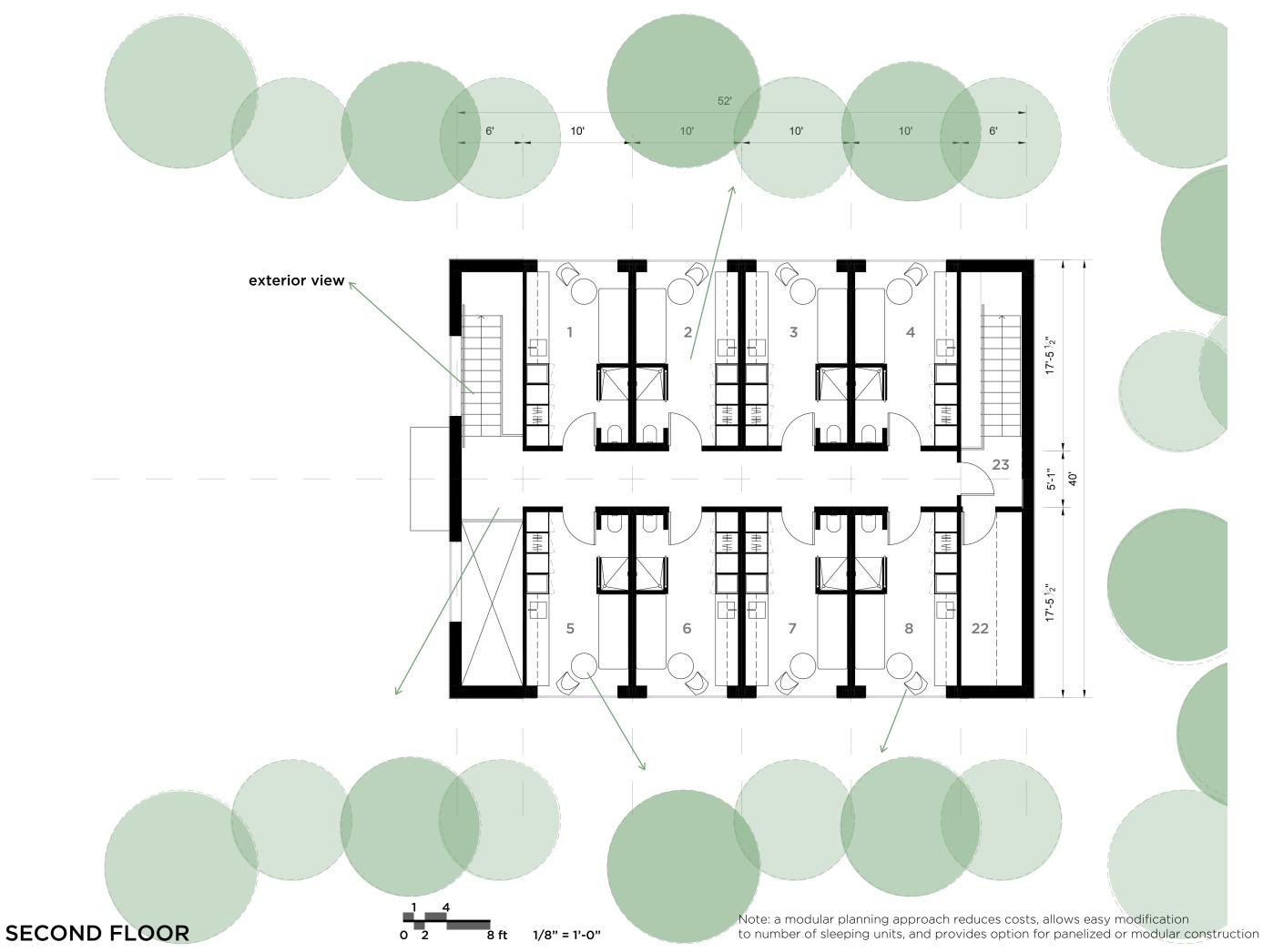
## Not for Construction

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# **NEW HOUSING MODEL FOR THE HOMELESS**

Duluth, MN

A100



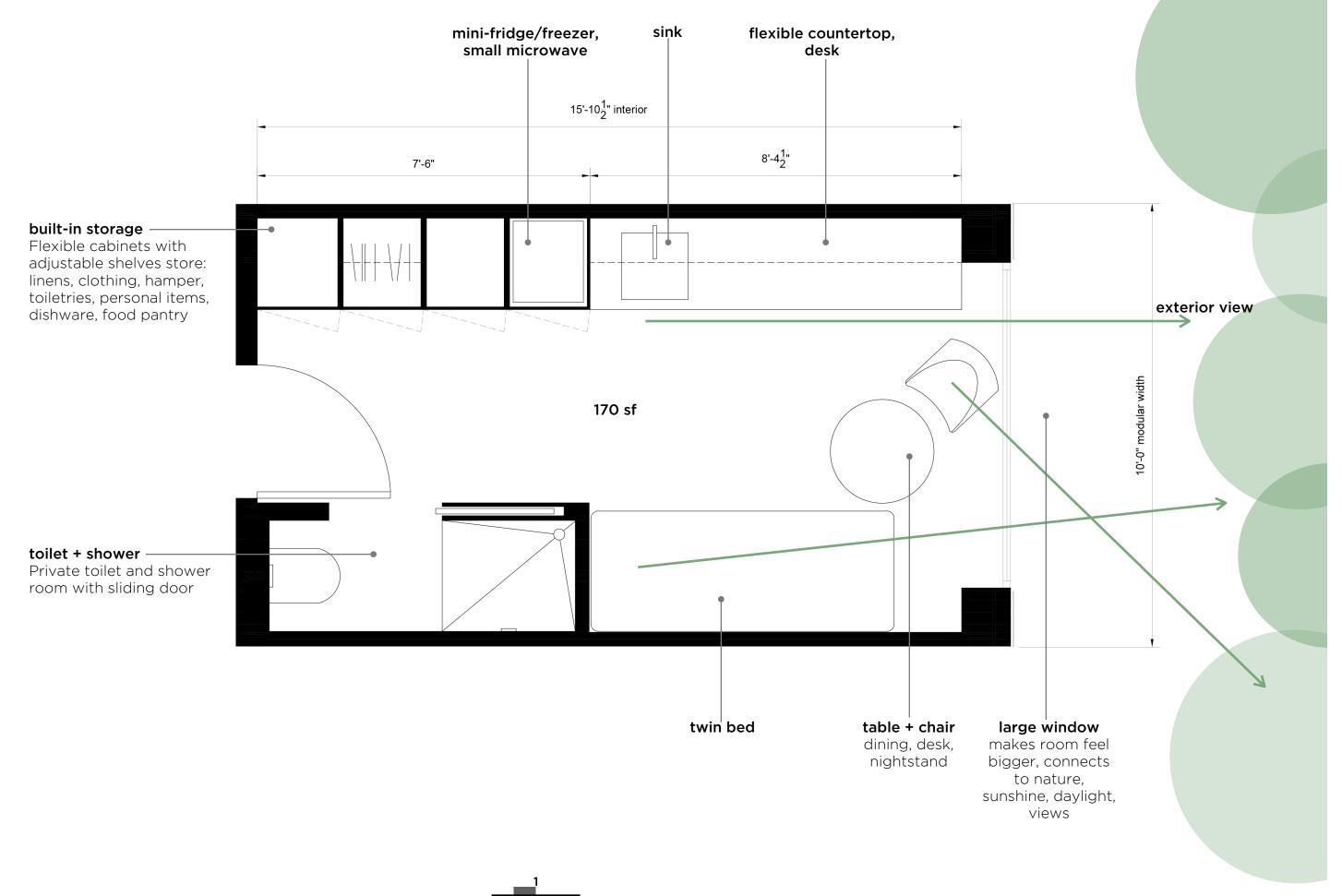
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# **NEW HOUSING MODEL FOR THE HOMELESS**



**SLEEPING UNIT PLAN** 

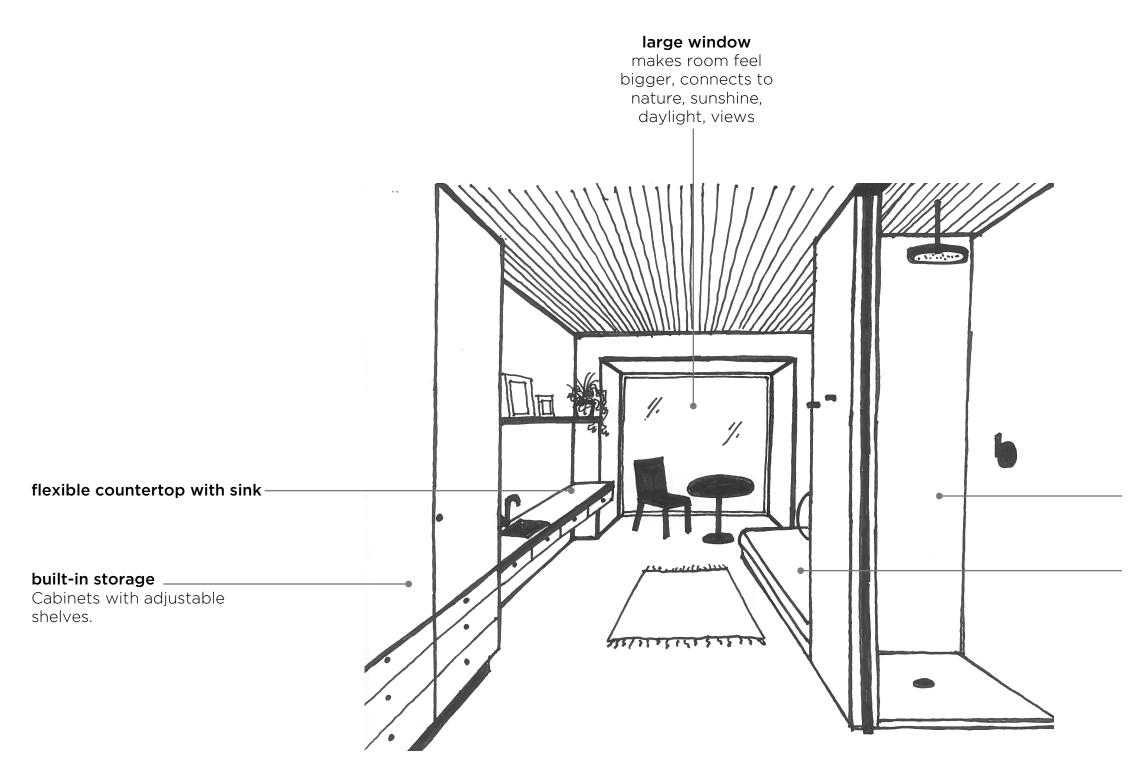
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1 Roof 12 E 4th Street Duluth MN 55805 1roofhousing.org 218-727-5372

## Not for Construction

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# **NEW HOUSING MODEL FOR THE HOMELESS**



## **SLEEPING UNIT 3D SKETCH**

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**1 Roof** 12 E 4th Street Duluth MN 55805 1roofhousing.org 218-727-5372

Not for Construction

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## shower + toilet

Private toilet and shower room with sliding door

## twin bed

FOR THE HOMELESS **NEW HOUSING MODEL** 

A201



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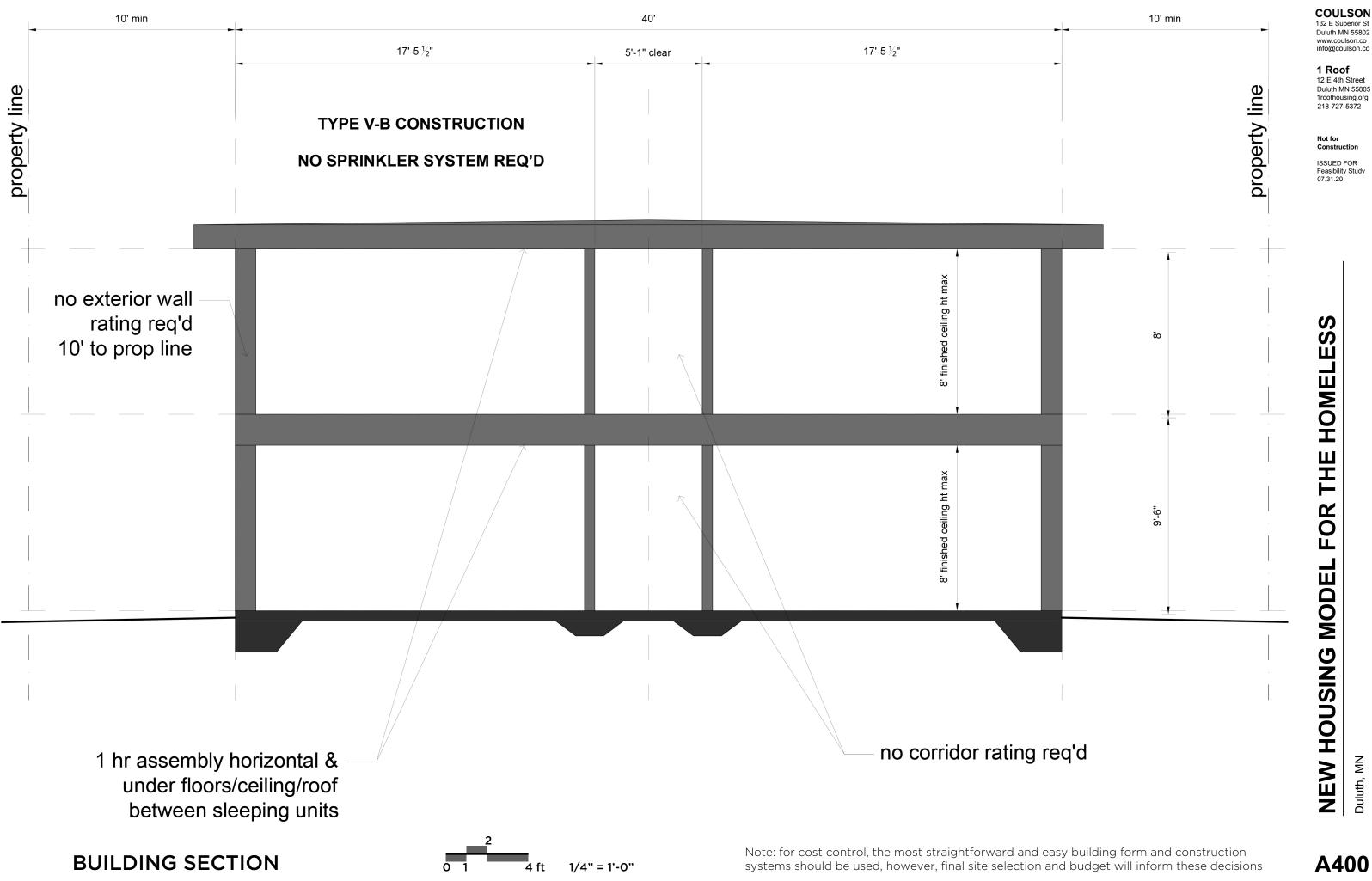
**1 Roof** 12 E 4th Street Duluth MN 55805 1roofhousing.org 218-727-5372

## Not for Construction

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**NEW HOUSING MODEL FOR THE HOMELESS** Duluth, MN







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## **Duluth Housing Trust Fund Pre-Application Staff Report**

311 East 7<sup>th</sup> Street (CLT #1)

| Applicant/Developer            | Debbie Friedman / One Roof Community Housing                              |  |  |
|--------------------------------|---|--|--|
| HTF Program                    | Infill Development Program  |  |  |
| Amount Requested               | \$260,000 & \$10,000 in loan forgiveness                                  |  |  |
| Loan Terms                     | Eligible for 18 months at 0-3% interest and up to \$10,000 in loan        |  |  |
| Loan renns                     | forgiveness   |  |  |
|                                | This application is for a new Energy Star Certified single-family         |  |  |
| Project Details                | construction, built through One Roof Community Housing's Community        |  |  |
| Project Details                | Land Trust (CLT) Program. Because it is a CLT project, this home will be  |  |  |
|                                | permanently affordable at 80% of Area Median Income.                      |  |  |
| Project Location               | 311 East 7 <sup>th</sup> Street   |  |  |
| <b>Total Development Costs</b> | \$363,000   |  |  |
| Other Financing                | \$73,000 (MHFA), \$65,000 (HOME & CDBG), \$40,000 (Federal Home Loan      |  |  |
| Other Thancing                 | Bank)   |  |  |
|                                | This is one of five new homes that One Roof's CLT program will construct  |  |  |
|                                | in 2023. The CLT program allows lower income home buyers to purchase      |  |  |
|                                | Land Trust homes for a significantly reduced price. In exchange for this  |  |  |
|                                | assistance, One Roof maintains ownership of the land, which               |  |  |
|                                | homeowners lease for a small fee. When homeowners move, they agree        |  |  |
| Project History                | to pass on the benefits they received by selling their home below market  |  |  |
|                                | price to another income-qualified buyer. Because of the Land Trust resale |  |  |
|                                | formula, the organization's initial investment (in the form of down-      |  |  |
|                                | payment and rehab assistance) is recycled and stays with the home every   |  |  |
|                                | time it is sold. To date, One Roof Community Housing has resold over 218  |  |  |
|                                | Land Trust homes and recycled over \$15 million in subsidies.             |  |  |
|                                | This project meets eligibility requirements for the HTF's Infill          |  |  |
|                                | Development Program and is aligned with key principles identified in the  |  |  |
|                                | City's comprehensive plan, including reusing previously developed lands   |  |  |
| Staff Recommendation           | (Principle #1) and reinvesting in neighborhoods (Principle #5). The       |  |  |
|                                | proposal would create a new permanently affordable single-family home.    |  |  |
|                                | Staff recommend loan approval and seek a recommendation on the level      |  |  |
|                                | of loan forgiveness for the HRA to consider.                              |  |  |



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311 E 7th St

## 15x40: 2 Bedroom (Front Entry)

## Architect: Office Hughes Olsen





BEDROOM

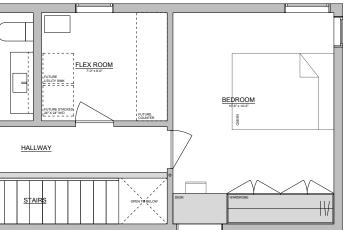
KITCHEN

00

Level 2

Description: 2-Bedroom Unit Footprint: 15'x40' SF: 1200 SF Levels: 2 Bedrooms: 2 Level 1 Amenities: Kitchen w/ Butler's Pantry, Dining Area, Living Area, Powder Room, Mudroom, Closet Level 2 Amenities: 2 Bedrooms, Bathroom, Flex Room w/ Laundry, Stair Hall Fits: 25x125 lot and Garage: detached (not included)









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## **Duluth Housing Trust Fund Pre-Application Staff Report**

21 South 67<sup>th</sup> Avenue West (CLT #2)

| Applicant/DeveloperDebbie Friedman / One Roof Community HousingHTF ProgramInfill Development ProgramAmount Requested\$260,000 & \$10,000 in loan forgivenessLoan TermsEligible for 18 months at 0-3% interest and up to \$10,000 in loan<br>forgivenessProject DetailsThis application is for a new Energy Star Certified single-family<br>construction, built through One Roof Community Housing's Community<br>Land Trust (CLT) Program. Because it is a CLT project, this home will be<br>permanently affordable at 80% of Area Median Income.Project Location21 South 67th Avenue WestTotal Development Costs\$341,000S6,000 (MHFA), \$65,000 (HOME & CDBG), \$40,000 (Federal Home Loan<br>Bank)Bank)This is one of five new homes that One Roof's CLT program will construct<br>in 2023. The CLT program allows lower income home buyers to purchase<br>Land Trust homes for a significantly reduced price. In exchange for this<br>assistance, One Roof maintains ownership of the land, which<br>homeowners lease for a small fee. When homeowners move, they agree |
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|   |
| <b>Project History</b> to pass on the benefits they received by selling their home below market   |
|   |
| price to another income-qualified buyer. Because of the Land Trust resale   |
| formula, the organization's initial investment (in the form of down-  |
| payment and rehab assistance) is recycled and stays with the home every   |
| time it is sold. To date, One Roof Community Housing has resold over 218  |
| Land Trust homes and recycled over \$15 million in subsidies.   |
| This project meets eligibility requirements for the HTF's Infill  |
| Development Program and is aligned with key principles identified in the  |
| City's comprehensive plan, including reusing previously developed lands   |
| <b>Staff Recommendation</b> (Principle #1) and reinvesting in neighborhoods (Principle #5). The   |
| proposal would create a new permanently affordable single-family home.  |
| Staff recommend loan approval and seek a recommendation on the level  |
| of loan forgiveness for the HRA to consider.  |



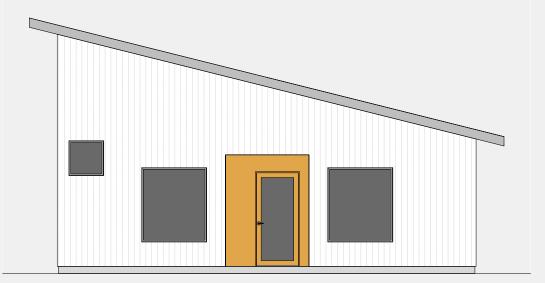
Note: the house shown here has been torn down



21 S 67th Ave W

## 30x30: 2 Bedroom (cruciform)

Architect: Office Hughes Olsen



Description: 2-Bedroom Unit Footprint: 30'x30' SF: 900 SF Levels: 1 Bedrooms: 2 Level 1 Amenities: Kitchen, Dining Area, Living Area, Entry Zone, Bathroom, 2 Bedrooms with Closets, 2 Closets Fits: 40x100 lot and up Good for: Primary Unit, Cabin, Short Term Vacation Rental Unit Garage: detached (not included)







> Room 160 411 West First Street Duluth, Minnesota 55802

218-730-5580

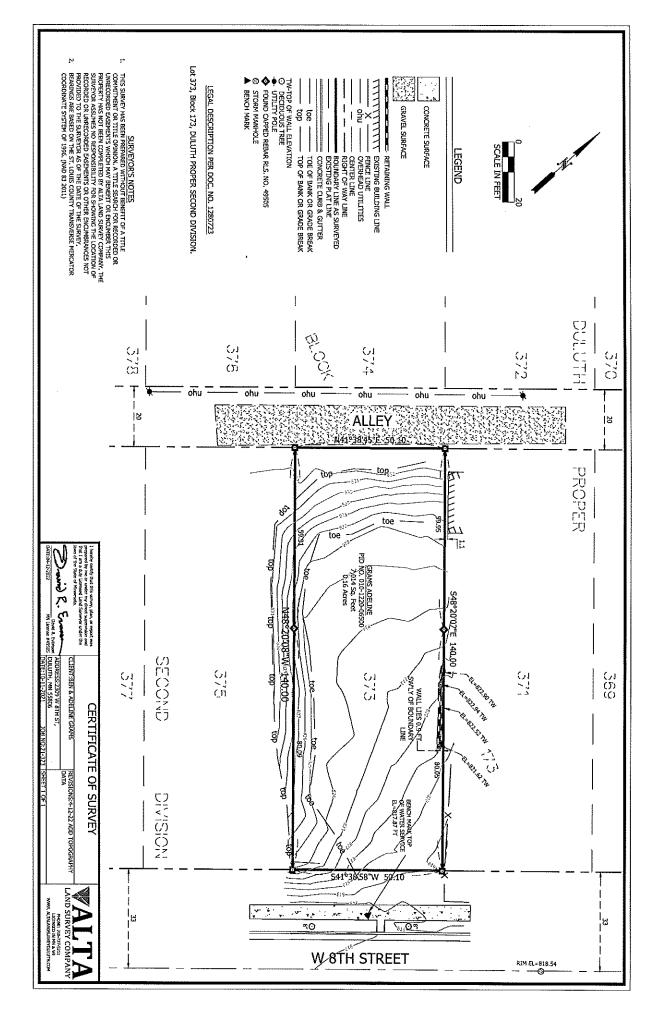
planning@duluthmn.gov

## **Duluth Housing Trust Fund Pre-Application Staff Report**

2309 West 8<sup>th</sup> Street

| Applicant/Developer            | Benjamin Grams   |
|--------------------------------|--|
| HTF Program                    | Infill Development Program   |
| Amount Requested               | \$350,000 & \$50,000 in loan forgiveness                                     |
| Loan Terms                     | Eligible for 18 months at 0-3% interest and up to \$50,000 in loan           |
| Loan Terms                     | forgiveness.   |
|                                | This application is seeking a construction loan to build a stacked duplex in |
| Project Details                | Lincoln Park. Both units will be leased and affordable at 80% of Area        |
|                                | Median Income (AMI).   |
| Project Location               | 2309 West 8 <sup>th</sup> Street   |
| <b>Total Development Costs</b> | \$400,000  |
| Other Financing                | The city provided \$23,000 in CDBG funding to complete demolition on the     |
| Other Financing                | condemned structure at this address.   |
|                                | The former building at this address was condemned for human habitation       |
|                                | after a fire in 2021. The city signed a Development Agreement in June of     |
|                                | 2021 with Benjamin and Adeline Grams, the terms of which stipulated          |
| Project History                | that the city would pay for the demolition of the condemned building in      |
| Project History                | exchange for the construction of three new units, one of which would be      |
|                                | affordable at 80% of AMI for a period of 10 years. Demolition was            |
|                                | completed in September, 2021. This application proposes that both units      |
|                                | would be leased at the 80% AMI rate for a period of 15 years.                |
|                                | This project meets eligibility requirements for the HTF's Infill             |
|                                | Development Program and is aligned with key principles identified in the     |
|                                | City's comprehensive plan, including reusing previously developed lands      |
| Staff Recommendation           | (Principle #1) and reinvesting in neighborhoods (Principle #5). The          |
|                                | proposal would create two new affordable housing units for a 10-year         |
|                                | term. Staff recommends loan approval and seek a recommendation on            |
|                                | the level of loan forgiveness for the HRA to consider.                       |

|                 | ALLEY   |  |
|-----------------|---|--|
|                 |   | * DWPLEX W/ ADU (DETAGAED)<br>* 3 UN ITS                   |
|                 |   | * ALL UNITS ARE 18' X 26'<br>* ALL'UNITS ARE 18ED<br>18ATH |
|                 |   |  |
| North Arrow Rec | STH STREET<br>Juired RESIDENTIAL SI   | TE PLAN PAPER Do Not Use Pencil                            |
|                 | 2309 W. 8 <sup>TH</sup> ST.<br>DVLVTH, MN 5580 G<br>ADELINE GRAMS (FRA<br>te and complete representation of the footp<br>structure(s) and their location(s) on the subj<br>ure: | Grid is 4 squares per                                      |



## **Minnesota Power Energy Programs for Duluth HTF Applicants**

| Minnesota Power Energy Efficiency<br>Programs<br>Housing Trust Fund Subprograms | New Construction<br>Energy Efficiency<br>Program | Custom Multifamily | Multifamily Direct<br>Installation Program |
|---|--|--------------------|--|
| Comprehensive Rehab &<br>Conversion Sub-Program (CRCP)                          |  |                    |  |
| Flexible Multifamily Fund Sub-<br>Program                                       |  |                    |  |
| Infill Development Sub-Program  |  |                    |  |

The City of Duluth is partnering with Minnesota Power to promote energy efficient development by encouraging all applicants to Duluth's Housing Trust Fund programs to complete a FREE energy efficiency consultation. HTF applicants may choose their level of participation in these energy efficiency programs after their initial consultation.

