

DULUTH AIRPORT AUTHORITY

DULUTH INTERNATIONAL AIRPORT

REQUEST FOR PROPOSALS:

Addendum 1 – November 19, 2019

SECURITY SYSTEMS UPDATE

AND

SERVICE ASSURANCE AGREEMENT

NOVEMBER 2019

DULUTH AIRPORT AUTHORITY

DULUTH INTERNATIONAL AIRPORT

SECURITY SYSTEMS UPDATE AND SERVICE CONTRACT

REQUEST FOR PROPOSALS – ADDENDUM 1

RFP ADDITIONAL INFORMATION:

Section 5.3 DAA Production C-CURE 9000 system update

- 5.3.I If Factory Support Agreement is required to provide ongoing software updates, show pricing under Other in Form A Project Cost Statement

Section 5.4 American Dynamics VideoEdge and Victor system update

- 5.4.K (Revised) Update three existing Victor workstation PCs to Windows 10 and current Victor software and ensure full system operability: Security Office, Security Manager's office, TSA Office.

Section 5.6 Optional Pricing

- 5.6.A (Revised) New VideoEdge servers (3) – Size NVRs 1 & 2 for 30 days storage of 50 cameras at 720P resolution, 7fps, 30% motion, High Quality. Size Fail-over NVR 3 for 30 days storage of 20 cameras.

Section 6.4 Maintenance and repair services – add the following

- 6.4.E Check quarterly to ensure C-CURE 9000, VideoEdge and Victor configuration and event databases are being backed up according to programmed scheduled.
- 6.4.F Remote network access and security system configuration access will be provided for approved service contractor service technicians assigned to support these systems. Each technician will be assigned their own access and they will be responsible to ensure no one else has access to their credentials.

ALTERNATE VIDEO SYSTEM PRICING:

1. In addition to the original RFP pricing, provide an alternate solution to replace the VideoEdge and Victor VMS system with Avigilon NVRs and Control Center software.
 - 1.1. Furnish and Install two new Avigilon video storage servers and configure for existing cameras and workstations. Each server shall be sized to record 85 cameras for 30 days at 2MP, 7fps, 30% motion, High Quality. Cameras assignments shall be split between the two servers, with each providing redundancy for the other. Coordinate with factory to ensure proper configuration and storage sizing.
 - 1.2. Furnish and Install new Avigilon Control Center software on 4 computer workstations; Security office, Security Manager's office, TSA office, & new backup PC in Security office.
 - 1.3. Configure integration with C-CURE 9000 Computerized Card Access System.

- 1.4. Provide 3 separate sessions of user training for security operations. (Two sessions on one day, one session on a separate day.)
- 1.5. Provide 1 session of administration training for DAA administrators.
- 1.6. Install, configure, test and train DAA staff prior to decommissioning existing VideoEdge/Victor system. Coordinate with DAA for timing of cutover to Avigilon system.
2. Proposer company must be factory certified to sell and service Avigilon products. Proposer must have at least two technicians who are certified in Avigilon products who will be assigned to support DIA's integrated solution.
3. All other requirements of the RFP remain in effect including factory authorized support of C-Cure 9000, VideoEdge and Victor products.
4. Provide alternate solution pricing on the FORM A – ADDENDUM 1 form attached and include it with the required RFP FORMS.

REVISED DATES:

1. Comments or questions in accordance with the RFP and this Addenda must be received before 2:00pm 26 November 2019. Response to questions will be provided in Addendum 2 issued 2 December 2019.
2. Proposals are due by 2:00pm 9 December 2019.
3. All other dates remain unchanged.

MANDATORY PROPOSAL DOCUMENTS AND REQUIRED FORMS

Proposals must be made in accordance with the conditions described above and include the following Form A – Addenda 1 in addition to original Form A to be considered a valid proposal for review. Statements must be complete, accurate, in the requested form and must be signed (before a Notary), by an authorized officer of Proposer.

If all information requested by the following forms/questionnaires cannot be adequately answered using the space provided, use additional sheets of paper. Be sure to provide adequate reference to the location of additional pages if other than immediately adjacent to the location of the question.

FORM A – ADDENDUM 1 PROJECT COST STATEMENT

Alternate Project Pricing	
A. New Avigilon Video Servers: Cost Each \$ _____	Total Cost \$ _____
B. Avigilon Software House CCURE 9000 Integration Module: Total Cost \$ _____	
C. Base Camera License: Cost Each \$ _____	x85 = \$ _____
D. Camera Failover License: Cost Each \$ _____	x85 = \$ _____
E. All labor to install new Avigilon Video Servers, workstation software, Integration module, and configuration of cameras and workstations, configure C-CURE 9000 Integration Total Cost \$ _____	
F. Avigilon user training (3 sessions): Total Cost _____	
G. Avigilon administration training (1 session): Total Cost _____	
H. Other: _____	
I. Year 1 Factory Support Agreement Cost (If any) \$ _____	
Sum Of Parking Enforcement Security Officer Service Factors A. Through I. = Total lump-sum cost \$ _____	
Identify if licenses are one-time cost or reoccurring. _____	
Years 2 – 3 Factory Support Agreement Cost (If any) \$ _____/yr	

The undersigned represents and warrants that he/she has been authorized to sign on behalf the Proposer.

COMPANY/BUSINESS NAME	
SIGNED :	
NAME /TITLE :	

SUBSCRIBED AND SWORN TO BEFORE ME THIS _____ DAY OF _____, 20__.

MY COMMISSION EXPIRES: _____

– FORM MUST BE SIGNED AND NOTARIZED –

END of Addendum 1