CHANGE ORDER REQUEST NO. 1

RS&H PROJECT No. 213-1882-091
Mn/DOT S.P. No.: 3-27-0024-48-10
FAA AIP No: New Passenger Terminal Bid Package 1
PROJECT DESCRIPTION WORK SCOPE 2.10 CIVIL & SITE ELECTRICAL

PREPARER: KRAUS-ANDERSON CONSTRUCTION COMPANY
3716 ONEOTA STREET
DULUTH, MN 55807

ADJUSTMENTS:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>UNIT</th>
<th>PRICE</th>
<th>QUANTITY</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>CO#1</td>
<td>12&quot; HDPE to Schedule 40 PVC pipe</td>
<td>186 LF</td>
<td>$1,516.05</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO#1</td>
<td>Relocate dispensers and card readers</td>
<td></td>
<td>$2,625.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO#1</td>
<td>Striping inside Underground Parking</td>
<td></td>
<td>$411.60</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

TOTAL $4,552.65

These Changes Result in the Following Adjustment of the Contract Price:

- Original Contract Price
- Contract Price From Previous Change Orders
- Net Price Increase Resulting from this Change Order $4,552.65
- Current Contract Price Including this Change Order $2,999,917.70

Justification for Change Order No. 1

Change Order No. 1 consists of KACC RFP No. 006 City of Duluth Plumbing Code permit requirements of the Temporary 12" HDPE storm drain that passes under Proposed Terminal between manholes (S-72) and (S-73) will be replaced with 12" Schedule 40 PVC pipe for a total of 186 FL between manholes. KACC RFP No. 007 to relocate one ticket dispenser and one card reader each at the East and West tunnel Access entrances to the field verified location just to the south of the East and West tunnel entrances. KACC RFP No. 008 include layout and stripe of temporary walking lines in underground parking areas using high durability latex commercial marking paint-colors blue and red.

The above described changes are approved and accepted:

Dated: REYNOLDS, SMITH AND HILLS, INC.

Dated: KRAUS-ANDERSON CONSTRUCTION COMPANY

Dated: NORTHLAND CONSTRUCTORS OF DULUTH LLC.

Dated: DULUTH AIRPORT AUTHORITY
August 27, 2010

Serial Letter 4465.005

Mr. Brett Cahoon  
Kraus-Anderson Construction Co.  
3716 Oneota Street  
Duluth, MN 55807

Re: Duluth Int'l Airport, Passenger Terminal Building (Civil Site Work  
FAA AIP 3-27-0024-48-10, RS&H Job No 213.1882.091

Subject: RFP 006: Schedule 40 Pipe

Dear Mr. Cahoon

Attached is our pricing for RFP#6:

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
<th>Markup</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Materials Difference in 12” HDPE to Sch 40 Pipe</td>
<td>$792.00</td>
<td>15%</td>
<td>$910.80</td>
</tr>
<tr>
<td>($3.98/LF at 200 LF)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Materials Restocking Fee 15% and Freight</td>
<td>$526.30</td>
<td>15%</td>
<td>$605.25</td>
</tr>
<tr>
<td>Total</td>
<td>$1,516.05</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

You can contact me directly if you need any additional information.

Sincerely,

Nathaniel Fox  
Project Manager  
Northland Constructors of Duluth, LLC
Nathan,

I didn’t send it – because we will need the official one anyway... so please send ASAP.

Thanks

Brett

----- Original Message ----- 
From: Jeff Tyllia <jeff.tyllia@apielectric.us>
To: Nathan Fox
Sent: Fri Aug 27 10:48:33 2010
Subject: RE: API RFP response

Nathan,
The price for PCO No.007
Material $580.00
Labor $1,920.00
Total $2,520.00
If you have any questions don't hesitate to contact me.
Thank you,
Jeff Tyllia

----- Original Message ----- 
From: Nathan Fox [mailto:nathanf@northlandcompanies.com]
Sent: Thursday, August 26, 2010 5:11 PM
To: jeff.tyllia@apielectric.us
Cc: brett.cahoon@krausanderson.com
Subject: Fw: API RFP response

Any luck in getting this back to K/A tommorow?
REQUEST FOR PROPOSAL

DATE: 8/19/2010

PROJECT: New Passenger Terminal Bid Package 1
47C1 Grinden Drive
Duluth, MN 55811

PROJECT NO.: 20225

TO: Nathan Fox, Northland Constructors of Duluth, LLC

CC: Brett Cahoon, Kraus-Anderson® Construction Company
Steve Bergerson, Kraus-Anderson® Construction Company
Brian Grefe, Duluth Airport Authority
John Hippchen, Reynolds, Smith, and Hills, Inc.
Lukes Dixon, Reynolds, Smith, and Hills, Inc.
Leslie Carlson, Reynolds, Smith, and Hills, Inc.
Thomas Chambers, Reynolds, Smith, and Hills, Inc.

ATTACHMENTS: RS&H RFP #006 dated 8/19/10

REQUESTED BY: Engineer

Please provide a cost breakdown in accordance with the Contract Documents and a Summary for the change described herein and on the attachments (if any) listed.

This is not an authorization to proceed with the work described herein unless and until approved by the Owner:
On approval, this change will be included in a Change Order, which will provide the formal Contract Change.

DESCRIPTION OF PROPOSAL:

Please provide pricing per the attached RS&H Request for Proposal No. 006 dated 8/19/2010.

Provide a price break down into units of labor, material, equipment, overhead and profit

☐ This Proposal is a "No Change" item for ____________________________

Type/Print Contractor’s Name

ALL RESPONSES ARE REQUIRED WITHIN FIVE (5) DAYS.
Request for Proposal

Contractor: Northland Constructors of Duluth, LLC
Nathan Fox
Project Manager/Estimator
4843 Rice Lake Road
Duluth, MN 55803

RFP - 008

Date: 8/19/10

Project: Duluth Terminal Civil Site CA/RPR
AEP File No: 2141882.104

Reference:

Contract Drawing: C-502, C507

Shop Drawing:

Specification:

Other:

Subject: Temporary storm 12" HDPE under bldg. to be replaced with 12" schedule 40 PVC

NOTE: Changes proposed hereunder are not to be incorporated into the contract work until such approval is indicated for Contractor's corresponding proposal by the Owner, at which time a Contract Change Order or written intention to issue such Change Order will be initiated by the Architect-Engineer. Unless otherwise noted, all applicable provisions of the specifications and drawings shall apply to the proposed revision or revisions.

Description of Modification:

Due to permit requirements the Temporary 12" HDPE storm drain that passes under Proposed Terminal between manholes (S-72) and (S-73) will be replaced with 12" Schedule 40 PVC pipe for a total of 186 LF between Manholes.

Price per foot of 186 LF - 12" Schedule 40 PVC installed:

Price per foot for 186 LF -12" HDPE Restocking fee for material onsite:

By: John E. Hippchen, P.E.
Project Manager

8/19/10

Date

Sheet 1 of 1
August 30, 2010

Mr. Brett Cahoor.
Kraus-Anderson Construction Co.
3716 Oneota Street
Duluth, MN 55807

Re: Duluth Int'l Airport, Passenger Terminal Building (Civil Site Work
FAA AIP 3-27-0024-48-10, RS&H Job No 213.1882.091

Subject: RFP 007: Relocate Ticket Dispenser & Card Reader

Dear Mr. Cahoor:

Attached is our pricing for RFP#7:

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
<th>Markup</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subcontractor</td>
<td>$2,500.00</td>
<td>5%</td>
<td>$2,625.00</td>
</tr>
<tr>
<td>Relocate dispenser &amp; card reader</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td></td>
<td></td>
<td><strong>$2,625.00</strong></td>
</tr>
</tbody>
</table>

You can contact me directly if you need any additional information.

Sincerely,

Nathaniel Fox
Project Manager
Northland Constructors of Duluth, LLC
From: Jeff Tyllia <jeff.tyllia@apielectric.us>
Sent: Friday, August 27, 2010 10:49 AM
To: Nathan Fox
Subject: RE: API RFP response

Nathan,
The price for PCO No.007
Material  $590.00
Labor     $1,820.00
Total     $2,520.00
If you have any questions don't hesitate to contact me.
Thank you,
Jeff Tyllia

From: Nathan Fox [mailto:nathanf@northlandcompanies.com]
Sent: Thursday, August 26, 2010 5:11 PM
To: Jeff.tyllia@apielectric.us
Cc: brett.cahoon@krausanderson.com
Subject: Fw: API RFP response

Any luck in getting this back to KA tomorrow?

----- Original Message ----- 
From: Cahoon, Brett <brett.cahoon@krausanderson.com>
To: Nathan Fox
Sent: Thu Aug 26 17:08:16 2010
Subject: API RFP response

Any luck on getting this back today? - so I can get it moving tomorrow??

(The one to relocate card swipes and ticket spitters)

IMPORTANT NOTICE:
This message is intended for the use of the person(s) to whom it is addressed. It may contain information which is privileged and confidential within the meaning of applicable law. Accordingly dissemination, distribution, copying or other use of this message or any of this contents by any person other than the Intended Recipient may constitute a breach of civil or criminal law and is strictly prohibited. If you are not the Intended Recipient, please contact the sender as soon as possible. All information or opinions expressed in this message and/or any attachments are those of the author, and are not necessarily those of our organization. All reasonable precautions have been taken to ensure no viruses are present in this E-mail. As our organization accepts no responsibility for loss or damage arising from the use of this E-mail or attachments, we recommend that you subject these to your virus checking procedures prior to opening.

KA and Kraus-Anderson are registered trademarks
REQUEST FOR PROPOSAL

Kraus-Anderson® Construction Company
3716 Oneota Street
Duluth, MN 55807
Tel: 218-722-3775
Fax: 218-722-3778

PCO No. 007
Page 1 of 1

DATE: 8/24/2010

PROJECT: New Passenger Terminal Bid Package 1
4701 Grinden Drive
Duluth, MN 55811

PROJECT NO.: 20225

TO: Nathan Fox, Northland Constructors of Duluth, LLC

CC: Bret Cahoon, Kraus-Anderson® Construction Company
Steve Bergerson, Kraus-Anderson® Construction Company
Briën Grefe, Duluth Airport Authority
John Hippchen, Reynolds, Smith, and Hills, Inc.
Leslie Carlson, Reynolds, Smith, and Hills, Inc.
Thomas Chambers, Reynolds, Smith, and Hills, Inc.

ATTACHMENTS: N/A

REQUESTED BY: Construction Manager

Please provide a cost breakdown in accordance with the Contract Documents and a Summary for the change described herein and on the attachments (if any) listed.

This is not an authorization to proceed with the work described herein unless and until approved by the Owner. On approval, this change will be included in a Change Order, which will provide the formal Contract Change.

DESCRIPTION OF PROPOSAL:

Please provide pricing to relocate one (1) ticket dispenser and one (1) card reader each at the East and West tunnel access entrances to the field verified location just to the south of the East and West tunnel entrances.

Provide a price break down into units of labor, material, equipment, overhead and profit.

☐ This Proposal is a “No Change” item for ________________________________

Type/Print Contractor’s Name

ALL RESPONSES ARE REQUIRED WITHIN FIVE (5) DAYS.
August 31, 2010

Mr. Brett Cahoon
Kraus-Anderson Construction Co.
3716 Oneota Street
Duluth, MN 55807

Re: Duluth Int’l Airport, Passenger Terminal Building (Civil Site Work
FAA AIP 3-27-0024-48-10, RS&H Job No 213.1882.091

Subject: RFP 008: Striping

Dear Mr. Cahoon:

Attached is our pricing for RFP #008:

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
<th>Markup</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subcontractor Striping Inside Underground Parking</td>
<td>$392.00</td>
<td>5%</td>
<td>$411.60</td>
</tr>
</tbody>
</table>

Total: $411.60

You can contact me directly if you need any additional information.

Sincerely,

[Signature]

Nathaniel Fox
Project Manager
Northland Constructors of Duluth, LLC
Proposal
Driveways - Parking Lots - Seal Coating
All Your Blacktop Needs
Steve Sinnott and Scott Sinnott
PO Box 12025, Duluth MN 55816
www.Sinnottblacktop.com

Duluth: 218-626-1822
Fax: 218-740-3485
Toll Free: 888-626-1822

Client Name: Krause Anderson
Address: 
City, State, Zip: Duluth, MN
Phone: 391-4368

Project Name: Duluth International Airport
Address: Duluth Airport Terminal
City, State, Zip: Duluth, MN
Fax: 722-3778
Date: 8/30/2010

<table>
<thead>
<tr>
<th>Quantity</th>
<th>UOM</th>
<th>Cost Per Unit</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>280</td>
<td>LnFt</td>
<td>$1.40</td>
<td>$392.00</td>
</tr>
</tbody>
</table>

We hereby submit specifications and estimates for:
Layout and Stripe temporary walking lines in underground parking areas for Duluth International Airport using high durability latex commercial marking paint (Blue, Red). 

All materials meet or exceed MN Dot Spec. 3723-2, ASTM D692, D1190, D7727 D3329 and Fed Spec RP555a, 50-0146 and 1650.5

"ANY PERSON OR COMPANY SUPPLYING LABOR OR MATERIALS FOR THIS IMPROVEMENT TO YOUR PROPERTY MAY FILE A LIEN AGAINST YOUR PROPERTY IF THAT PERSON OR COMPANY IS NOT PAID FOR THE CONTRIBUTIONS. UNDER MINNESOTA LAW, YOU HAVE THE RIGHT TO PAY PERSONS WHO SUPPLIED LABOR OR MATERIALS FOR THIS IMPROVEMENT DIRECTLY AND DEDUCT THIS AMOUNT FROM OUR CONTRACT PRICE, OR WITHHOLD THE AMOUNTS DUE THEM FROM US UNTIL 120 DAYS AFTER COMPLETION OF THE IMPROVEMENT UNLESS WE GIVE YOU A LIEN WAIVER SIGNED BY PERSONS WHO SUPPLIED ANY LABOR OR MATERIALS FOR THE IMPROVEMENT AND WHO GAVE YOU TIMELY NOTICE."

We propose hereby to furnish material and labor - complete in accordance with above specifications, for the sum of:

Three Hundred Ninety Two Dollars and No Cents
$392.00

All materials to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written order and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Sinnott Blacktop, Inc. will not be held liable for damage to unlocated wires, or heavy equipment crossing existing concrete or pavement.

Authorized Signature: [Signature]

Note: This proposal may be withdrawn if not accepted within 15 days.

Acceptance of Proposals: The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. "It is agreed that if payment, as indicated herein, is unpaid after 10 days of job completion, customer will agree to pay a finance charge of 1.5% per month on any unpaid balance. This is an annual percentage rate of 18%. Further, it is agreed that in the event contractor commences legal action to enforce payment, customer will be responsible for all collection costs, including, but not limited to attorney's fees associated with any legal action."

Date of Acceptance: 
Signature: 
Kraus-Anderson® Construction Company
REQUEST FOR PROPOSAL

3716 Oneota Street
Duluth, MN 55807
Tel: 218-722-3775
Fax: 218-722-3778

DATE: 8/31/2010

PROJECT: New Passenger Terminal Bid Package 1
4701 Grinden Drive
Duluth, MN 55811

PROJECT NO.: 20225

TO: Nathan Fox, Northland Constructors of Duluth, LLC

CC: Brett Cahoon, Kraus-Anderson® Construction Company
Steve Bergerson, Kraus-Anderson® Construction Company
Brien Grefe, Duluth Airport Authority
John Hippchen, Reynolds, Smith, and Hills, Inc.
Ryan Erdmann, Reynolds, Smith, and Hills, Inc.
Leslie Carlson, Reynolds, Smith, and Hills, Inc.
Thomas Chambers, Reynolds, Smith, and Hills, Inc.

ATTACHMENTS: N/A

REQUESTED BY: Construction Manager

Please provide a cost breakdown in accordance with the Contract Documents and a Summary for the change described herein and on the attachments (if any) listed.

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DESCRIPTION OF PROPOSAL:

Please provide pricing to include layout and stripe of temporary walking lines in underground parking areas using high durability latex commercial marking paint-colors blue and red.

Provide a price break down into units of labor, material, equipment, overhead and profit.

☐ This Proposal is a "No Change" item for _____________________________

________________________________________
Type/Print Contractor's Name

ALL RESPONSES ARE REQUIRED WITHIN FIVE (5) DAYS.