

**DULUTH INTERNATIONAL AIRPORT - NEW PASSENGER TERMINAL
BID PACKAGE 2B • POTENTIAL BIDDERS LIST**

As of 9/14/2011

CONTRACTOR NAME	CONTRACTOR ADDRESS	CITY, STATE, ZIP	CONTACT	EMAIL ADDRESS	CONTR. PHONE	CONTR. FAX
WORK SCOPE 6.21B WALL SYSTEMS & CASEWORK						
Lipe Brothers Construction, Inc	5116 Jean Duluth Road	Duluth, MN 55803	Dave Sundberg	dsundberg@lipebrothers.com	218-525-3364	218-525-9400
Tekton Construction	5755 Wayzata Blvd	St. Louis Park, MN 55416	Steve Mayfield	smayfield@tektonconstruction.com	952-767-2140	952-767-2140
Kellington Construction, Inc	2301 North 2nd Street	Minneapolis, MN 55411	Dan Guider	dguider@kellington.com	612-455-7300	612-455-7300
Rulon Company		St. Paul, MN	Jessica Martin	jmartin@rulonco.com	612-875-3772	612-677-3858
Architectural Sales of MN, Inc	4550 Quebec Avenue North	New Hope, MN 55428	Mike Tamborino	mtamborino@archsalesmn.com	763-533-1595	763-533-7852
Anderson Plaster & Drywall, Inc	62965 Namakagon Road PO Box 197	Mellen, WI 54546	Joseph Anderson	andersonplaster@cheqnet.net	715-794-2414	715-794-2414
Haldemann-Homme	430 Industrial Blvd NE	Minneapolis, MN 55413	Tom Nessa	tnessa@haldemanhomme.com	612-331-4880 #156	612-378-2236
Haldeman-Homme, Inc	430 Industrial Blvd NE	Minneapolis, MN 55413	Michael Schultz	mschultz@haldemanhomme.com	612-331-4880	612-378-2236
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Benson Cabinets & Countertops	3905 East Benson Road	Superior, MN 54880	Kathy Levine	kalevine@centurytel.com	715-399-8200	715-399-8886
Northwest Cabinets, Inc	9457 Wildasin Drive NW	Bemidji, MN 56601	Angela Torkelson	nwcalt@paulbunyan.net	218-444-6122	218-444-6898
St. Germain's Cabinet, Inc.	5741 Old Hwy 61	Duluth, MN 55810	Jim Levang	jiml@stgermaincabinets.com	218-624-1234	218-624-0599
Northern Industrial			Bryan Hutchinson	bhutchinson@nie-mn.com	218-326-8466	
Crossroad Construction, Inc.	1232 171st Lane NE, Suite 200	Ham Lake, MN 55304	Pat Weerts	patrick@crossroadconstruction.com	763-434-0202	763-434-1529
THOR Construction	7251 Amigo Street, Suite 220	Las Vegas, NV 89019	Jonas Payne	jpayne@thorcon.net	702-269-2007	702-269-2007
Tate Access Floors	210 Quincy Lane	Roselle, IL 60172	Dave Bessert	davebessert@tateaccessfloors.com	630-893-0886	312-264-2555
Donald Holm Construction, Inc.	3211 West 3rd Street	Duluth, MN 55806	Dean Holm	dean@donaldholmconst.com	218-628-2257	218-628-1858
Distinctive Cabinet Design, Inc	14967 Lynwood Drive	Baxter, MN 56425-9747	Chris Ruis		218-822-3867	218-822-3868
Robs Custom Millwork	718 22nd Avenue East	Superior, MN 54880	Paul Peterson	robsmillwork@gmail.com	715-398-7635	715-398-0193
U.S. Framers & Finishers	1601 North Innsbruck Drive	Fridley, MN 55432	Greg Junes		763-374-6948	763-571-9009
WORK SCOPE 7.21B JOINT SEALANTS						
Carciofini	755 East Cliff Road Suite 100B	Burnsville, MN 55337	Jake	estimating@carciofini.com	952-252-0303	952-252-0304
Caulkers Company, Inc.	7501 Commerce Lane NE	Fridley, MN 55432	Monte Linder	monte@thecaulkersco.com	651-775-4067	763-574-8032
Right Way Caulking	1135 73rd Avenue NE	Fridley, MN 55432	Steve Lindstedt	steve@rightwaycaulking.com	763-780-4102	763-780-3363
American Masonry Restoration	7701 East River Rd	Fridley, MN 55432	Bryan McGeary	bryanmcgeary@americanmasonry.net	763-502-1400	763-502-1300
Sunrise Specialty Contracting, Inc.	17060 142nd Street	Big Lake, MN 55309	Dennis Wold	suncindy@attglobal.net	763-263-2312	763-263-8891
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Elite Caulking & Sealants	1702 North 58th Street	Superior, WI 54880	Mike Moss		715-394-2024	715-394-2024
WORK SCOPE 8.21B GLASS & GLAZING						
Empirehouse, Inc	5200 Quincy Street	Mounds View, MN 55112	Patrick Lawrence	pat@empirehouse.com	763-535-1150	763-535-9151
W.L. Hall	530 15th Avenue South	Hopkins, MN 55343	Bruce Sutherland	bsutherland@wlhall.com	952-937-8400	952-937-9126
Capital City Glass, Inc	1521 93rd Lane NE	Blaine, MN 55449	Tom Schloer	tschloer@capitalcityglassinc.com	763-231-0339	763-231-0377
Harmon, Inc.	6325 Sandburg Road, Suite 100	Golden Valley, MN 55427	Brian Rathke	brathke@harmoninc.com	763-525-2395	763-544-2443
CD Systems/Stillwater Metals	350 SMC Drive	Sommerset, WI 54025	Brian Reesman	breesman@stillwatermetals.com		
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
St. Germain's Glass	212 North 40th Avenue West	Duluth, MN 55807	Mark Vandermeiden	mvandermeiden@stgermainsglass.com	218-628-0221	218-628-0227

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CONTRACTOR NAME	CONTRACTOR ADDRESS	CITY, STATE, ZIP	CONTACT	EMAIL ADDRESS	CONTR. PHONE	CONTR. FAX
WORK SCOPE 9.21B CEILING SYSTEMS						
Anderson Plaster & Drywall, Inc	62965 Namakagon Road PO Box 197	Mellen, WI 54546	Joseph Anderson	andersonplaster@cheqnet.net	715-794-2414	715-794-2414
Sorlie Acoustics	4729 Martin Road	Duluth, MN 55803	Rick Hanson	rickhanson@sorlieacoustics.com	218-733-7055	218-733-7050
Twin City Acoustics, Inc.	P.O. Box 325, 1318 Oakes Avenue	Superior, WI 54880	Roger Schmitz	rogers@tcacoustics.com	763-535-6697	763-535-5309
Architectural Sales of MN, Inc	4550 Quebec Avenue North	Minneapolis, MN 55428	Mike Tamborino	mtamborino@archsalesmn.com	763-533-1595	763-533-7852
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Architectural Ceiling and Wall Systems			Ed Bock	ecbock@armstrong.com	m - 612-968-0613	952-892-1895
Just Rite Acoustics	1501 Estes Avenue	Elk Grove Village, IL 60007	Jeris Grandlienard	jg@jrausa.com	847-357-8200	847-357-8280
Flament_Hampshire	1318 Oakes Avenue	Superior, WI 54880	Don Nelson	don@flament-hampshire.com	715-392-6888	715-392-6325
Round Town Construction	2809 Simian Creek Drive	Cloquet, MN 55720	Eric Farleigh		218-879-2930	218-878-1618
WORK SCOPE 9.22B FLOORING & TILE						
WTG Terrazzo & Tile Inc	755 East Cliff Road	Burnsville, MN 55337	Tony Grazzini	tony@wtgtt.com	952-746-9060	952-746-9059
Arrowhead Flooring Installation	4955 Rice Lake Road	Duluth, MN 55803	Jack Lee	jleeafico@qwest.net	218-279-2005	218-279-2006
Centennial Flooring	75 West Viking Drive, Suite 202	St. Paul, MN 55117	Jamie High	jamie@centenialflooring.com	651-209-6355 x152	651-209-6356
Contract Tile & Carpet, LLC	537 Garfield Avenue	Duluth, MN 55802	Bob Pasek	pasek@contracttileduluth.com	218-723-4056	218-723-4058
Grazzini Brothers & Company	1175 Eagan Industrial Blvd	Eagan, MN 55121	Tom Bryan	tbryan@grazzini.com	651-452-2700 d - 651-994-4107	651-452-2701
Johnsons Carpet One, Inc.	5611 Grand Avenue	Duluth, MN 55807	Denise Severin	dseverin@johnsoncarpetone.com	218-628-2249	218-628-2132
Johnsons Carpet One, Inc. Bidding sections: 09300, 09650, 09680	5611 Grand Avenue	Duluth, MN 55807	Dick Meyer	rmeyer@johnsoncarpetone.com	218-628-2249	218-628-2132
Minnesota Granite & Marble	1400 East Hwy 36	Maplewood, MN 55107	Mike Severin	info@minnesotagraniteandmarle.com	651-779-8612	651-779-9788
Multiple Concepts Interiors	26 First Avenue North	Waite Park, MN 56387	Michelle Goenner	mgoenner@mcicarpetone.com	320-253-5078	320-253-9458
Northland Flooring & Design	19 NE 4th Street	Grand Rapids, MN 55744	Terry Steel	northfd@paulbunyan.net	218-999-7666	218-999-7667
Twin City Tile & Marble Co.	900 Montreal Circle	St. Paul, MN 55102	James Hidding	jthidding@tctm.com	651-602-5800	651-602-5858
Floor To Ceiling	1735 Maple Grove Road	Duluth, MN 55811	Sean Bradley	sbradley@floortoceilingduluth.com	218-722-6306	218-722-8078
Floors by Becker, Inc.	805 1st Street NE	New Brighton,MN 55112	Darrell Berg		651-636-1100	651-636-8753
Inside Edge Commercial Interior	2915 Commers Drive Suite 500	Eagan, MN 55121	Bob Meza	bmeza@insideedgecis.com	651-389-3940	651-389-3901
Marlow Floor Covering, Inc.	8182 Arthur St NE	Spring Lake Park, MN 55432	Lauren Marlow	lauren@marlowfloor.net	763-784-1192	763-784-7666
Diversified Coatings, Inc	7594 Hwy 65 NE	Fridley, MN 55432	Derek DesRoches	derekd@divcoatings.com	763-780-3273	763-780-9727
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Advance Terrazzo & Tile Co.	425 Coon Rapids Blvd	Coon Rapids, MN 55433	Al Fanucci	attcoinc@netzero.com	763-780-5590	763-780-9869
Twin City Acoustics, Inc.	2655 Cheshire Lane North	Plymouth, MN 55447	Andy Strom	drewstrom@hotmail.com	763-535-6697	763-535-5309
Grazzini Brothers & Company	1175 Eagan Industrial Blvd	Eagan, MN 55121	Tom Bryan	tbryan@grazzini.com	651-452-2700	651-452-2701
St. Paul Linoleum & Carpet, Co	2956 Center Court	Eagan, MN 55121	Mark Schmidt	mark@stpaulinocpt.com	651-686-7770	651-686-6660
Builders Carpet - Design Center	5358 Quam Circle NE	St. Michael, MN 55376	Tom Bohlinger	tombohl@focalpointflooring.com	763-497-4407	763-497-1687
Duluth Coatings Solutions, Inc	4785 South Shore Drive	Duluth, MN 55811	Brian Godmare		218-729-4585	218-729-9330
Mavo Systems	4330 Centerville Road	St. Paul, MN 55127	Dana Krakowski	dkrakowski@mavo.com	763-788-7713	763-788-9560
MCI, Inc	26 1st Ave N	Waite Park, MN 56387	Brian Poepping	bpep@mcicarpetone.com	320-253-5078	320-529-1933
WORK SCOPE 9.23B TERRAZZO						

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Floors By Beckers	3335 W St Germain St Suite 107	St. Cloud, MN 56301	Kaylynn Wallsmith	kwallsmith@beckerbrothers.com	320-258-3072	320-258-3088
WTG Terrazzo & Tile Inc	755 East Cliff Road	Burnsville, MN 55337	Tony Grazzini	tony@wtgtt.com	952-746-9060	952-746-9059
Advance Terrazzo & Tile Co.	425 Coon Rapids Blvd	Coon Rapids, MN 55433	Al Fanucci	attcoinc@netzero.com	763-780-5590	763-780-9869
Grazzini Brothers & Company	1175 Eagan Industrial Blvd	Eagan, MN 55121	Tom Bryan	tbryan@grazzini.com	651-452-2700 d - 651-994-4107	651-452-2701
Johnson Terrazzo Co., Inc.	W5716 Stumlin Road	Holmen, WI 54636	Rick Johnson	rick@johnsonterrazzo.com	608-857-3908	608-857-3415
Twin City Tile & Marble Co.	900 Montreal Circle	St. Paul, MN 55102	Ed Robichaud	erobichaud@tctm.com	651-602-5805	651-602-5858
Twin City Tile & Marble Co.	900 Montreal Circle	St. Paul, MN 55102	Paul Trocke	ptrocke@tctm.com	d - 651-602-5848 m - 651-214-0996	651-602-5858
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
WORK SCOPE 9.24B PAINTING						
Northland Painting, Inc.	5506 Thompson Hill Road	Duluth, MN 55810	Bill Huberty	bill@northlandpainting.com	218-348-1327	218-628-0268
Fransen Decorating, Inc.	214 1st Street West	Milaca, MN 56353-1102	Ethan Eggen	info@fransendecorating.com	320-983-6113	320-983-2864
Swanson & Youngdale, Inc.	3805 Prosperity Drive	Duluth, MN 55811	Denny Douville	ddouville@swansonyoungdale.com	218-727-6682	218-727-6693
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Northern Painting & Drywall	405 East 19th Street	Hibbing, MN 55746	Greg Rule	grule10@gmail.com	218-966-7810	218-262-5603
Steinbrecher Painting, Inc	1408 7th Street N Po Box 159	Princeton, MN 55371	Lee Steinbrecher	lee@steinbrecherpainting.com	763-389-3887	763-389-9093
WORK SCOPE 10.21B SPECIALTIES MATERIAL ONLY						
Bartley Sales Co	6509 Cambridge Street	Saint Louis Park, MN 55426	Kat Traxler	bartleysalesco@gmail.com	952-929-0001	952-929-4733
Building Material Supply, Inc	2300 Louisiana Avenue North	Golden Valley, MN 55427	Amy Tyson	atyson@bmsizone.com	763-252-5555	763-252-5552
Construction Supply, Inc	2410 5th Avenue North	Fargo, ND 58107	Kurt Kollman	kurt@csi-fargo.com	701-235-6605	701-235-9632
Northern Door & Hardware, Inc	2202 West 1st Street	Duluth, MN 55806	Dean Benson	drbenson@northerndoor.net	218-722-9531	218-722-9098
Northern Door & Hardware, Inc	2202 West 1st Street	Duluth, MN 55806	Lisa	lisa@northerndoor.net	218-722-9531	218-722-9098
Pierce Sales, Inc	200 West 98th Street	Bloomington, MN 55420	Nikki dahn	ndahn@piercesalesinc.net	952-942-9710	952-944-8750
Sell Hardware, Inc	117 S 27th Avenue West	Duluth, MN 55806	Cedric Asperheim	c.asperheim@sellhdwe.com	218-722-0845	218-722-9617
W.P. & R.S. Mars, Co	4319 West 1st Street	Duluth, MN 55807	Pete	mpeterson@marssupply.com	218-628-0303	218-628-3594
JF Equipment, LLC	2155 Peura Road	Cromwell, MN 55726	Jeff Verkinnes	jeffverkinnes@citolink.net	218-644-3355	218-644-3354
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Tenth Division, Inc	837 Lancer Drive NE	Owatonna, MN 55060	Matthew Durand		507-363-6132	507-451-1599
Penco Products	99 Brower Avenue	Oaks, PA 19456	Dan Bishop	dan.bishop@pencoproducts.com	414-322-1035	715-262-3447
WORK SCOPE 10.22B SIGNAGE						
Hydro Solutions of Duluth	4845 Lackland Street	Duluth, MN 55811-1545	Dan Larson		218-722-7001	218-722-2966
Lakehead Sign Co	801 Weeks Avenue	Superior, WI 54880	John Matalamaki		715-394-6480	715-395-7867
Lakehead Sign Co	801 Weeks Avenue	Superior, WI 54880	John M. Sorci	john.s@lakeheadsign.com	715-394-6480	715-395-7867
Sign Source	7660 Quattro Drive	Chanhassen, MN 55317	Andy Hanson	andrewh@sign-source.com	952-908-9102	952-908-9142
Topline Sign, Inc.	11775 Justin Circle	Maple Grove, MN 55369	Steve Barcel	steve@toplinesign.com	763-428-5067	763-428-5072
ASI, Minneapolis	1301 Washington Avenue North	Minneapolis, MN 55411	Dave Kneeland		612-332-1223 X105	612-332-1224

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CD Systems/Stillwater Metals	350 SMC Drive	Sommerset, WI 54025	Brian Reesman	breesman@stillwatermetals.com		
Poblocki Sign Co.	921 S 70th Street	West Allis, WI 53214	Charles Amundson	samundson@poblocki.com	414-453-4010 d - 414-777-4265 m - 414-429-1699	414-453-3070
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Bartley Sales Co	6509 Cambridge Street	Saint Louis Park, MN 55426	Kat Traxler	bartleysalesco@gmail.com	952-929-0001	952-929-4733
Western Remac, Inc.	1740 Internationale Parkway	Woodridge, IL 60517	Lisa Walsh		630-972-7770	630-972-9680
Glenwood Sign & Awards, Inc	20 West 1st Street	Duluth, MN 55802	Scott Davis	info@glenwoodduluth.com	218-727-4900	218-727-5950
Lawerence Sign	945 Pierce Butler Road	St. Paul, MN 55104	Michael Waich	mwaich@lawrencesign.com	651-488-6711	651-488-6715
Albrecht Signs	7775 Main Street NE	Fridley, MN 55432	Chris Remy	chris@albrechtsgncompany.com	763-754-2899	763-767-7316
Let the Whole World Know	1504 Cottonwood Avenue	Duluth, MN 55811	Carol Willoughby	signs@ltwwk.com	218-727-7801	218-727-7801
Gable Signs	7440 Fort Smallwood Road	Baltimore, MD 21226	John Garton	john_gorton@gablesigns.com	1-800-845-0568	410-437-5336
Sign Solutions	3810 West Broadway	Robbinsdale, MN 55422	Dave Mason		763-588-4448	763-588-2324
Stewart Signs	2201 Cantu Court Suite 215	Sarasota, FL 34232	Joseph Steier	jsteier@stewartsigns.com	941-378-4242	1-800-485-4280
Schad Tracy Signs, Inc.	1610 East Cliff Road	Burnsville, MN 55337	Kirk Shellum	kirks@schadtracy.com	952-894-2421	952-894-2748
DeNyse Companies	3477 Fox Hunt Drive	Palm Harbor, FL 34683	Adam Hartje	ahartje@denyseco.com	727-789-6974	270-675-0404
WORK SCOPE 12.20B WINDOW TREATMENTS						
Belanger's Inc	130 West 1st Street	Duluth, MN 55811	Gary Melander	gary@belangersinc.com	218-727-5054	218-727-3649
Custom Expressions, Inc.	1800 East Cliff Road Suite 12	Burnsville, MN 55337	Richard Lee	rlee@customexpressions.com	952-693-5100	9652-895-5108
Modern Window Shade Co.	3400 Cedar Avenue South	Minneapolis, MN 55407	Art Quimby	artquimby@comcast.net	612-729-8256	612-729-3688
The CDC Group	1641 W Carroll Avenue	Chicago, IL 60612	Kenneth Siemen	aaa@thecdcgroup.net	312-226-3600	312-376-3465
CD Systems/Stillwater Metals	350 SMC Drive	Sommerset, WI 54025	Brian Reesman	breesman@stillwatermetals.com		
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
W.L. Hall Co.	530 15th Avenue South	Hopkins, MN 55343	Brent Hall	bhall@wlhall.com	952-937-8400	952-937-9126
ServPro of the Twin Ports	4410 Grand Avenue	Duluth, MN 55807	Kevin Buck	servpro9864@servprotwinports.com	218-727-2575	218-740-7173
On Site Shading Systems	4410 Grand Avenue	Duluth, MN 55807	Kevin Buck		218-727-2575	218-720-3828
Custom Drapery & Blinds by Michael Esch	1120 Aspen Drive	Burnsville, MN 55337	Kevin Billstein	kevin.billstein@cdabyme.com	612-267-0463	952-895-5659
WORK SCOPE 12.21B PUBLIC AREA FURNITURE						
Landscape Forms	431 Lawndale Avenue	Kalamazoo, MI 49048	Eric Swanson	erics@landscapeforms.com	800-430-6206 x1333 M - 612-963-3545	269-337-1383
Howard Roark Associates (Cumberland)	1716 Humboldt Avenue South	Minneapolis, MN 55403	Victoria Steidler	victoria@howardroarkassociates.com	612-381-0530	
Duluth Type & Business Furniture Co	30 N 3rd Avenue West PO Box 156	Duluth, MN 55801	Ritch Makowsky	ritchlrm@gmail.com	218-722-5811	218-722-4876
Northern Business Products, Inc.	2326 W Superior St PO Box 16127	Duluth, MN 55816	Galen Sundeen	gsundeen@nbpoffice.com	218-590-4006	218-726-1023
Parameters, Ltd.	800 Hennepin Avenue, Suite 500	Minneapolis, MN 55403	Lia Makousky	lmakousky@parameters.com		
Fluid Interiors	100 North 6th Street, Suite 100A	Minneapolis, MN 55403	Jenny Johnson	marketing@fluidinteriors.com	612-746-8700	
General Office Products	4521 Highway 7	St. Louis Park, MN 55416	Ryan Carlson	rcarlson@gopco.com	952-925-7543	952-925-7531
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
ECO	400 West Superior Street	Duluth, MN 55802	Julie McDonnell	info@ecolivingspace.com	218-626-1118	218-727-2104

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WORK SCOPE 12.22B GATE SEATING						
Herman Miller			Robin Mooney	robin_mooney@hermanmiller.com	612-859-4839	
Zoetfig Ltd.	8770 W Bryn Mawr Avenue Suite 1300	Chicago, IL 60631-3515	Laura Klarfeld	lklarfeld@zoetfig.com	661-755-2455	
W D Frederickson Inc	7613 49th Avenue North	Minneapolis, MN 55428	Wayne Frederickson	wayne@wdfrep.com	763-533-2171 m - 612-867-1579	763-533-2116
Parameters Ltd	800 Hennepin Avenue Suite 500	Minneapolis, MN 55403	Lia Makousky	lmakousky@parameters.com		
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Arconas Corporation	5700 Keaton Cres	Mississauga, ONT L5R 3H5 CANADA	Krsita Tapley	ktapley@arconas.com	905-272-0727 x318 800-387-9496 m - 416-735-0398	905-897-7470
WORK SCOPE 13.21B COMPUTER CONTROLLED ACCESS						
G4S Technology, LLC	1428 Sherman Road	Romeoville, IL 60446	Ronald Skarbek	ronald.skarbek@usa.g4s.com	312-972-1117	630-739-6346
General Security Services Corp			Todd Baumgartner	ToddB@gssc.net	952-858-5066 m - 612-702-7036	952-858-5051
Video and Sound Service, Inc.	40 W Lake Street	Northlake, IL 60164	John Barclay	john@videosoundinc.com	708-562-6316	708-562-6351
SimplexGrinnell	5400 Nathan Lane. Ste 100	Plymouth, MN 55442	Denis Kletter	dkletter@simplexgrinnell.com	763-367-5612	763-367-5002
Midstate Security, LLC	3495 Viaduct Southwest	Grandville, MI 49418	Kevin VandeGuchte	kvandeguchte@midstatesecurity.com	616-257-1168	616-257-1101
CW Technology	5614 Grand Avenue	Duluth, MN 55807	David	david@cwtechnology.com	218-728-6000	218-728-7155
WAV Wireless Outfitters	2380A Prospect Drive	Aurora, IL 60502	George Linnartz	glinnartz@wvonline.com	630-818-1023	630-818-4450
Citon Computer Corp.	11 East Superior Street Suite 240	Duluth, MN 55802	Craig Meyer	craig.meyer@citon.com	218-720-4435	218-722-1231
Citon Computer Corp.	11 East Superior Street Suite 240	Duluth, MN 55802	Wayne Aune	wayne.aune@citon.com	218-720-4435	218-722-1231
Compudyne	306 West Superior Street Suite 10	Duluth, MN 55802	Patrick Malley		218-336-2239	218-733-1291
Pro-Tec Design	703 North 5th Street	Brainerd, MN 56401	Doug Button	dbutton@pro-tecdesign.com	218-838-1500	218-828-3560
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
VTI Security Integrators	401 Travelers Trail West	Burnsville, MN 55337	Jeff Halbert	Jeff.halbert@vtisecurity.com	952-894-5343	952-894-0509
Dell Communications	325 W 1st Street Suite 100A	Duluth, MN 55802	Mark Wasbotten	mark.wasbotten@dell-comm.com	218-623-2666	218-623-2667
Access Security	302 Island Street	Chippewa Falls, WI 54729	Bob Severson	bobseverson@accesssecuritycorp.com	715-726-9090	
Siemens Industry, Inc	1239 Willow Lake Blvd	Vadnais Heights, MN 55110	David Higgins	david.higgins@siemens.com	651-255-2785	651-604-1788
General Security Services Corp	9110 Meadowview Road	Minneapolis, MN 55425	Robert Kilian	robertk@gssc.net	612-702-7275	952-858-5051
WORK SCOPE 13.22B FLIGHT DISPLAY						
ProDIGIQ	3842 Mountain Shadows Road	Agoura Hills, CA 91301	Arpit Malaviya	arpit.malaviya@prodigi.com	918-878-0668	
Midstate Security, LLC	3495 Viaduct Southwest	Grandville, MI 49418	Kevin VandeGuchte	kvandeguchte@midstatesecurity.com	616-257-1168	616-257-1101
InFax Inc	4250 River Green Parkway Suite D	Duluth, GA 30096	Mike Davis	mdavis@infax.com	678-533-4001	770-209-0671
CD Systems/Stillwater Metals	350 SMC Drive	Somerseset, WI 54025	Brian Reesman	breesman@stillwatermetals.com		
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Gentrack Ltd. ("Airport 20/20")	12250 Accipiter Drive	Orlando, FL 32837	Nigel Gough	ngough@bellsouth.net	407-859-2122	407-386-7286
D.I.C.E. of the USA, Inc.	960 Oak Shore Drive	St. Cloud, FL 34771	Huw Billingham	huw@dicefids.com	407-353-7984	407-957-8676
Four Winds Interactive			Aaron Long	along@fourwindsinteractive-mail.com	770-777-9758	

As of 9/14/2011

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**DULUTH INTERNATIONAL AIRPORT - NEW PASSENGER TERMINAL
BID PACKAGE 2B • POTENTIAL BIDDERS LIST**

As of 9/14/2011

CONTRACTOR NAME	CONTRACTOR ADDRESS	CITY, STATE, ZIP	CONTACT	EMAIL ADDRESS	CONTR. PHONE	CONTR. FAX
APi Electric	4330 W 1st Street Suite B	Duluth, MN 55807	Jeff Tyllia	jeff.tyllia@apielectric.us	218-628-3323	218-624-7514
Parsons Electric	5960 Main Street NE	Minneapolis, MN 55432	Jace Erickson	jerickson@parsonscorp.com	763-586-1118	763-571-7210
Belknap Electric	1513 Belknap Street	Superior, MN 54880	Chris Krook	chris.krook@belknapelectric.com	715-394-7769	715-394-7887
Benson Electric	1102 North 3rd Street	Superior, MN 54880	Nate Sapik	nate@becotm.com	715-394-5547	715-394-5718
Lanyk Electric, Inc	5555 Enterprise Drive NE	Virginia, MN 55792	Craig Lanyk	mgoodec-jondreau@lanykelectric.com	218-749-2222	218-749-5490
Electrical Systems Inc	12202 Wicklund Rd	Brainerd, MN 56401	Scott Moser	scottmoser@charterinternet.com	218-825-0549	218-825-0586
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Paul Bardal			Paul Bardal	pbardal@comcast.net	612-922-7824	
Generac - Titan Energy Systems Inc.	6130 Blue Circle Drive, Suite 600	Minnetonka, MN 55343	Joe Loftsgaarden	jloftsgaarden@titanenergy.com	952-960-2371 m - 612-804-4192	952-938-3290
Duluth Electrical Contracting, Inc	5051 Miller Trunk Hwy	Duluth, MN 55811	John Stephen	john@duluthelctrical.com	218-724-5566	218-728-2163
WORK SCOPE 16.22B PUBLIC ANNOUNCEMENT SYSTEM						
Midstate Security, LLC	3495 Viaduct Southwest	Grandville, MI 49418	Kevin VandeGuchte	kvandeguchte@midstatesecurity.com	616-257-1168	616-257-1101
InFax, Inc	4250 River Green Parkway Suite D	Duluth, GA 30096	Mike Davis	mdavis@infax.com	678-533-4001	770-209-0671
APi Electric	4330 W 1st Street Suite B	Duluth, MN 55807	Jeff Tyllia	jeff.tyllia@apielectric.us	218-628-3323	218-624-7514
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Benson Electric	1102 North 3rd Street	Superior, MN 54880	Nate Sapik	nate@becotm.com	715-394-5547	715-394-5718
Parsons Electric	2515 West Superior Street	Duluth, MN 55806	Jason Eich	jason.eich@parsonscorp.com	218-727-2690	218-727-2691
Gentrack Ltd. ("Airport 20/20")	12250 Accipiter Drive	Orlando, FL 32837	Nigel Gough	ngough@bellsouth.net	407-859-2122	407-386-7286
WORK SCOPE 16.23B NETWORK SYSTEMS						
Midstate Security, LLC	3495 Viaduct Southwest	Grandville, MI 49418	Kevin VandeGuchte	kvandeguchte@midstatesecurity.com	616-257-1168	616-257-1101
InFax, Inc	4250 River Green Parkway Suite D	Duluth, GA 30096	Mike Davis	mdavis@infax.com	678-533-4001	770-209-0671
Johnson & Wilson Constructors	4431 West Michigan St PO Box 16006	Duluth, MN 55816	Eric Halbert	ehalbert@johnsonwilson.com	218-628-0202	218-628-0205
Citon Computer Corp	11 East Superior Street Suite 240	Duluth, MN 55802	Craig Meyer	craig.meyer@citon.com	218-720-4435	218-722-1231
Benson Electric	1102 North 3rd Street	Superior, MN 54880	Nate Sapik	nate@becotm.com	715-394-5547	715-394-5718
Dell Communications	325 W 1st Street Suite 100A	Duluth, MN 55802	Mark Wasbotten	mark.wasbotten@dell-comm.com	218-623-2666	218-623-2667
Parsons Electric	2515 West Superior Street	Duluth, MN 55806	Jason Eich	jason.eich@parsonscorp.com	218-727-2690	218-727-2691
WORK SCOPES -- TO BE DETERMINED						
All Agape Construction Company	250 Fremont Ave N	Minneapolis, MN 55405	Robert Griffin	rvq3919@aol.com	612-377-4756 m - 952-826-9039	
JSM General Contracting LLC	63315 300th Street	Wadena, MN 56482	Jessie Grangruth		218-639-4177	218-631-1172