



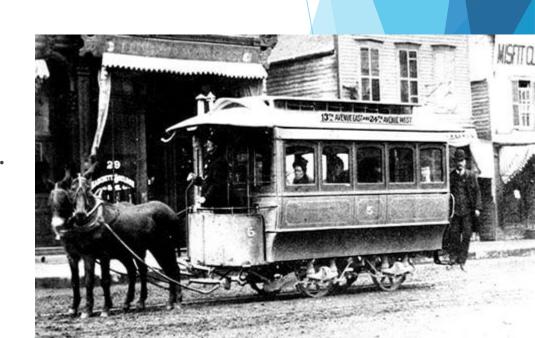
2024
Duluth Transit Authority
Budget Presentation

Outline

- Overview of DTA
- ► What's happening at the DTA? the past year and looking ahead.
- Budget Overview
- Levy Request

Brief History for Mass Transit in Duluth

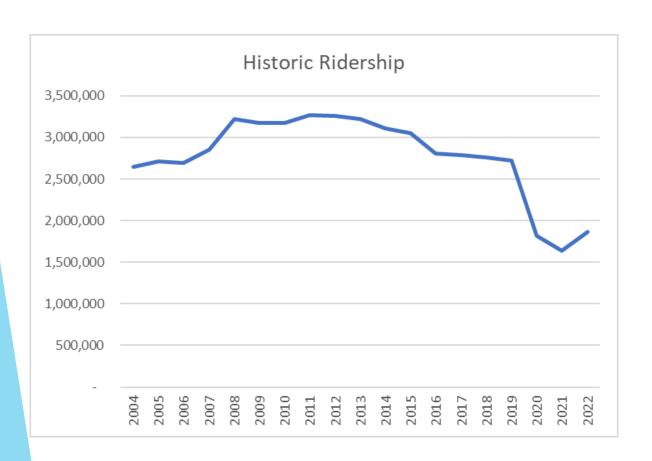
- ▶ 1881 Duluth Street Railway was incorporated.
- 1890 The first electric streetcar went into service.
- ▶ 1924 The first gasoline powered bus went into service.
- ▶ 1939 The last streetcar and the Incline Railway service were discontinued.
- ▶ 1969 The DTA was Legislatively created.
- 1981 The DTA's Operations Center opened.
- 2016 The Duluth Transportation Center opened.
- ▶ 2018 DTA began service with seven Electric Battery Buses.
- ▶ 2023 DTA launches an entirely new fixed-route transit system.

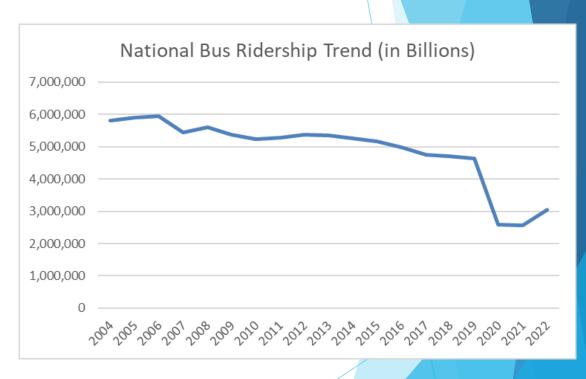


Exceptional Transit Agency with a History of Performance

- Greater Minnesota's largest transit system (over 1/3 of non-metro statewide ridership)
- A top transit system nationally, ranking high in many metrics.
 - Of Cities between 10k-250k, Duluth ranks 22nd out of 577 transit agencies.
- Scores well in FTA performance categories for additional funding.
 - DTA received \$2,201,623 in 2023.
 - Several criteria are directly related to service levels offered, which leverages additional funding from FTA.
 - Rank 24/320.

Fixed Route Bus Ridership Trends





Better Movement



BETTER TECHNOLOGY

- Signage
- **ADA Improvements**
- **Shelters**
- Lighting
- Over \$2M planned

- Mobile App
- Live Bus Tracking
- Signal Priority
- **New Fareboxes**
- Website



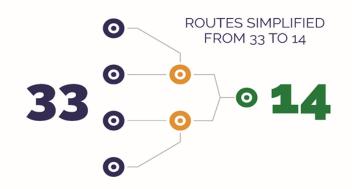
- New Bus Network
 - Frequent Service
 - More Weekend Service
- Simplified
 - First Step to BRT

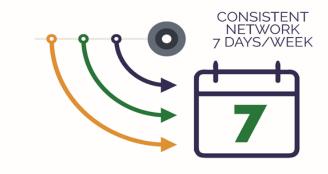
Better Bus Blueprint - Notable Changes

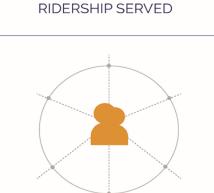
- The DTA's complete bus network redesign began service on 8/27/2023 (Sunday).
- Changes to all routes and schedules, entirely new bus system.
- New bus stop signage.
- A budget-neutral plan that reorganized resources to better match what the community desired.



BENEFITS OF THE RECOMMENDED DRAFT NETWORK







RIDERS CAN RELIABLY ACCESS MORE LOCATIONS

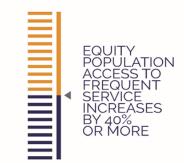
98%

OF EXISTING

8+

ADDED MILES OF HIGH FREQUENT (PRE-BRT) SERVICE







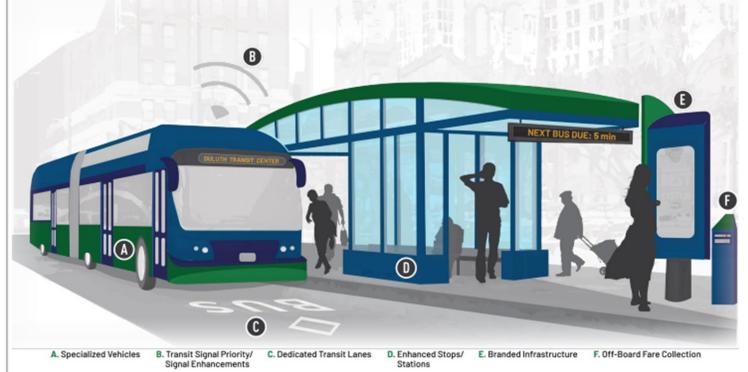
Better Bus Blueprint - Observations So Far

- Ridership from the first week:
 - ▶ 13.5% increase in weekday ridership from same week in 2022 (7,875 average daily trips)
 - ▶ 38% increase in weekend ridership from the same weekend in 2022. (4,837 average daily ridership)
- DTA is continuously making adjustments to bus stops and routing/scheduling based on rider and driver feedback.
- Mostly positive feedback so far. Many stories of time and money saved from passengers.
- Detours have been extremely challenging.
- General fear for this coming winter and snow clearing/accessibility.
- New routes will serve as a good connection with future Northern Light Express.

Go-Lines, Future Bus Rapid Transit (BRT)

A Step Toward the Future

The addition of Go Line service is the first step towards providing Bus Rapid Transit (BRT) to Twin Ports' residents. The DTA is actively looking to expand and improve Go Line service to include more BRT features in the future! Examples of potential BRT features are shown below.



Bus Rapid Transit is a higher quality bus service that is often compared to rail. BRT provides frequent, fast, and reliable transit service with fewer stops. BRT commonly includes features like improved customer amenities. enhanced bus stops, branded vehicles. and special road accommodations.

Other Highlights

- Hiring Drivers
- New technology
- New Miller Hill Mall Hub and Shelters at St. Mary's
- Major renovations at DTA's Operations Center
- ▶ 11 new Go-Line buses
- Continued dialog with ISD 709 for a possible pass partnership

Duluth Transit Authority - Operating Revenues

| | 2023 | 2024 |
|--------------------------|-------------|----------------|
| OPERATING REVENUES | BUDGET | BUDGET |
| PASSENGER REVENUE | \$1,594,263 | \$1,681,405 |
| CHARTER REVENUE | 10,000 | 13,000 |
| AUXILIARY REVENUES | 2,036,628 | 2,282,100 |
| STRIDE REVENUES | 127,181 | <u>151,395</u> |
| TOTAL OPERATING REVENUES | \$3,768,072 | \$4,127,900 |

Duluth Transit Authority - Operating Expenses

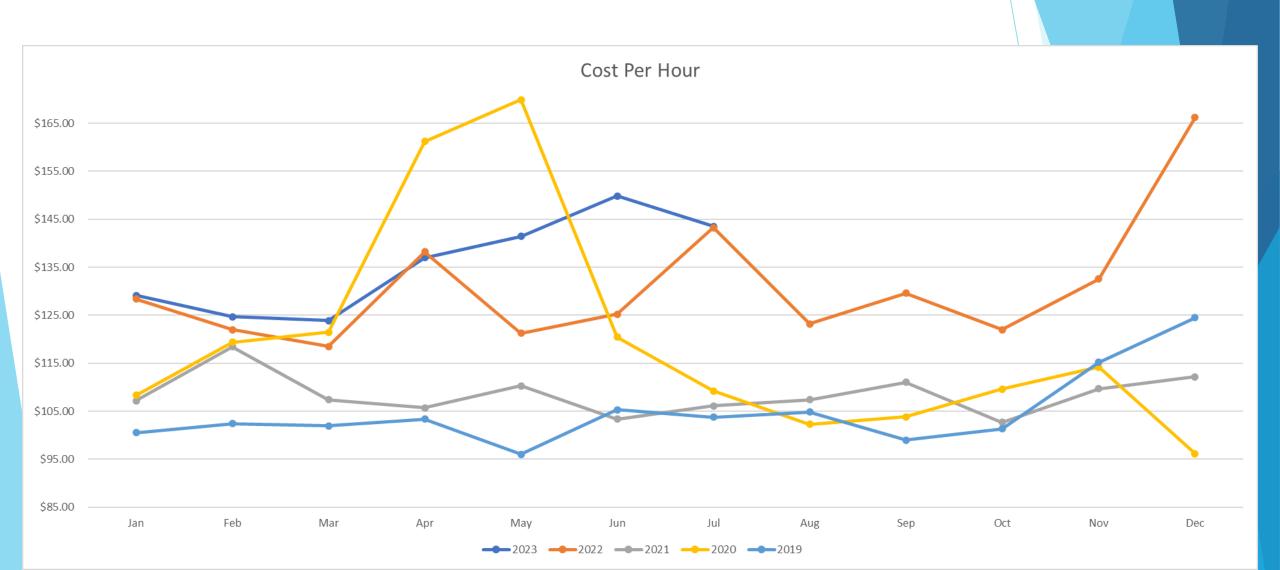
| | 2023 | 2024 |
|--------------------------------|---------------|---------------|
| OPERATING EXPENSES | Budget | Budget |
| Fixed Route Expenses | | |
| Personnel | 15,428,186 | 15,613,862 |
| Administrative | 1,306,689 | 1,574,850 |
| Vehicle & Operations | 4,476,716 | 3,561,977 |
| Insurance | 875,703 | 956,816 |
| Taxes and Fees | 3,730 | 10,900 |
| Total Fixed Route Expenses | \$ 22,091,024 | \$ 21,718,405 |
| | | |
| ADA Paratransit Expenses | | |
| Personnel | 957,233 | 1,352,682 |
| Administrative | 24,300 | 64,615 |
| Vehicle & Operations | 170,694 | 142,160 |
| Insurance | 47,226 | 49,920 |
| Taxes and Fees | - | 1,020 |
| Total ADA Paratransit Expenses | \$ 1,199,452 | \$ 1,610,397 |
| TOTAL OPERATING EXPENSES | \$ 23,290,476 | \$ 23,328,802 |
| TOTAL OPERATING DEFICIT | \$ 19,522,404 | \$ 19,200,902 |
| | | |

NOTE: The Operating Deficit is funded by Federal and State Operating grants.

2024 Fixed Route Expenses

| Labor and Fringe Benefits | \$ | 15,613,862 | 71.9% |
|---|------|------------|--------|
| Services | \$ | 1,073,825 | 4.9% |
| Fuel & Lube | \$ | 1,972,177 | 9.1% |
| Parts | \$ | 808,760 | 3.7% |
| Tires | \$ | 103,750 | 0.5% |
| Office Supplies (Includes Software Maintenance) | \$ | 529,940 | 2.4% |
| Utilities | \$ | 506,275 | 2.3% |
| Insurance | \$ | 956,816 | 4.4% |
| Marketing, Advertising, Dues & Subscriptions | \$ | 153,000 | 0.7% |
| | | | |
| Total Fixed Route Expenses | \$: | 21,718,405 | 100.0% |
| | | | |

Fixed Route Cost Per Operating Hour



CAPITAL PROJECTS 2023-2024

| | Project Amount | Local Share |
|---|-------------------|------------------|
| 5 ADA Paratransit Buses | \$432,500 | \$86,500 |
| Security Projects | \$150,000 | \$30,000 |
| Technology Projects | \$100,000 | \$20,000 |
| *Estimated Unprogrammed FTA Funds for 2024* | \$2,278,724 | \$455,748 |
| | \$2,961,224 | <u>\$592,248</u> |
| Local Match Required for Capital Projects | | \$592,248 |

Future Capital Projects

- **>** 2025
 - Backlog of over \$9 million in awarded FTA funding for capital projects.
 - ▶ Funds from unprogrammed projects in 2022, 2023, 2024, and 2025 projected funds.
 - Nearly another \$1 million in awards from MnDOT.
- **>** 2026
 - Over \$2 million planned in Go Line infrastructure improvements (future BRT).
- **>** 2027
 - Another \$2.5 million planned in Go Line infrastructure improvements (future BRT).

DTA Levy

- Voter approved levy
 - ▶ 458A.31 "Subdivision 1.Levy limit.
 - Notwithstanding anything to the contrary contained in the charter of the city of Duluth, any ordinance thereof, or any statute applicable thereto, limiting the amount levied in any one year for general or special purposes, the city council of the city of Duluth shall each year levy a tax in an amount not to exceed 0.07253 percent of estimated market value, by ordinance. An ordinance fixing the levy shall take effect immediately upon its passage and approval. The proceeds of the levy shall be paid into the city treasury and deposited in the operating fund provided for in section 458A.24, subdivision 3."
 - Current levy limit exceeds \$7,300,000

Levy Increase History

Recent levy increases

| Year of Increase | Amount Increased | Total Levy |
|------------------|------------------|-------------|
| 2004 | \$533,700 | \$1,063,100 |
| 2005 | \$253,800 | \$1,316,900 |
| 2013 | \$75,000 | \$1,391,900 |
| 2016 | \$100,000 | \$1,491,900 |
| 2020 | \$175,000 | \$1,666,900 |
| 2023 | \$507,508 | \$2,174,408 |

Covid Relief Funds

- ▶ DTA received funds from the three COVID Relief Packages passed by Congress: CARES Act - \$6.4M; CRRSAA - \$3.9M; ARPA - \$7.8M
- ► All Relief Funds have now been obligated and entered into FTA grant agreements.
 - Remaining funds were split between critical capital projects and operations support
 - > \$5,924,423 remaining in Operating Assistance
 - ▶ \$1,931,444 remaining in Capital Projects

Fare Increase

- ▶ No fare increases proposed at this time
- Last fare increases in 2011, 2005
 - Decreases to certain pass types in 2021(day pass from \$4 to \$3, week pass from \$17 to \$15, and teen 31-day pass from \$37.50 to \$30.
 - ► Fare Capping coming soon
- Peer comparison analysis 15 similar agencies
 - Average fare \$1.50 same as DTA

| Local | Match | Required | 1 |
|-------|--------|-----------|---|
| | 771000 | 110941100 | • |

| 2024 | Local Materi Regained | | | | | |
|--|---|----------|----|-----------|----|-----------|
| Fixed Route (historically 20%) \$ 1,004,110 \$ 4,016,441 ADA Paratransit (historically 15%) \$ 73,695 \$ 221,084 DTA Capital Projects \$ 592,248 \$ 592,248 SUBTOTAL \$ 1,670,053 \$ 4,829,773 Shortfall from 2023 Tax Levy Request \$ 1,725,592 \$ 1,725,592 TOTAL \$ 3,395,645 \$ 6,555,365 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | | | | | | |
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| DTA Capital Projects \$ 592,248 \$ 592,248 SUBTOTAL \$ 1,670,053 \$ 4,829,773 Shortfall from 2023 Tax Levy Request \$ 1,725,592 \$ 1,725,592 TOTAL \$ 3,395,645 \$ 6,555,365 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | Fixed Route (historically 20%) | | \$ | 1,004,110 | \$ | 4,016,441 |
| SUBTOTAL \$ 1,670,053 \$ 4,829,773 Shortfall from 2023 Tax Levy Request \$ 1,725,592 \$ 1,725,592 TOTAL \$ 3,395,645 \$ 6,555,365 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | ADA Paratransit (historically 15%) | | \$ | 73,695 | \$ | 221,084 |
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| TOTAL \$ 3,395,645 \$ 6,555,365 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | | SUBTOTAL | \$ | 1,670,053 | \$ | 4,829,773 |
| TOTAL \$ 3,395,645 \$ 6,555,365 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | | | | | | |
| 2023 Tax Levy \$ 2,174,408 2024 Tax Levy Request (0% increase) \$ 2,174,408 | Shortfall from 2023 Tax Levy Request | | \$ | 1,725,592 | \$ | 1,725,592 |
| 2024 Tax Levy Request (0% increase) \$ 2,174,408 | | TOTAL | \$ | 3,395,645 | \$ | 6,555,365 |
| 2024 Tax Levy Request (0% increase) \$ 2,174,408 | | | | | | |
| | 2023 Tax Levy | | \$ | 2,174,408 | | |
| Balance to be paid for with additional Covid Relief Funds \$ 1,221,237 | 2024 Tax Levy Request (0% increase) | | \$ | 2,174,408 | | |
| | Balance to be paid for with additional Covid Relief Funds | | \$ | 1,221,237 | | |
| Fare Increase - None | Fare Increase - None | | | | | |