

**City of Duluth  
General Sales and Use Tax  
October 2023**

Budget and Revenue Totals					
	2021	2022	2023		
Adopted Budget	12,600,000.00	14,500,000.00	15,000,000.00		
Amended Budget	12,600,000.00	14,500,000.00	15,000,000.00		
YTD Revenue	16,336,874.66	18,364,853.81	15,682,685.97		

Revenue by Month					
	2021	2022	2023	MO % Change	YTD % Change
January	1,133,201.56	1,189,712.15	1,350,981.27	13.56%	13.56%
February	1,095,107.43	1,192,932.47	1,296,779.19	8.71%	11.13%
March	1,447,978.29	1,531,780.99	1,530,632.16	-0.07%	6.74%
April	1,251,292.95	1,342,212.18	1,402,985.14	4.53%	6.18%
May	1,291,493.20	1,707,149.35	1,560,210.71	-8.61%	2.55%
June	1,433,646.65	1,579,217.90	1,785,619.62	13.07%	4.50%
July	1,576,670.94	1,534,807.04	1,691,308.02	10.20%	5.37%
August	1,440,585.91	1,649,130.16	1,734,476.01	5.18%	5.34%
September	1,568,048.54	1,625,687.63	1,687,568.84	3.81%	5.15%
October	1,296,446.23	1,555,507.51	1,642,125.01 *	5.57%	5.20%
November	1,315,211.52	1,684,860.89	-		
December	1,487,191.44	1,771,855.54	-		
Total	16,336,874.66	18,364,853.81	15,682,685.97		

The general sales tax amounts above correspond to the monthly activity reported by the MN Department of Revenue, which collects the tax and remits advance and settlement payments to the City. The final payment is received in March of the following year, which represents a significant lag time from the sales period.

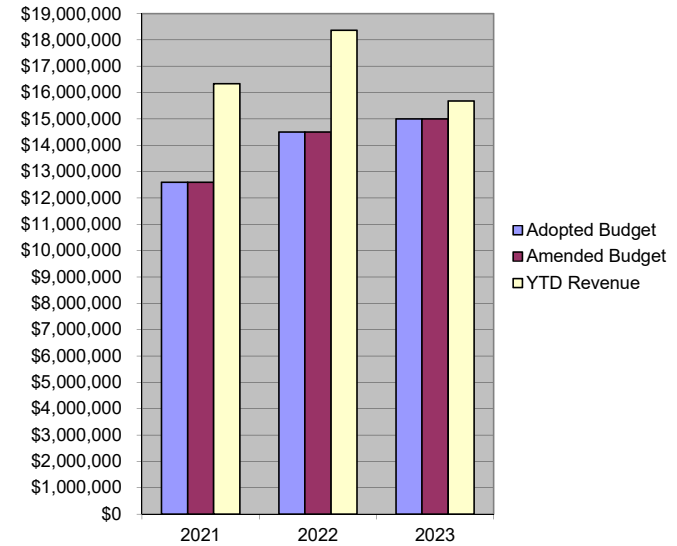
**Current period collections in 2023 are up \$86,617.50 or 5.57% compared to last year.**  
**Year-to-date collections in 2023 are up \$774,548.59 or 5.20% compared to last year.**

\*October figure is an estimate. Estimates are based on preliminary payments received from the State.

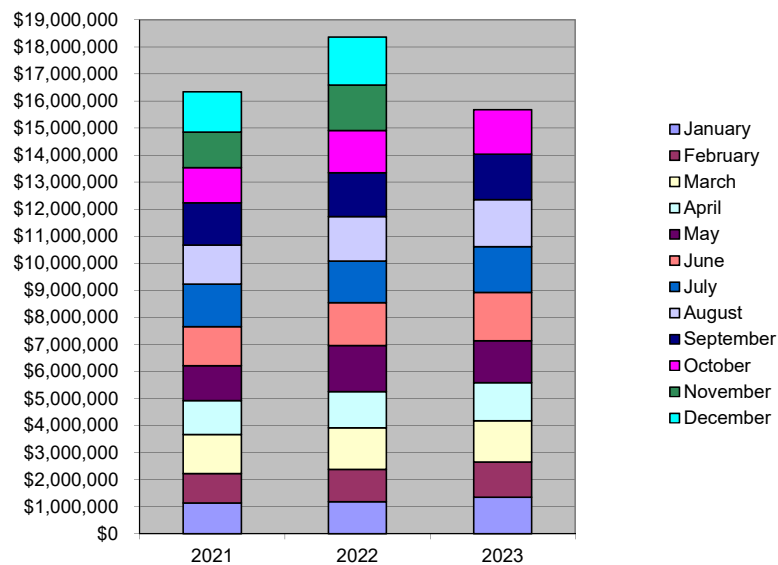
**Note:** The timing of return filing/processing with the State of MN can impact month-to-month analysis.

The first chart compares revenues to the adopted and amended budgets, while the second chart shows a stacked approach to monthly and year-to-date revenue, while the third chart shows individual monthly collection comparisons.

**City Sales and Use Tax - Year-to-Date Revenue/Budget Comparison**



**City Sales and Use Tax - Revenue Detail by Month**



**City Sales and Use Tax - Revenue Comparison by Month**

