Addendum 1  
RFP 17-0036  
Energy Assessments & Conservation Services

Here are the responses to the questions submitted prior to yesterday’s deadline:

Question 1: Can I build into my proposal a provision to re-negotiate the financial terms-after Comfort Systems & MN Power agree on essential elements that each utility wants to include in a future, more electronic format?

Response to Question 1: Please prepare your proposal in response to the RFP as written. If significant changes to the Home Energy Analysis Program (HEAP) are made after the contract is awarded to an Energy Services Company, Duluth Public Works and Utilities/ComfortSystems will work with the vendor and issue a change order.

Question 2: Should all 3 years of the proposal time span be averaged and included with the financial aspects of this proposal, or will there be an opportunity after each year to re-bid?

Response to Question 2: We do not plan to rebid or renegotiate the terms and conditions of the agreement once the contract is executed. It will be renewed annually per the agreement. If you plan to change your prices each year of the contract term you should submit a price for all services and materials for each year (2017, 2018 and 2019) of the term of the agreement.

Please acknowledge receipt of this Addendum by returning a copy with your proposal.

Posted: December 16, 2016