REQUEST FOR BID
Date: 10/08/13
Bid: 13-0538 (rebid)

RETURN BY OPENING TIME TO:
Purchasing Division
RM 100 City Hall
411 West 1st Street
Duluth, MN 55802

LED Parking Ramp Fixtures

Buyer: Dennis Sears
Phone: 218-730-5003
Fax: 218-730-5922

BID OPENING, RM 100 AT 2:00 PM ON, Wednesday, October 23, 2013
Note: All bids must be written, signed, and transmitted in a sealed envelope, plainly marked with the bid number, subject matter, and opening date. The City of Duluth reserves the right to split award where there is substantial savings to the city, waive informalities and to reject any and all bids. Bidder should state in proposal if bid is based on acceptance of total order. Sales tax is not to be included in the unit price. Bidder to state freight charges if, proposal is F.O.B. shipping point, freight not allowed. Low bid will not be the only consideration for award of bid. All pages must be signed or initialed by authorized bidder’s representative as indicated at the bottom of the page(s) of the request for bid.

OFFICIAL SEALED BID

Designated F.O.B. Point

Tax: Federal Excise Tax Exemption
Account No. 41-74-0056 K

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Qty</th>
<th>U/OM</th>
<th>Description</th>
<th>Unit Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>102</td>
<td>ea</td>
<td>LED Parking Ramp Fixtures per the attached preapproved list and ramp location. Dimming controls to be pre-installed. <strong>Fixtures only</strong>-no install (See attached pages and listing)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Vendor E-mail Address__________________________ Freight Charges __ N/A

Name_________________________________________
Addr_________________________________________

By:__________________________ (print title)

(signature) (tele#)

Total Bid Price __ N/A
(To include any additional pages)

Payment Terms ___________

F.O.B. Point Dest.

**Delivery Date see attached**
Notice to Bidders: The City of Duluth has evaluated each of the specific fixtures and prequalified each according to published data provided by each manufacturer and on a minimum performance criteria established, evaluated and ranked in house.

The attached prequalified list states which lighting fixtures have met or surpassed all test data and have been ranked accordingly to the test outcomes. The rankings will be disclosed at bid opening and used to decide what fixtures will fit into the budget line best. It is possible that fixtures may have tied in ranking, therefore, bid one or more fixtures on this listing.

Delivery Date is also an import part of this bid. Please state the delivery date for each fixture that is bid.

Life Cycle Costing and Warranty analysis will be considered in final decision.

<table>
<thead>
<tr>
<th>Fixture #1</th>
<th>Phillips Wide Lite</th>
<th>cost ea</th>
<th>total cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixture #2</td>
<td>Kenall TD17</td>
<td>cost ea</td>
<td>total cost</td>
</tr>
<tr>
<td>Fixture #3</td>
<td>Holophane PLED</td>
<td>cost ea</td>
<td>total cost</td>
</tr>
</tbody>
</table>

Delivery Date Fixture #1  
Delivery Date Fixture #2  
Delivery Date Fixture #3  

An Equal Opportunity Employer
CITY OF DULUTH – EAST SUPERIOR STREET PUBLIC RAMP (ESSPR) LIGHTING PROJECT

OCTOBER 07, 2013

FIXTURE QUANTITY

ESSPR- PARKING RAMP 102 fixtures

PREQUALIFIED PARKING RAMP FIXTURES –

- MODULAR
- DIMMABLE
- WITH SENSOR CONTROL INSTALLED OR PROVIDED

<table>
<thead>
<tr>
<th>LUMINAIRE SCHEDULE</th>
<th>Description</th>
<th>Lamp</th>
<th>Watts</th>
</tr>
</thead>
<tbody>
<tr>
<td>VZ24-60G3-530-B-UNIV-PND-RC-24LDS-PX10/PXCP-TSA</td>
<td>Philips Wide-Lite</td>
<td>LED, 4000K</td>
<td>97 Watts</td>
</tr>
<tr>
<td>TD17 PM 2 TA MW 80L 40K DV SSIS DS SS488</td>
<td>Kenall TD17</td>
<td>LED, 4000K</td>
<td>85 Watts</td>
</tr>
<tr>
<td>PLED 08L 4K AS UN NA W L1 CM10D</td>
<td>Holophane PLED</td>
<td>LED, 4000K</td>
<td>70 Watts</td>
</tr>
</tbody>
</table>