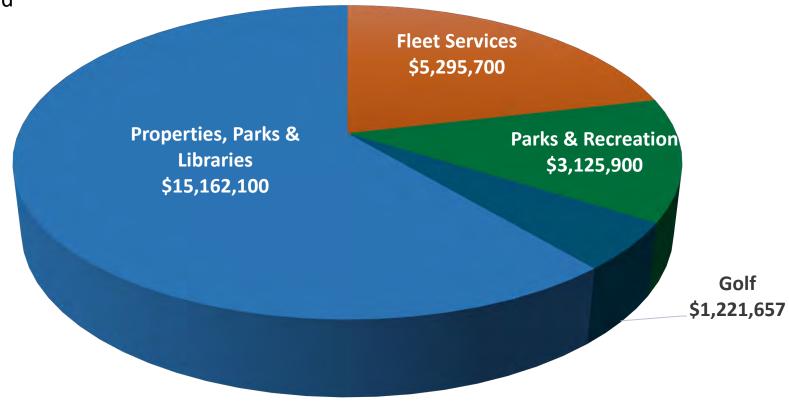




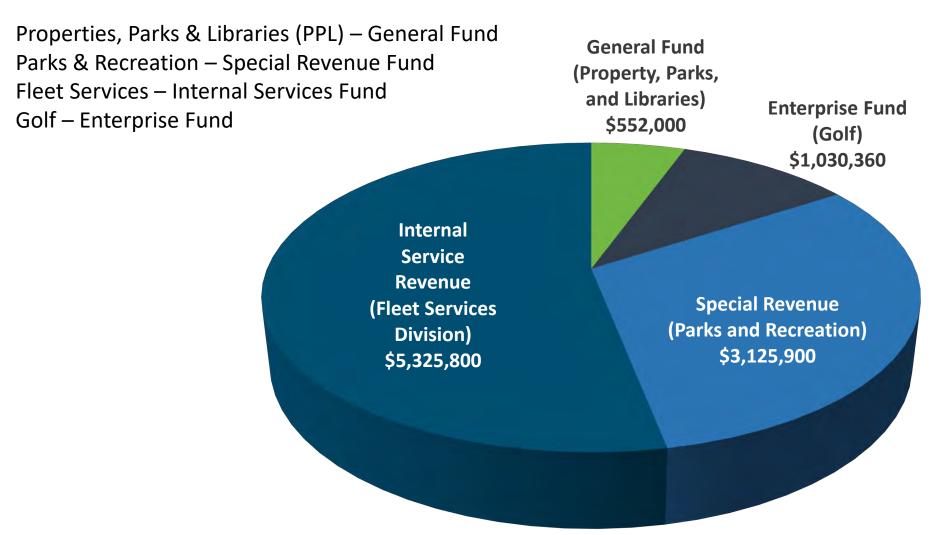
2024 Budget Expenditures by Fund Type

Properties, Parks & Libraries (PPL) – General Fund Parks & Recreation – Special Revenue Fund Fleet Services – Internal Services Fund

Golf – Enterprise Fund

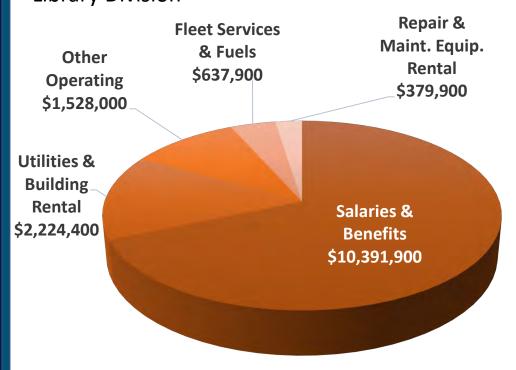


2024 Budget Revenues by Fund Type



2023 vs 2024 General Fund Budget Expenditures

Property and Facilities Management Division Park Maintenance Division Library Division



PPL 2024 General Fund Expenditures

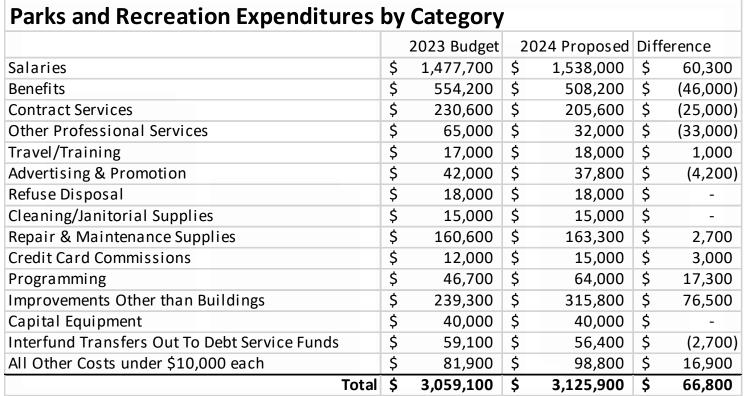
Property, Parks, and Librari	<u>-</u> 3	-		_	
		2023 Budget	024 Proposed		
Salaries	\$	6,840,000	\$ 7,281,200	\$	441,200
Benefits	\$	3,272,200	\$ 3,110,700	\$	(161,500)
Office Supplies	\$	16,900	\$ 16,000	\$	(900)
Computer Supplies/Software	\$	12,800	\$ 10,300	\$	(2,500)
Safety & Training Materials	\$	15,000	\$ 15,000	\$	-
Cleaning/Janitorial Supplies	\$	87,000	\$ 87,000	\$	-
Motor Fuels	\$	126,400	\$ 119,400	\$	(7,000)
Uniforms	\$	17,000	\$ 17,000	\$	-
Other Miscellaneous Supplies	\$	35,000	\$ 35,000	\$	-
Repair & Maintenance Supplies	\$	329,500	\$ 329,300	\$	(200)
Park/Landscape Materials	\$	15,000	\$ 15,000	\$	-
Contract Services	\$	365,700	\$ 368,100	\$	2,400
Other Professional Services	\$	34,000	\$ 34,000	\$	-
Phone Service	\$	82,900	\$ 85,100	\$	2,200
Travel/Training	\$	35,700	\$ 34,700	\$	(1,000)
Local Mileage Reimbursement	\$	16,500	\$ 15,000	\$	(1,500)
Utilities	\$	1,911,900	\$ 1,998,400	\$	86,500
Refuse Disposal	\$	102,500	\$ 104,000	\$	1,500
Skywalk Expenses	\$	30,000	\$ 30,000	\$	-
Equipment/Machinery Repair & Mtc	\$	25,600	\$ 25,600	\$	-
Fleet Services	\$	453,800	\$ 503,500	\$	49,700
Building Rental	\$	226,000	\$ 226,000	\$	-
Library Materials/Svcs Rental	\$	58,000	\$ 58,000	\$	-
Software Licenses and Maintenance Agreements	\$	106,900	\$ 116,500	\$	9,600
Vehicle/Equip Rent (Short-term)	\$	25,000	\$ 25,000	\$	-
Other Rentals	\$	55,000	\$ 55,000	\$	-
Other Services & Charges	\$	12,300	\$ 10,300	\$	(2,000)
Contract Tree Services	\$	25,000	\$ 25,000	\$	-
Library Materials	\$	311,000	\$ 371,000	\$	60,000
All Other Costs under \$10,000 each	\$	45,100	\$ 41,000	\$	(4,100)
Tota	I \$	14,689,700	\$ 15,162,100	\$	472,400

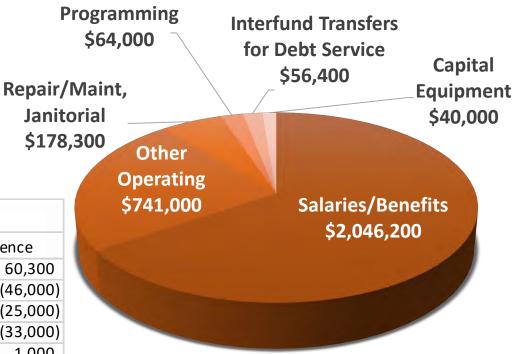
2023 vs 2024 General Fund Budget Expenditures

Property and Facilities Management Division Park Maintenance Division Library Division

Property, Parks, and Libraries Department Revenues by Category								
		2023 Budget	2	2024 Proposed	Dif	ference		
Ski Trail Reimbursement	\$	11,000	\$	11,000	\$	-		
Rent of Buildings	\$	71,700	\$	86,200	\$	14,500		
Rent of Land	\$	10,300	\$	10,800	\$	500		
Concessions & Commissions	\$	12,000	\$	25,000	\$	13,000		
Other Reimbursements	\$	58,900	\$	59,000	\$	100		
Other Reimbursements Refunds	\$	42,700	\$	42,700	\$	-		
Interfund Transfers In From Special Revenue Funds	\$	290,100	\$	303,500	\$	13,400		
All other Revenues under \$10,000	\$	12,600	\$	13,800	\$	1,200		
Total	\$	509,300	\$	552,000	\$	42,700		

2023 vs 2024 Special Revenue Budget Expenditures Parks & Recreation Division





Parks & Rec 2024 Expenditures

Parks & Recreation Division shown in detail due to general fund and fund 205 relationship.

2023 vs 2024 Special Revenue Budget Revenues Parks & Recreation Division

Parks and Recreation Revenues by Category									
		2023 Budget	:	2024 Proposed	Diff	erence			
Current Property Taxes	\$	2,880,000	\$	2,880,000	\$	-			
Miscellaneous Permits & Licenses	\$	70,000	\$	84,300	\$	14,300			
Rent of Buildings	\$	15,000	\$	31,000	\$	16,000			
Misc Fees, Sales & Services Programming Revenue	\$	18,900	\$	35,900	\$	17,000			
Interfund Transfers In From General Fund	\$	67,700	\$	94,700	\$	27,000			
Total	\$	3,051,600	\$	3,125,900	\$	74,300			

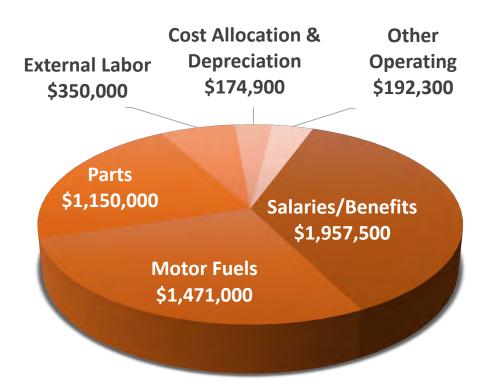
Parks & Recreation Division shown in detail due to general fund and fund 205 relationship.

2023 vs 2024 Internal Service Budget Expenditures Fleet Services Division

Fleet Expenditures by Category								
		2023 Budget	20	024 Proposed	Diff	erence		
Salaries	\$	1,210,000	\$	1,295,900	\$	85,900		
Benefits	\$	622,000	\$	661,600	\$	39,600		
Plant/Operating Supplies	\$	20,000	\$	28,000	\$	8,000		
Motor Fuels	\$	1,546,700	\$	1,471,000	\$	(75,700)		
Shop Materials	\$	17,500	\$	17,500	\$	-		
Equipment Repair Supplies	\$	1,050,000	\$	1,150,000	\$	100,000		
Electricity	\$	20,900	\$	20,000	\$	(900)		
Water, Gas & Sewer	\$	25,000	\$	27,000	\$	2,000		
Equipment/Machinery Repair & Mtce	\$	315,000	\$	350,000	\$	35,000		
Software Licenses and Maintenance Agreements	\$	31,000	\$	26,000	\$	(5,000)		
Depreciation	\$	58,600	\$	28,700	\$	(29,900)		
Other Services & Charges	\$	20,000	\$	22,000	\$	2,000		
Laundry	\$	12,000	\$	10,000	\$	(2,000)		
Cost Allocation Expenses	\$	146,200	\$	146,200	\$	-		
All Other Costs under \$10,000 each	\$	40,000	\$	41,800	\$	1,800		
Tota	l \$	5,134,900	\$	5,295,700	\$	160,800		

Fleet Division shown in detail as an internal service fund that accounts for the costs to repair and maintain vehicles and equipment for the general fund and enterprise funds.

Fleet 2024 Expenditures

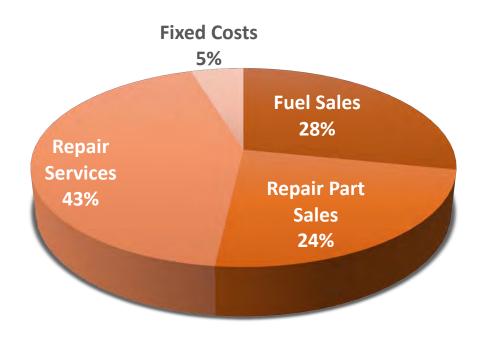


2023 vs 2024 Internal Service Budget Revenues Fleet Services Division

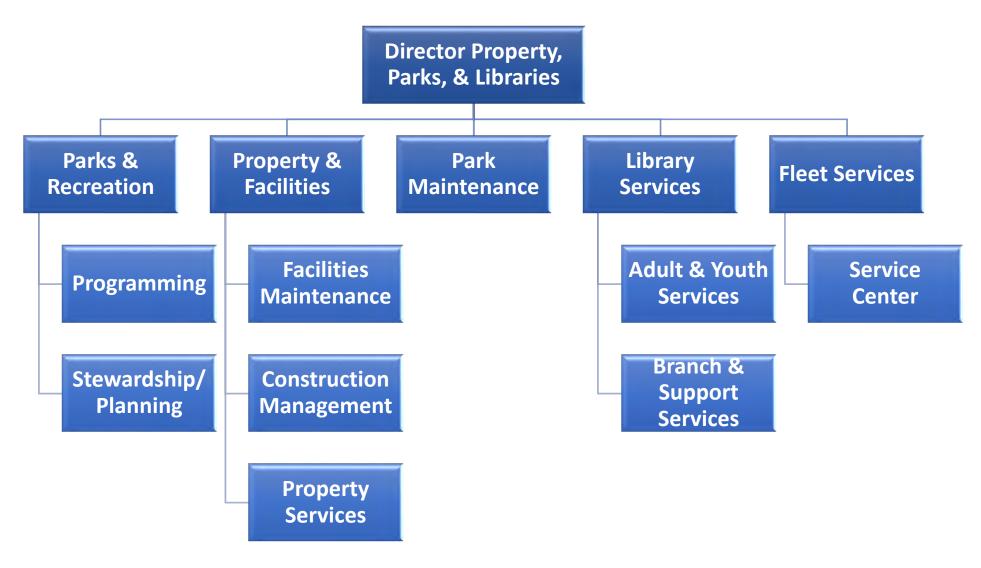
Fleet Revenue by Category										
		2023 Budget		2024 Proposed	Dif	ference				
Fuel Sales	\$	1,580,800	\$	1,502,600	\$	(78,200)				
Repair Part Sales	\$	1,142,200	\$	1,255,700	\$	113,500				
Repair Services	\$	2,189,000	\$	2,315,400	\$	126,400				
Fixed Costs	\$	250,500	\$	252,100	\$	1,600				
Total	\$	5,162,500	\$	5,325,800	\$	163,300				

Fleet Division shown in detail as an internal service fund that accounts for the costs to repair and maintain vehicles and equipment for the general fund and enterprise funds.

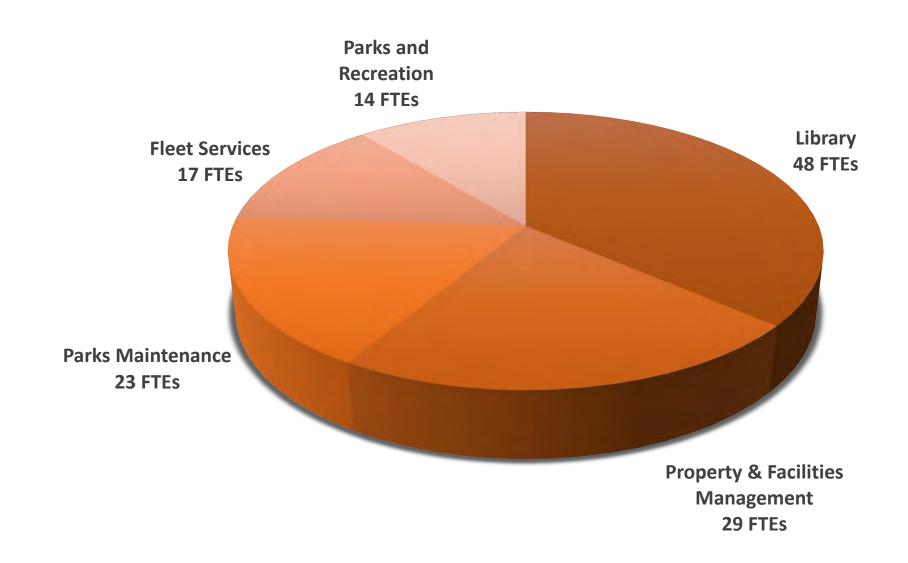
Fleet 2024 Revenues by Category



Property, Parks, and Libraries Department Organizational Chart



Property, Parks, and Libraries Department FTEs by Division



2023 vs 2024 General Fund FTEs Property and Facilities Management Park Maintenance Library

		2023	2024	Difference
	Admin Clerical Specialist	1.00	2.00	1.00
	Budget and Operations Analyst	0.60	0.60	-
	Forester	1.00	1.00	-
	Grant Coordinator	0.25	0.25	-
	Natural Resource Coordinator	0.50	0.50	-
	Park Maintenance Worker	17.00	16.00	(1.00)
Parks an	d Grounds Maintenance Supervisor	1.00	1.00	-
Park Ma	aintenance Operations Coordinator	1.00	-	(1.00)
	Park Maintenance Leadworker	2.00	3.00	1.00
	Librarian I	11.00	10.00	(1.00)
	Librarian II	3.00	4.00	1.00
	Library Business Office Coordinator	1.00	1.00	-
	Library Circulation Coordinator	1.00	1.00	-
	Library Safety Specialist	1.00	1.00	-
	Library Supervisor	4.00	4.00	-
	Library Technician	22.00	22.00	-
	Manager Library Services	1.00	1.00	-
	Senior Library Technician	4.00	4.00	-
	Carpenter	1.00	1.00	-
	Construction Project Coordinator	1.00	1.00	_
	Construction Project Supervisor	1.00	1.00	-
Dir	ector Property, Parks, and Libraries	1.00	1.00	-
	Electrician	1.00	1.00	-
	Executive Assistant	-	1.00	1.00
	Facilities Maintenance Specialist	3.00	3.00	-
	Facilities Maintenance Leadworker	1.00	1.00	-
Facilities Opera	ations and Maintenance Supervisor	1.00	1.00	-
	Janitor I	8.00	8.00	-
	Master Plumber	1.00	1.00	-
	Plumber	1.00	1.00	-
	Project Technician	1.00	1.00	-
	Property and Facilities Manager	1.00	1.00	-
	Property Services Supervisor	1.00	1.00	-
	Senior Parks Planner	1.00	1.00	-
Se	nior Facilities Maintenance Worker	1.00	1.00	-
	Senior Property Services Specialist	-	1.00	1.00
	Property Services Specialist	1.00	-	(1.00)
	Master Electrician	1.00	1.00	-
	Total	99.35	100.35	1.00

2023 vs 2024 FTEs Parks & Recreation

Parks & Recreation Division shown in detail due to general fund and fund 205 relationship.

	2023	2024	Difference
Manager Parks and Recreation	1.00	1.00	-
Assistant Manager	1.00	1.00	-
Budget and Operations Analyst	0.20	0.20	-
Grant Coordinator	0.75	0.75	-
Administrative Clerical Specialist	1.00	1.00	-
Natural Resources Coordinator	0.50	0.50	-
Senior Parks Planner	1.00	1.00	-
Project Coordinator	1.00	1.00	-
Trails Coordinator	1.00	1.00	-
Parks Permit Coordinator	1.00	1.00	-
Project Technician	1.00	1.00	-
Recreation Specialist	5.00	5.00	-
Total	14.45	14.45	-

2023 vs 2024 FTEs Fleet

Fleet Division shown in detail as an internal service fund that accounts for the costs to repair and maintain vehicles and equipment for the general fund and enterprise funds.

	2023	2024	Difference
Fleet Manager	1.00	1.00	-
Service Center Supervisor	1.00	1.00	-
Fleet Services Leadworker	1.00	1.00	-
Heavy Equipment Mechanic	6.00	6.00	-
Welder	2.00	2.00	_
Industrial Equipment Technician	1.00	1.00	_
Vehicle Repair Specialist	1.00	1.00	_
Vehicle Maintenance Technician	1.00	1.00	_
Asset & Supply Specialist	1.00	1.00	_
Inventory Tech I	1.00	1.00	_
Inventory Tech II	1.00	1.00	_
Budget & Operations Analyst	0.20	0.20	-
Total	17.20	17.20	-

Notable Changes in 2024 Budget

Mayor Proposed:

\$90,000 Assistant position (ongoing)

\$50,000 Library Materials & Security (ongoing)

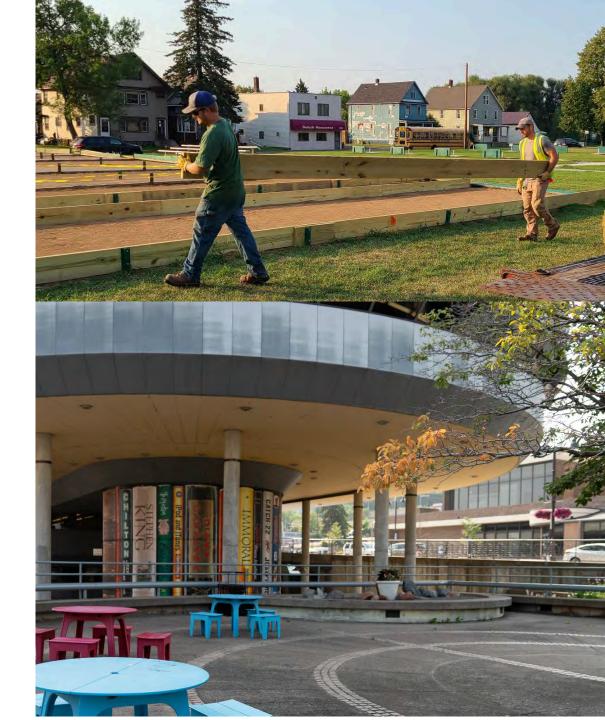
Council Additions:

\$750,000 Parks Capital Projects (one-time)

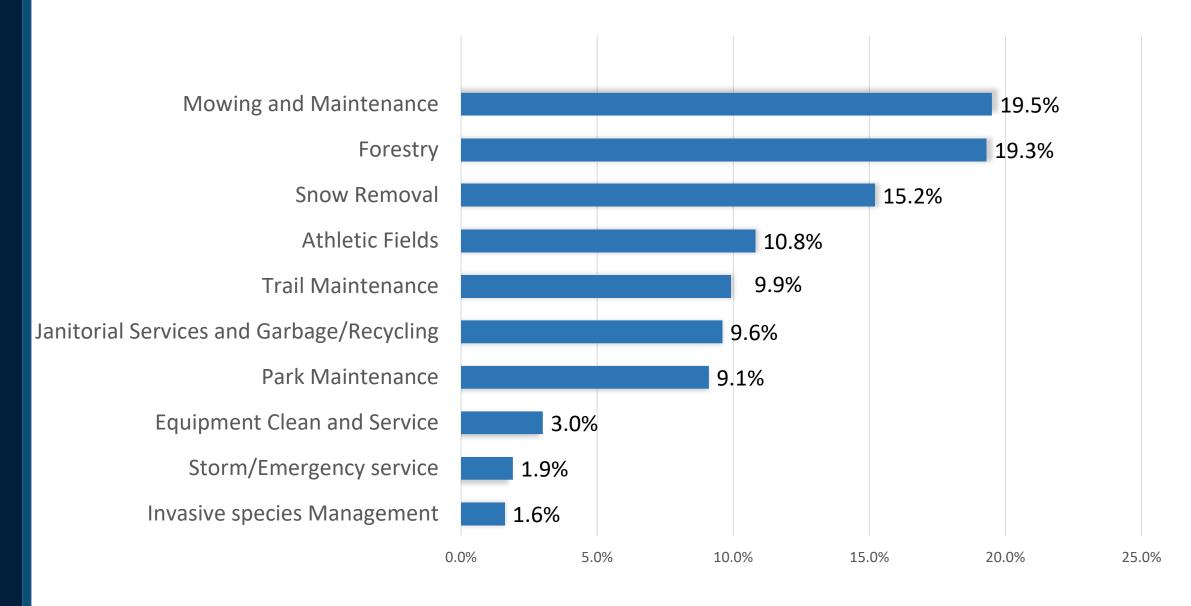
\$200,000 Library Materials (one-time)

\$150,000 – Enhanced encampment/needle pickup coordination (one-time)

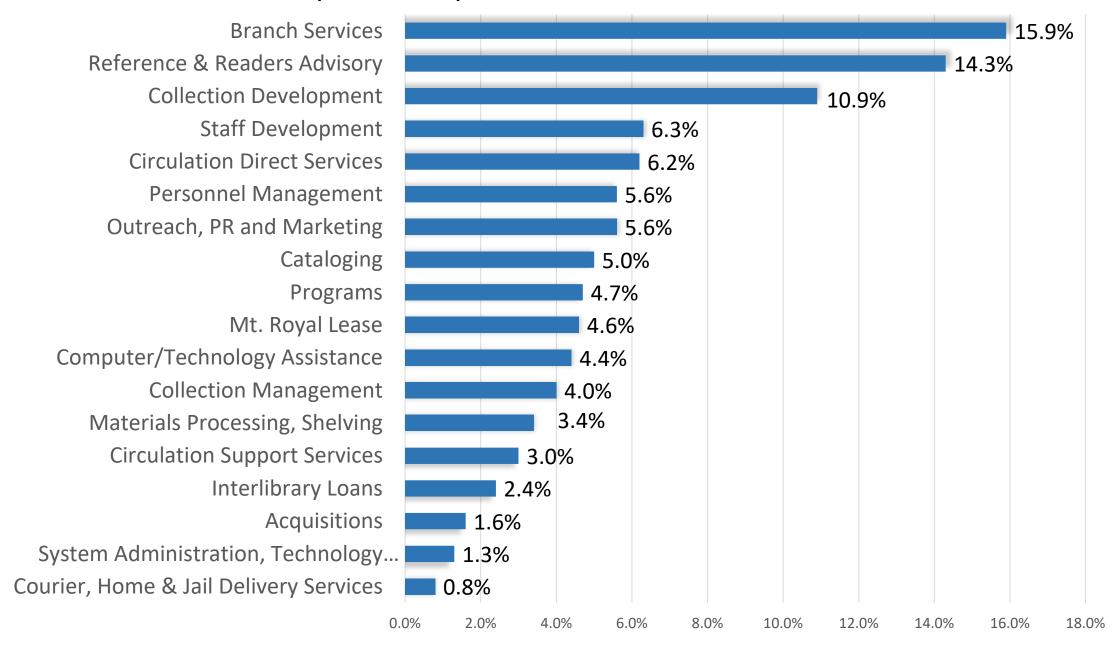
\$50,000 Library Materials (ongoing)



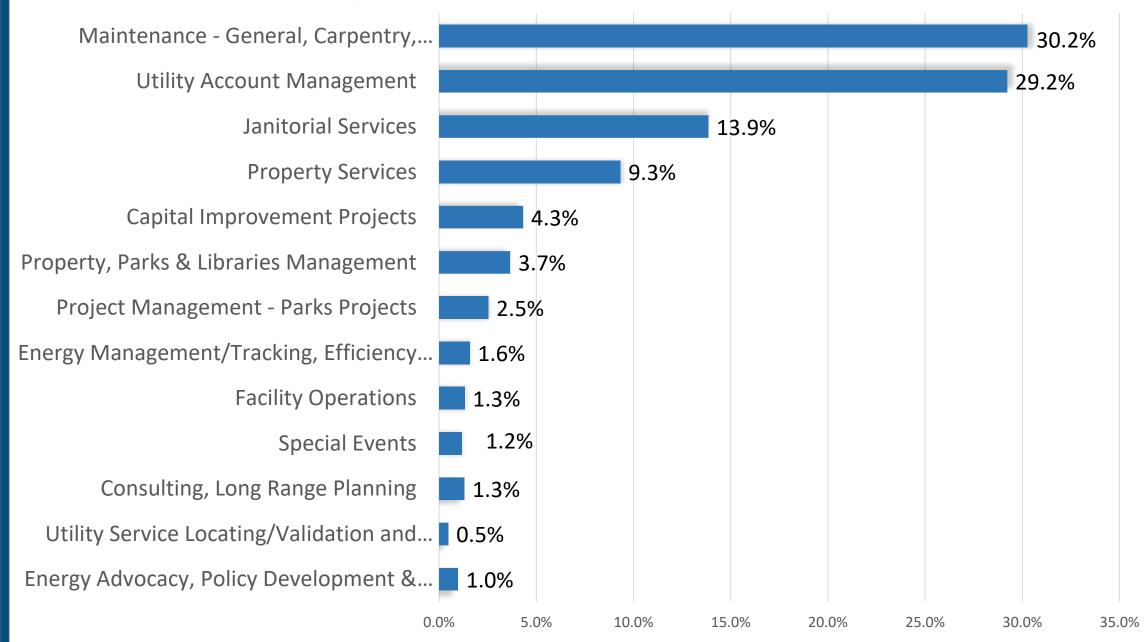
Services Inventory: Park Maintenance



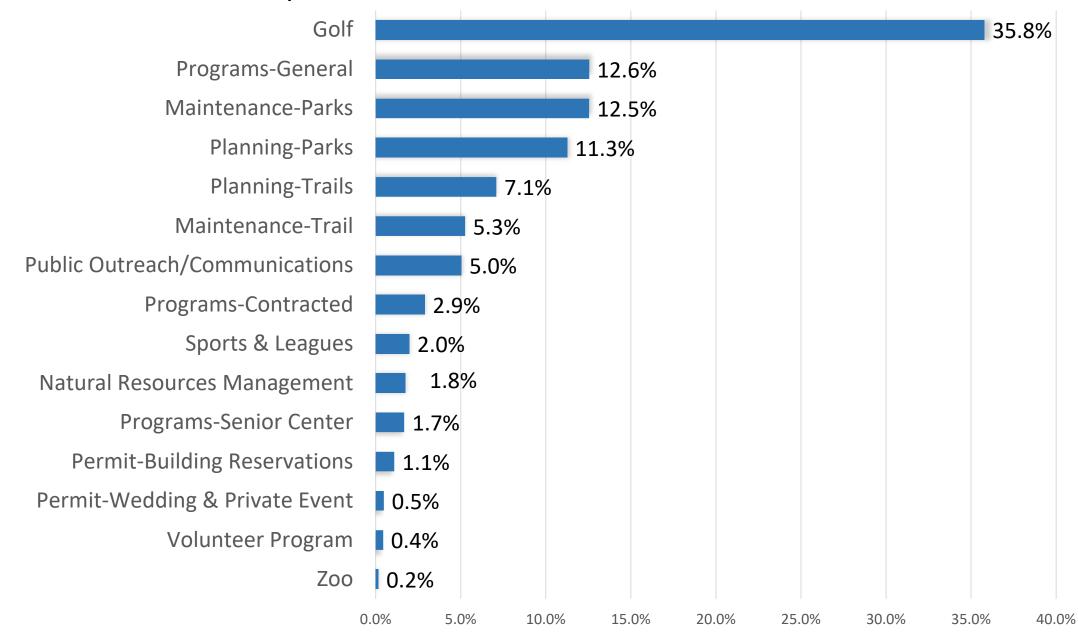
Services Inventory: Library



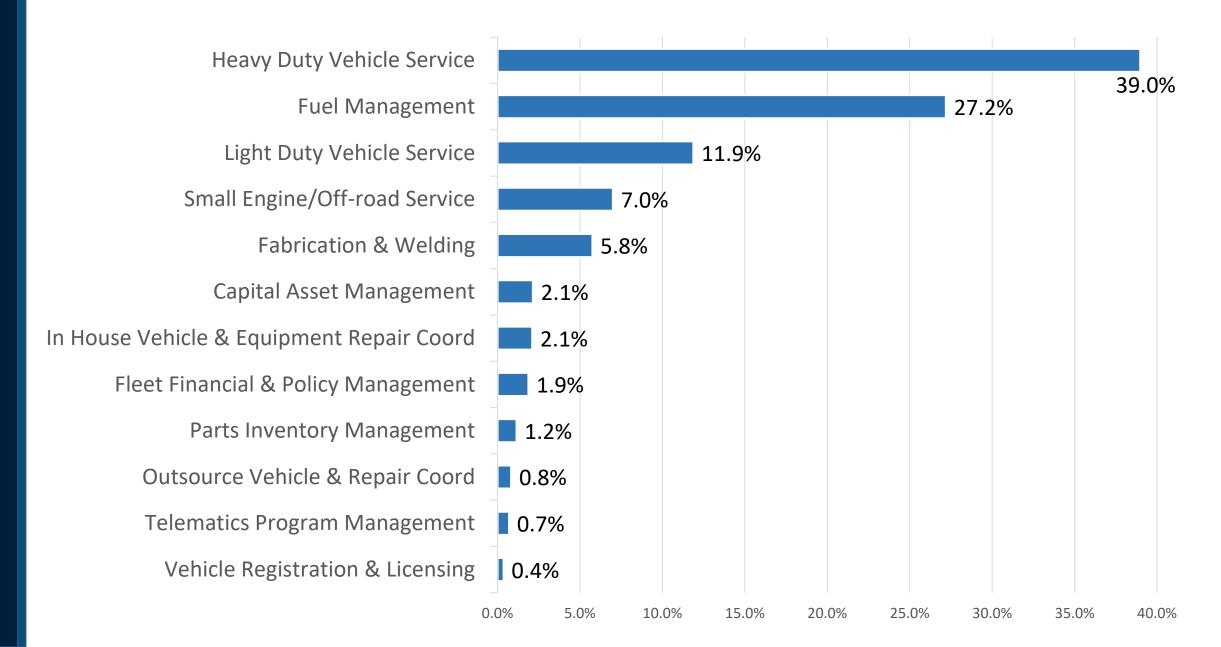
Services Inventory: Facilities



Services Inventory: Parks and Recreation



Services Inventory: Fleet



Our Mission

Duluth Parks & Recreation

To promote the health and well-being of our community, environment and economy by facilitating recreational opportunities and coordinating the enhancement of our parks, facilities and natural resources now and into the future.



Duluth Public Library

The Duluth Public Library strengthens our community by promoting the love of reading and life-long discovery, helping ensure children are ready and excited to learn, offering robust connections to the digital world, and providing a creative and welcoming environment for all.



Our Mission

Fleet Services

The mission of Fleet Services is to provide professional fleet maintenance, repair, and fleet management services to the City of Duluth, so workers can deliver city services in an efficient and safe manner.

Property & Facilities Management

Our mission is to provide functional, attractive, clean, safe, sustainable and well-planned physical environments and facilities to support City of Duluth operations, civic engagement, public safety, and recreational opportunities throughout the community.

Parks Maintenance

Our mission is to provide the citizens and visitors of Duluth with safe, well maintained parks, trails and green spaces, including both recreational and athletic fields.



Parks & Recreation Division

Opportunities

- Continue to strengthen relationships with community partners, delivering high quality programming throughout our park and trail system
- Athletic Venue Reinvestment Initiative will greatly enhance the quality of key athletic facilities

Challenges

 Budget limitations continue to challenge our ability to address failing infrastructure and provision of high quality park spaces





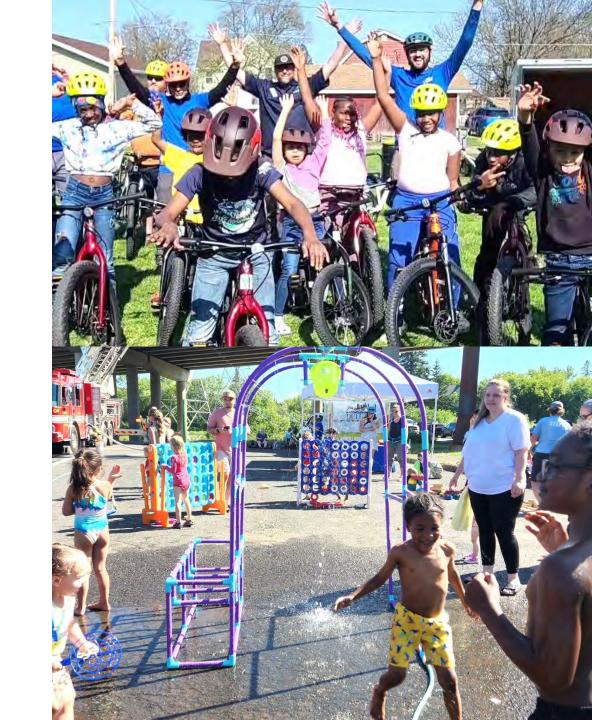
Parks & Recreation Division

Accomplishments

- Essential Spaces Master Plan recognized by the Minnesota Recreation and Parks Association with an Award of Excellence
- Lincoln Park renovations completed, including commemorative naming of the stone pavilion after late Councilor Renee Van Nett

Equity and Inclusion

- Sport leagues hosted by City of Duluth Parks and Recreation have removed gender requirements
- Youth on Trail mountain bike initiative launched to remove barriers that prevent kids from enjoying our world-class bike-optimized trail system—includes intentional inclusion of transportation, specialized equipment, mentorship, and relationship building



Duluth Public Library

Opportunities

 Community Resources Center - Library and Workforce Center Redesign Project

Challenges

- Safety, particularly at downtown Main Library
- Community demand for downloadable materials (e-books, downloadable audiobooks, movies, etc.)



Duluth Public Library

Accomplishments

- New strategic plan for 2023-2026
- Continued growth in library use; on track to meet or exceed 2019 program attendance

Equity and Inclusion

- Examined Appropriate Library Behavior Policy through DEI lens and made revisions
- Expanded outreach to events that reach a diverse audience, including Juneteenth, Unity in the Community, Duluth-Superior Pride Festival, and Family Freedom Center Big Tent Event



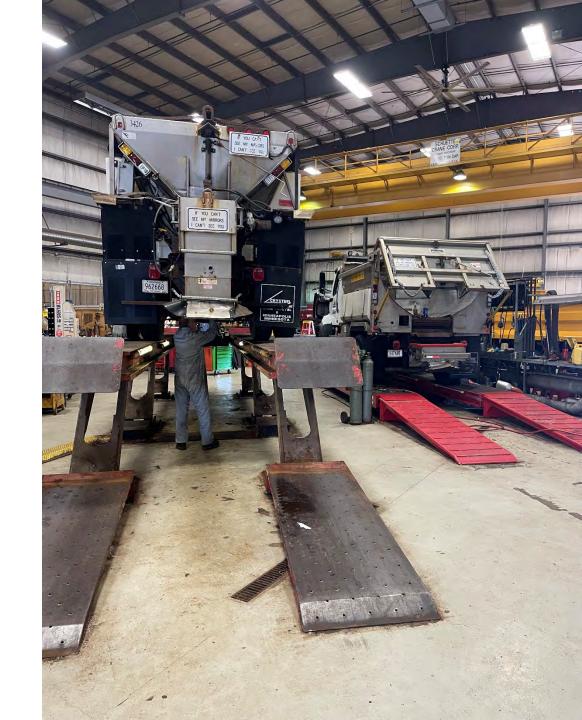
Fleet Services Division

Opportunities

- Continue modernizing fleet vehicles and equipment with EV and hybrid options to meet the environmental action plan goals.
- Work with departments on right sizing their fleet to reduce maintenance costs along with overall fuel and emissions. Right sizing will also aid in adhering to an appropriate replacement schedule.

Challenges

- Vehicle and parts supply chain issues coupled unpredictable cost inflation
- Lack of applicants preventing us to be fully staffed



Fleet Services Division

Accomplishments

- Utilize creative solutions to perform maintenance and procure vehicles through alternative methods
- Completed over 1,700 parts and repair invoices for all city departments

Equity and Inclusion

 Updated job descriptions allowing for more in-house training and resulting in a more inclusive hiring process



Property and Facilities Management Division

Opportunities

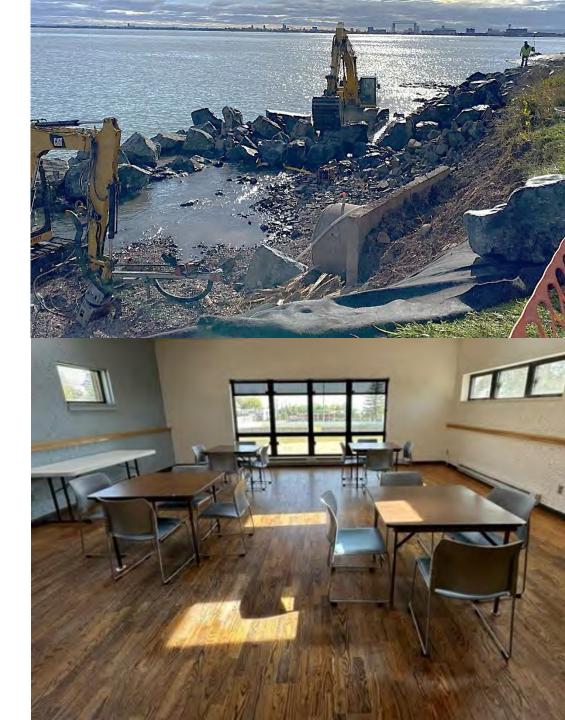
• The CIP funding is being increased by 10% each year after remaining status quo for over a decade

Challenges

- Status quo operating budget and record inflation weakens purchasing power, negatively impacting maintenance capabilities. As a result, maintenance continues to be deferred, compounding future issues
- Finding ongoing funds to make basic repairs on buildings that cannot use CIP funds continues to be difficult. As core facility systems fail, without proper funding to fix them, closure of facilities becomes more likely with each passing year
- Property Services is insufficiently staffed to meet the demand for property and real estate services

Accomplishments

 PFM has over 50 projects in various stages of planning, design, and construction, which representing more than \$200M of investment in City infrastructure, largely through one-time, grant funds



Park Maintenance

Opportunities

- Reorganized staff, creating an Athletics Lead Worker and more comprehensive administrative support to increase operational efficiencies
- Used existing department software to benchmark the condition of over 75% of the City park infrastructure and develop comprehensive deferred maintenance plans
- Identifying ways to address smaller maintenance needs in addition to routine maintenance activities with current limited financial resources



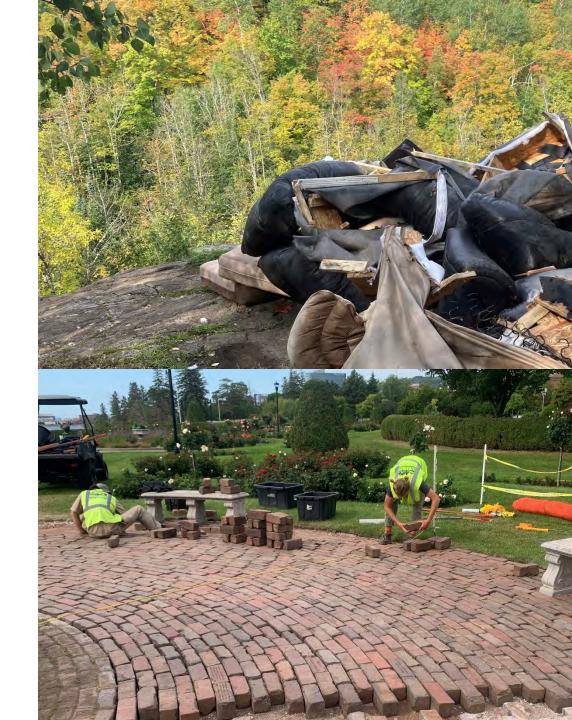
Park Maintenance

Challenges

 Funding needed maintenance is challenging due to status quo budget and inflation

Accomplishments

 Reviewed responsibilities and restructured existing positions, developing a Manager for the division



Golf 2015-2023 Stats

2023 Projected

Not represented this chart is the Cost of Goods Sold (COGS), which is additional expense that is realized in Net Income Results.





Rounds of Golf

2015 - 81,059 2016 - 76,127 2017 - 67,657 2018 - 61,004 2019 - 51,308 2020 - 39,337 2021 - 41,440 2022 - 32,400 **2023 - 32,139**

Total Revenue

2015 - \$1,931,016 2016 - \$1,822,936 2017 - \$1,730,447 2018 - \$1,692,368 2019 - \$1,481,714 2020 - \$1,083,095 2021 - \$1,374,841 2022 - \$1,247,587 **2023 - \$1,397,382**

Labor & Expenses

2015 - \$1,873,249 2016 - \$1,716,265 2017 - \$1,584,087 2018 - \$1,520,405 2019 - \$1,477,342 2020 - \$1,063,304 2021 - \$1,042,334 2022 - \$1,060,856 **2023 - \$1,313,739**

Net Income

2015 - (\$180,370) 2016 - (\$141,314) 2017 - (\$105,627) 2018 - (\$66,444) 2019 - (\$191,490) 2020 - (\$100,294) 2021 - \$186,415 2022 - \$50,389 **2023 - (\$49,000)**

Golf Net Income Results







Net Income reflects Cost of Goods Sold (COGS). Numbers reported for 2023 are projected.

Golf 2024 Operating Budget





	2023 Budget	20	024 Proposed	Difference
Projected Rounds of Golf	\$ 32,139	\$	27,295	\$ (4,844)
Total Revenue	\$ 1,397,382	\$	1,030,360	\$ (367,022)
Labor, Expense, Equipment	\$ 1,313,739	\$	1,221,657	\$ (92,082)
Net Income	\$ (49,000)	\$	(276,219)	\$ (227,219)

Not represented is the Cost of Goods Sold (COGS), which is additional expense that is realized in Net Income Results.

Lincoln Park Reopening Celebration

Tuesday, October 17 at 3 pm

Lincoln Park Pavilion 25th Avenue West and West Third St





