

**City of Duluth
Treasury Division
Tourism Taxes
2025**

	<u>Current Month - March Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$206,122	\$201,013	2.5%	\$206,552	-0.2%	\$555,958	\$512,419	8.5%	\$558,381	-0.4%
1.00% Hotel/Motel	\$68,707	\$67,006	2.5%	\$68,851	-0.2%	\$185,320	\$170,810	8.5%	\$186,127	-0.4%
2.50% Hotel/Motel	\$135,841	\$145,666	-6.7%	\$143,808	-5.5%	\$381,264	\$373,079	2.2%	\$393,044	-3.0%
2.25% Food/Beverage	<u>\$521,828</u>	<u>\$510,413</u>	2.2%	<u>\$522,648</u>	-0.2%	<u>\$1,505,160</u>	<u>\$1,421,794</u>	5.9%	<u>\$1,474,789</u>	2.1%
Total	\$932,498	\$924,098	0.9%	\$941,858	-1.0%	\$2,627,702	\$2,478,102	6.0%	\$2,612,340	0.6%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down slightly, and the year-to-date comparison was down slightly. The actual/budget variance for the month was down slightly, and the year-to-date comparison was up moderately.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was down slightly, and the year-to-date comparison was up slightly. The actual/budget variance for the month was up slightly, and the year-to-date comparison was up moderately.