

**City of Duluth  
Treasury Division  
Tourism Taxes  
2023**

	<u>Current Month - November Sales*</u>					<u>Year-to-Date</u>				
	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$198,030	\$153,118	29.3%	\$222,599	-11.0%	\$3,578,467	\$2,775,826	28.9%	\$3,371,047	6.2%
1.00% Hotel/Motel	\$66,010	\$51,039	29.3%	\$74,200	-11.0%	\$1,192,822	\$925,275	28.9%	\$1,123,682	6.2%
2.50% Hotel/Motel	\$146,302	\$121,127	20.8%	\$164,222	-10.9%	\$2,642,500	\$2,195,143	20.4%	\$2,501,812	5.6%
2.25% Food/Beverage	\$500,140	\$425,052	17.7%	\$456,411	9.6%	\$6,151,741	\$5,591,337	10.0%	\$5,749,342	7.0%
<b>Total</b>	<b>\$910,481</b>	<b>\$750,336</b>	<b>21.3%</b>	<b>\$917,431</b>	<b>-0.8%</b>	<b>\$13,565,529</b>	<b>\$11,487,581</b>	<b>18.1%</b>	<b>\$12,745,883</b>	<b>6.4%</b>

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down significantly, and the year-to-date comparison was up moderately.

There was a large delinquent returned filed in the current month of the prior year. If the timing difference of this return is factored out the month-to-month difference between 2022 and 2023 is down slightly.

The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up moderately.

The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.