



DULUTH AIRPORT AUTHORITY

DULUTH INTERNATIONAL AIRPORT • 4701 GRINDEN DRIVE • DULUTH, MN 55811
PHONE (218) 727-2968 • FAX (218) 727-2960 • E-MAIL: daa@duluthairport.com

DAA DISADVANTAGED BUSINESS ENTERPRISE POLICY STATEMENT

The Duluth Airport Authority has established a Disadvantage Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. The Duluth Airport Authority has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, the Duluth Airport Authority has signed an assurance that it will comply with 49 CFR part 26.

It is the policy of the Duluth Airport Authority to ensure that DBEs, as defined in part 26, have an equal opportunity to receive and participate in DOT assisted contracts. It is also our policy to ensure nondiscrimination in the award and administration of DOT assisted contracts; to create a level playing field on which DBEs can compete fairly for DOT assisted contracts; to ensure that the DBE program is narrowly tailored in accordance with applicable law; to ensure that only firms that fully meet 49 CFR part 26 eligibility standards are permitted to participate as DBEs; to help remove barriers to the participation of DBEs in DOT assisted contracts; and to assist the development of firms that can compete successfully in the market place outside the DBE Program.

The Director of Operations has been delegated as the DBE Liaison Officer. In that capacity, the Director of Operations is responsible for implementing all aspects of the DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the Duluth Airport Authority in its financial assistance agreements with the Department of Transportation.

Brian Grefe
DBE Liaison Officer
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**DEPARTMENT OF TRANSPORTATION
DBE PROGRAM – 49 CFR PART 26
DULUTH AIRPORT AUTHORITY**

POLICY STATEMENT

Section 26.1, 26.23**Objectives/Policy Statement**

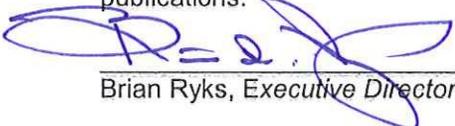
The Duluth Airport Authority has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. The Duluth Airport Authority has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, the Duluth Airport Authority has signed an assurance that it will comply with 49 CFR Part 26.

It is the policy of the Duluth Airport Authority to ensure that DBEs are defined in part 26, have an equal opportunity to receive and participate in DOT-assisted contracts. It is also our policy:

1. To ensure nondiscrimination in the award and administration of DOT – assisted contracts;
2. To create a level playing field on which DBEs can compete fairly for DOT-assisted contracts;
3. To ensure that the DBE Program is narrowly tailored in accordance with applicable law;
4. To ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs;
5. To help remove barriers to the participation of DBEs in DOT assisted contracts;
6. To assist the development of firms that can compete successfully in the market place outside the DBE Program.

The Director of Operations has been delegated as the DBE Liaison Officer. In that capacity, *the Director of Operations* is responsible for implementing all aspects of the DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the Duluth Airport Authority in its financial assistance agreements with the Department of Transportation.

The Duluth Airport Authority has disseminated this policy statement to the Board of Directors and all of the components of our organization. We have distributed this statement to DBE and non-DBE business communities that perform work for us on DOT-assisted contracts by including this statement in our bid documents along with our advertisements in minority and majority publications.



Brian Ryks, Executive Director

4/28/09
Date

SUBPART A – GENERAL REQUIREMENTS

Section 26.1 Objectives

The objectives are found in the policy statement on the first page of this program.

Section 26.3 Applicability

The Duluth Airport Authority is the recipient of federal airport funds authorized by 49 U.S.C. 47101, *et seq.*

Section 26.5 Definitions

The Duluth Airport Authority will adopt the definitions contained in Section 26.5 for this program.

Section 26.7 Non-discrimination Requirements

The Duluth Airport Authority will never exclude any person from participation in, deny any person the benefits of, or otherwise discriminate against anyone in connection with the award and performance of any contract covered by 49 CFR part 26 on the basis of race, color, sex, or national origin.

In administering its DBE program, the Duluth Airport Authority will not, directly or through contractual or other arrangements, use criteria or methods of administration that have the effect of defeating or substantially impairing accomplishment of the objectives of the DBE program with respect to individuals of a particular race, color, sex, or national origin.

Section 26.11 Record Keeping Requirements

Reporting to DOT: 26.11(b)

The Duluth Airport Authority will report DBE participation to DOT as follows:

We will submit annually DOT Form 4630, as modified for use by FAA recipients.

Bidders List: 26.11(c)

The Duluth Airport Authority will create a bidders list, consisting of information about all DBE and non-DBE firms that bid or quote on DOT-assisted contracts. The purpose of this requirement is to allow use of the bidder's list approach to calculating overall goals. The bidder list will include the name, address, DBE / non-DBE status, age, and annual gross receipts of firms.

The Duluth Airport Authority will collect this information by obtaining the Minnesota DOT Certified DBE Directory, utilizing past record information maintained by the City of Duluth Purchasing Department and obtaining information provided by firms quoting on projects.

Section 26.13 Federal Financial Assistance Agreement

The Duluth Airport Authority has signed the following assurances, applicable to all DOT-assisted contracts and their administration:

Assurance: 26.13(a)

Duluth Airport Authority shall not discriminate on the basis of race, color, national origin, or sex in the award and performance of any DOT assisted contract or in the administration of its DBE Program or the requirements of 49 CFR part 26. The recipient shall take all necessary and reasonable steps under 49 CFR part 26 to ensure nondiscrimination in the award and administration of DOT assisted contracts. The recipient's DBE Program, as required by 49 CFR part 26 and as approved by DOT, is incorporated by reference in this agreement. Implementation of this program is a legal obligation and failure to carry out its terms shall be treated as a violation of this agreement. Upon notification to the Duluth Airport Authority of its failure to carry out its approved program, the Department may impose sanction as provided for under part 26 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801 *et seq.*).

This language will appear in financial assistance agreements with sub-recipients.

Contract Assurance: 26.13b

The Duluth Airport Authority will ensure that the following clause is placed in every DOT-assisted contract and subcontract:

The contractor, sub-recipient, or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR part 26 in the award and administration of DOT assisted contracts. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy, as the recipient deems appropriate.

SUBPART B - ADMINISTRATIVE REQUIREMENTS

Section 26.21 DBE Program Updates

Since the Duluth Airport Authority has received a grant of \$250,000 or more for airport planning or development, we will continue to carry out this program until all funds from DOT financial assistance have been expended. We will provide to DOT updates representing significant changes in the program.

Section 26.23 Policy Statement

The Policy Statement is elaborated on the first page of this program.

Section 26.25 DBE Liaison Officer (DBELO)

We have designated the following individual as our DBE Liaison Officer:

*Brian Grefe, Director of Operations
Duluth Airport Authority
4701 Grinden Drive
(218) 727-2968
e-mail: bgrefe@duluthairport.com*

In that capacity, the DBELO is responsible for implementing all aspects of the DBE program and ensuring that the Duluth Airport Authority complies with all provision of 49 CFR Part 26. The DBELO has direct, independent access to the *Executive Director Brian Ryks* concerning DBE program matters. An organization chart displaying the DBELO's position in the organization is found in *Attachment 1* to this program.

The DBELO is responsible for developing, implementing and monitoring the DBE program, in coordination with other appropriate officials. The DBELO will administer the program and has access to additional staff and legal council if needed to assist in the administration of the program. The duties and responsibilities include the following:

1. Gathers and reports statistical data and other information as required by DOT.
2. Reviews third party contracts and purchase requisitions for compliance with this program.
3. Works with all departments to set overall annual goals.
4. Ensures that bid notices and requests for proposals are available to DBEs in a timely manner.
5. Identifies contracts and procurements so that DBE goals are included in solicitations (both race-neutral methods and contract specific goals attainment and identifies ways to improve progress.
6. Analyzes Duluth Airport Authority's progress toward attainment and identifies ways to improve progress.
7. Participates in pre-bid meetings.
8. Advises the *Executive Director* on DBE matters and achievement.
9. Chairs the DBE Advisory Committee.
10. Participates in pre-bid meetings.
11. Provides DBEs with information and assistance in preparing bids, obtaining bonding and insurance.
12. Plans and participates in DBE training seminars.
13. Certifies DBEs according to the criteria set by DOT and acts as liaison to the Uniform Certification Process in Minnesota.
14. Provides outreach to DBEs and community organizations to advise them of opportunities.
15. Maintains the Duluth Airport Authority's updated directory on certified DBEs.

Section 26.27 DBE Financial Institutions

It is the policy of the Duluth Airport Authority to investigate the full extent of services offered by financial institutions owned and controlled by socially and economically disadvantaged individuals in the community, to make reasonable efforts to use these institutions, and to encourage prime contractors on DOT-assisted contract to make use of these institutions. The *Finance Director* of the Duluth Airport Authority has reviewed the list of lending institutions in our area of Minnesota and determined that no institutions exist that are owned or controlled by socially or economically disadvantaged individuals.

Section 26.29 Prompt Payment Mechanisms

The Duluth Airport Authority will include the following clause in each DOT-assisted prime contract:

The prime contractor agrees to pay each subcontractor under this prime contract for satisfactory performance of its contract no later than 10 days from the receipt of each payment the prime contract receives from Duluth Airport Authority. The prime contractor agrees further to return retainage payments to each subcontractor within 30 days after the subcontractors work is satisfactorily

completed. Any delay or postponement of payment from the above referenced time frame may occur only for good cause following written approval of the Duluth Airport Authority. This clause applies to both DBE and non-DBE subcontracts.

Section 26.31 Directory

The Duluth Airport Authority maintains a directory identifying all firms eligible to participate as DBEs. The directory lists the firm's name, address, phone number, date of the most recent certification, and the type of work the firm has been certified to perform as a DBE. We revise the Directory annually. We make the Directory available as follows: *Duluth Airport Authority, 4701 Grinden Drive, Duluth, MN 55811; (218) 727-2968; e-mail: daa@duluthairport.com* The Directory may be found in *Attachment 2* to this program document.

Section 26.33 Overconcentration

Duluth Airport Authority has not identified that overconcentration exists in the types of work that DBEs perform.

Section 26.35 Business Development Programs

Duluth Airport Authority has not established a business development program.

Section 26.37 Monitoring and Enforcement Mechanisms

The Duluth Airport Authority will take the following monitoring and enforcement mechanisms to ensure compliance with 49 CFR Part 26.

1. We will bring to the attention of the Department of Transportation any false, fraudulent, or dishonest conduct in connection with the program, so that DOT can take the steps (e.g., referral to the Department of Justice for criminal prosecution, referral to the DOT Inspector General, action under suspension and debarment or Program Fraud and Civil Penalties rules) provided in 26.109.
2. We will consider similar action under our own legal authorities, including responsibility determinations in future contracts. *Attachment 3* lists the regulation, provisions, and contract remedies available to us in the events of non-compliance with the DBE regulation by a participant in our procurement activities.
3. We will also provide a monitoring and enforcement mechanism to verify that work committed to DBEs at contract award is actually performed by the DBEs. This will be accomplished by verifying payroll reports and verifying work performed.
4. We will keep a running tally of actual payments to DBE firms for work committed to them at the time of contract award.

SUBPART C – GOALS, GOOD FAITH EFFORTS, AND COUNTING

Section 26.43 Set-asides or Quotas

The Duluth Airport Authority does not use quotas in any way in the administration of this DBE program.

Section 26.45 Overall Goals

A description of the methodology to calculate the overall goal and the goal calculations can be found in *Attachment 4* to this program. This section of the program will be updated annually.

In accordance with Section 26.45(f) the Duluth Airport Authority will submit its overall goal to DOT on August 1 of each year. Before establishing the overall goal each year, Duluth Airport Authority will consult with the *compliance officer for the City of Duluth, along with the Builders Exchange officials of Northern Minnesota, Minnesota Small Business Development Cooperation, Minnesota Department of transportation, and the Local Office of Economic Security* to obtain information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the Duluth Airport Authority's efforts to establish a level playing field for the participation of DBEs.

Following this consultation, we will publish a notice of the proposed overall goals, informing the public that the proposed goal and its rationale are available for inspection during normal business hours at your principal office for 30 days following the date of the notice, and informing the public that you and DOT will accept comments on the goals for 45 days from the date of the notice. This notice will be published in both local general circulation newspapers and a local minority publication. Normally, we will issue this notice by June 1 of each year. The notice must include addresses to which comments may be sent and addresses (including offices and websites) where the proposal may be reviewed.

Our overall goal submission to DOT will include a summary of information and comments received during this public participation process and our responses.

We will begin using our overall goal on October 1 of each year, unless we have received other instructions from DOT. If we establish a goal on a project basis, we will begin using our goal by the time of the first solicitation for a DOT-assisted contract for the project.

Section 26.51(a-c) Breakout of Estimated Race-Neutral & Race-Conscious Participation

The breakout of estimated race-neutral and race-conscious participation can be found in [Attachment 5](#) to this program. This section of the program will be updated annually when the goal calculation is updated.

Section 26.51(d-g) Contract Goals

The Duluth Airport Authority will use contract goals to meet any portion of the overall goal Duluth Airport Authority does not project being able to meet using race-neutral means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of our overall goal that is not projected to be met through the use of race-neutral means.

We will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. We need not establish a contract goal on every such contract, and the size of contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work, availability of DBEs to perform the particular type of work.)

We will express our contract goals as a percentage of the Federal share of a DOT-assisted contract.

Section 26.53 Good Faith Efforts ProceduresDemonstration of good faith efforts (26.53(a) & (c))

The obligation of the bidder/offeror is to make good faith efforts. The bidder/offeror can demonstrate that it has done so either by meeting the contract goal or documenting good faith efforts. Examples of good faith efforts are found in Appendix A to Part 26.

The following personnel are responsible for determining whether a bidder/offeror who has not met the contract goal has documented sufficient good faith efforts regarded as a responsive approach.

We will ensure that all information is complete and accurate and adequately documents the bidder/offer's good faith efforts before we commit to the performance of the contract by the bidder/offeror.

Information to be submitted (26.53(b))

Duluth Airport Authority treats bidder/offers' compliance with good faith efforts' requirements as a matter of responsiveness.

Each solicitation for which a contract goal has been established will require the bidders/offerors to submit the following information:

1. The names and addresses of DBE firms that will participate in the contract;
2. A description of the work that each DBE will perform;
3. The dollar amount of the participation of each DBE firm participating;
4. Written and signed documentation of commitment to use a DBE subcontractor whose participation it submits to meet a contract goal;
5. Written and signed confirmation from the DBE that it is participating in the contract as provided in the prime contractors commitment and
6. If the contract goal is not met, evidence of good faith efforts.

Administrative reconsideration (26.53(d))

Within 10 days of being informed by Duluth Airport Authority that it is not responsive because it has not documented sufficient good faith efforts, a bidder/offeror may request administrative reconsideration. Bidder/offerors should make this request in writing to the following reconsideration official: *Hope Jensen, Office of EEO Contract Management, 395 John Ireland Boulevard, St. Paul, MN 55155 (651) 366-3073.*

As part of this reconsideration, the bidder/offeror will have the opportunity to provide written documentation or argument concerning the issue of whether it met the goal or made adequate good faith efforts to do so. The bidder/offeror will have the opportunity to meet in person with our reconsideration official to discuss the issue of whether it met the goal or made adequate good faith efforts to do. We will send the bidder/offeror a written decision on reconsideration, explaining the basis for finding that the bidder did or did not meet the goal or make adequate good faith efforts to do so. The result of the reconsideration process is not administratively appealable to the Department of Transportation.

Good Faith Efforts when a DBE is replaced on a contract (26.53(f))

Duluth Airport Authority will require a contractor to make good faith efforts to replace a DBE that is terminated or has otherwise failed to complete its work on a contract with another certified DBE, to the extent needed to meet the contract goal. We will require the prime contractor to

notify the DBE Liaison officer immediately of the DBE's inability or unwillingness to perform and provide reasonable documentation.

In this situation, we will require the prime contractor to obtain our prior approval of the substitute DBE and to provide copies of new or amended subcontracts, or documentation of good faith efforts. If the contractor fails or refuses to comply in the time specified, our contracting office will issue an order stopping all or part of payment/work until satisfactory action has been taken. If the contractor still fails to comply, the contracting officer may issue a termination for default proceeding.

Sample Bid Specification:

The requirements of 49 CFR Part 26, Regulations of the U.S. Department of Transportation, apply to this contract. It is the policy of the Duluth Airport Authority to practice nondiscrimination based on race, color, sex, or national origin in the award or performance of this contract. All firms qualifying under this solicitation are encouraged to submit bids/proposals. Award of this contract will be conditioned upon satisfying the requirements of this bid specification. These requirements apply to all bidders/offers, including those who qualify as a DBE. A DBE contract goal of 2.1% percent has been established for this contract. The bidder/offeror shall make good faith efforts, as defined in Appendix A, 49 CFR Part 26 (Attachment 1), to meet the contract goal for DBE participation in the performance of this contract.

The bidder/offeror will be required to submit the following information: (1) the names and addresses of DBE firms that will participate in the contract; (2) a description of the work that each DBE firm will perform; (3) the dollar amount of the participation of each DBE firm participating; (4) Written documentation of the bidder/offeror's commitment to use a DBE subcontractor whose participation it submits to meet the contract goal; (5) Written confirmation from the DBE that it is participating in the contract as provided in the commitment made under (4); and (5) if the contract goal is not met, evidence of good faith efforts.

Section 26.55 Counting DBE Participation

We will count DBE participation toward overall and contract goals as provided in 49 CFR 26.55.

SUBPART D – CERTIFICATION STANDARDS

Section 26.61 – 26.73 Certification Process

Duluth Airport Authority will use the certification standards of Subpart D of Part 26 to determine the eligibility of firms to participate as DBEs in DOT-assisted contracts. To be certified as a DBE, a firm must meet all certification eligibility standards. We will use the Minnesota Unified Certification Program (Mn/UCP) to certify firms under Part 26 requirements.

For information about the certification process or to apply for certification, firms should contact:

*Minnesota Department of Transportation
Office of EEO Contract Management
395 John Ireland Boulevard
St. Paul, MN 55155-1899
(651) 366-3073*

SUBPART E – CERTIFICATION PROCEDURES

Section 26.81 Unified Certification Programs

Duluth Airport Authority is the member of a Unified Certification Program (UCP) administered by *Minnesota Department of Transportation*. The UPC will meet all of the requirements of this section. The following is a description of the UCP:

The Minnesota Uniform Certification Program (Mn/UCP) has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Agencies that comprise the Mn/UCP have received Federal financial assistance from DOT and, as a condition of receiving this assistance, have signed an assurance that they will comply with 49 CFR Part 26. The Mn/UCP was submitted March 2002 and was approved.

Section 26.83 Procedures for Certification Decisions

Re-certifications 26.83(a) & (c)

We will for recertifications use the Mn/UCP certification process that has been updated to Part 26 requirements.

"No Change" Affidavits and Notices of Change (26.83(j))

We require all DBEs to inform us, in a written affidavit, of any change in its circumstances affecting its ability to meet size, disadvantaged status, ownership or control criteria of 49 CFR Part 26 or of any material changes in the information provided with DBE's application for certification.

We will use the Mn/UCP certification process that meets the Part 26 requirements.

Section 26.85 Denials of Initial Requests for Certification

We will use the Mn/UCP process for this requirement that meets the Part 26 requirements.

Section 26.87 Removal of a DBE's Eligibility

We will use the Mn/UCP process for this requirement that meets the Part 26 requirements.

Section 26.89 Certification Appeals

Any firm or complainant may appeal our decision in a certification matter to DOT. Such appeals may be sent to:

Department of Transportation
Office of Civil Rights Certification Appeals Branch
400 7th Street, SW
Room 2104
Washington, D.C. 20590

We will promptly implement any DOT certification appeal decisions affecting the eligibility of DBEs for our DOT-assisted contracting (e.g., certify a firm if DOT has determined that our denial of its application was erroneous).

SUBPART F – COMPLIANCE AND ENFORCEMENT

Section 26.109 Information, Confidentiality, Cooperation

We will safeguard from disclosure to third parties information that may reasonably be regarded as confidential business information, consistent with Federal, state, and local law. Notwithstanding any contrary provisions of state or local law, we will not release personal financial information submitted in response to the personal net worth requirement to a third party (other than DOT) without the written consent of the submitter.

Monitoring Payments to DBEs

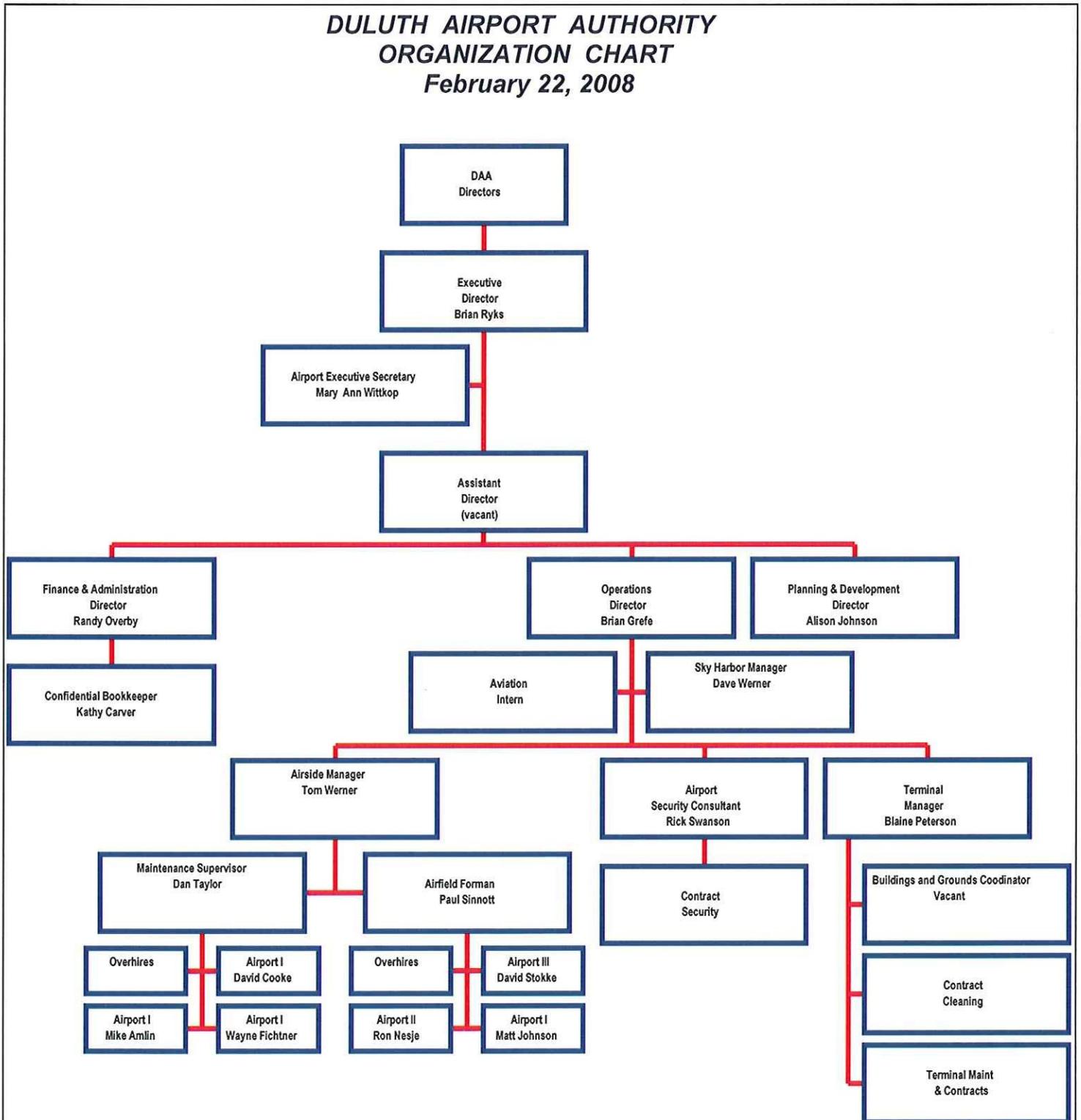
We will require prime contractors to maintain records and documents of payments to DBEs for three years following the performance of the contract. These records will be made available for inspection upon request by any authorized representative of the Duluth Airport Authority, MnDOT or DOT. This reporting requirement also extends to any certified DBE subcontractor.

We will perform interim audits of contract payments to DBEs. The audit will review payments to DBE subcontractors to ensure that the actual amount paid to DBE subcontractors equals or exceeds the dollar amounts states in the schedule of DBE participation.

ATTACHMENTS

Attachment 1	Organizational Chart
Attachment 2	DBE Directory
Attachment 3	Monitoring and Enforcement Mechanisms
Attachment 4	Overall Goal Calculations
Attachment 5	Breakout of Estimated Race-Neutral & Race-Conscious Participation
Attachment 6	Form 1 & 2 for Demonstration of Good Faith Efforts

Attachment 1
Organizational Chart



Attachment 2

DBE Directory

The Duluth Airport Authority utilizes the Minnesota Department of Transportation's Certified DBE Directory. This directory is maintained by the Mn DOT Office of EEO Contract Management and can be viewed or downloaded by visiting:

<http://www.dot.state.mn.us/eeocm/ucpdirectory.html>

Attachment 3

Monitoring and Enforcement Mechanisms

The Airport Authority has available several remedies to enforce the DBE requirements contained in its contracts, including, but not limited to, the following:

1. Breach of contract action, pursuant to the terms of the contract;
2. Breach of contract action, pursuant to State Codes and / or Local Laws.

In addition, the federal government has available several enforcement mechanisms that it may apply to firms participating in the DBE problem, including, but not limited to, the following:

1. Suspension or debarment proceedings pursuant to 49 CFR part 26
2. Enforcement action pursuant to 49 CFR part 31
3. Prosecution pursuant to 18 USC 1001.

Attachment 4

Section 26.45: Overall Goal Calculation

Amount of Goal

The Duluth Airport Authority's overall goal for FY 2009-2010 is the following: 3.5% of the Federal Financial assistance we will expend in DOT-assisted contracts.

1. Rwy 3/21 Mill and Overlay
2. Terminal Construction Phase 1
3. North Business Development Area

Although some of these projects are not guaranteed to occur in FY 2009-2010 depending on the availability of discretionary funding, DBE goals were set and factored into the overall DBE goal for FY 2009-2010.

Given the amount of DOT-assisted contracts the Authority could expect to let during this fiscal year, which is approximately \$15,467,858 (federal share only), the Duluth Airport Authority has set a goal of expending \$541,375 with DBEs during the fiscal year.

Methodology used to Calculate Overall Goal

Step 1: 26.45(c)

The following is a summary of the method the Duluth Airport Authority utilized to calculate this year's goal.

Determine the base figure for the relative availability of DBEs. The base figure for the relative availability of DBE's was calculated as follows:

$$\text{Base figure} = \frac{\text{Ready, willing and able DBEs}}{\text{All firms ready, willing and able}}$$

The data source or demonstrable evidence used to derive the numerator was: Minnesota Certified DBE Directory
<http://www.dot.state.mn.us/bidlet/misfiles/pdf/dbedirec.pdf>, and any known DBE contractor information and the United States Census Bureau Information
<http://www.census.gov/epcd/cbp/view/cbpview.html>

The data source or demonstrable evidence used to derive the denominator was: Northern Minnesota Builder's Exchange Directory and the yellow pages of the telephone books from the area, the number of firms with these NAICS codes was determined 379.

The Duluth Airport Authority decided to weight the projects by utilizing an engineer's estimate to more accurately depict the DBE goal. Based on the engineer's estimate, the following three pages summarize the DBE goal calculation for each project

**MILL AND OVERLAY
RUNWAY 3-21**

FY 2009-2010 DBE GOAL

This project is expected to utilize \$4,446,020 in AIP funds for the Improvements

Weighted value based on Engineer's Estimate

	% of Project	**DBE *RWA	Non-DBE RWA	Anticipated DBE Participation
Bituminous Paving	42.9%	0	60	0.00%
Erosion/ Sediment Control	0.1%	4	30	0.01%
Site Work	49.1%	2	12	8.19%
Surveying	0.3%	8	14	0.19%
Trucking	7.5%	8	130	0.46%
Total	100.0%	22	246	8.855%

	\$
Total Project Cost	4,446,020.00
Anticipated DBE Participation	8.86%
***DBE Adjustment Factor	0.50
DBE Project Goal	4.4%

*RWA = Ready Willing and Able

**DBE= Disadvantaged Business Enterprise

***DBE Adjustment Factor = Factor based on the following

- Previous Years Participation
- Current Bidding Climate
- Project Schedule
- Project Size

**TERMINAL
CONSTRUCTION
PHASE 1
FY 2009-2010 DBE GOAL**

This project is expected to utilize \$4,090,537 in AIP funds for the Improvements

Weighted value based on Engineer's Estimate

	% of Project	**DBE *RWA	Non- DBE RWA	Anticipated DBE Participation
Erosion/ Sediment Control	0.4%	4	30	0.05%
Electrical	5.9%	10	97	0.60%
Site Work	58.8%	2	12	9.80%
Bit. Paving	16.2%	0	60	0.00%
Survey	1.2%	8	14	0.71%
Concrete	8.2%	8	182	0.36%
Trucking	9.3%	8	130	0.57%
Total	100%	40	525	12.10%

Total Project Cost	\$ 8,181,073.00
Anticipated DBE Participation	12.10%
***DBE Adjustment Factor	0.25
DBE Project Goal	3.0%

*RWA = Ready Willing and Able

**DBE= Disadvantaged Business Enterprise

***DBE Adjustment Factor = Factor based on the following

- Previous Years Participation
- Current Bidding Climate
- Project Schedule
- Project Size

**NORTH BUSINESS
DEVELOPMENT
AREA
FY 2009-2010 DBE GOAL**

This project is expected to utilize \$1.45 Million in EDA funds for the Improvements

Weighted value based on Engineer's Estimate

	% of Project	**DBE *RWA	Non- DBE RWA	Anticipated DBE Participation
Erosion/ Sediment Control	0.4%	4	30	0.05%
Electrical	5.5%	10	97	0.56%
Site Work	67.3%	2	12	11.22%
Bit. Paving	17.4%	0	60	0.00%
Survey	0.4%	8	14	0.20%
Trucking	9.2%	8	130	0.56%
Total	100%	32	343	12.59%

Total Project Cost	\$ 2,840,765.00
Anticipated DBE Participation	12.59%
***DBE Adjustment Factor	0.25
DBE Project Goal	3.1%

*RWA = Ready Willing and Able

**DBE= Disadvantaged Business Enterprise

***DBE Adjustment Factor = Factor based on the following

- Previous Years Participation
- Current Bidding Climate
- Project
- Schedule
- Project Size

Step 2: 26.45(d)

The Duluth Airport Authority past goal history was reviewed. The following projects are listed for reference.

1. AIP 93-2-3-27-0024-18 T/W B Phase 1 Paving and Lighting	6.6%
2. AIP 94-2-3-27-0024-22 T/W B Phase 2 Grading and Paving	12.3%
3. AIP 96-1-3-27-0024-23 R/W 3-21 Pavement Rehab	2.1%
4. AIP 99-1-3-27-0024-28-99 Install R/W Centerline / Touchdown Zone Lighting; Rehab R/W 9 Concrete	5.1%
5. AIP 00-1-3-27-0024-29-00 Install R/W 9 ALSF2 Lighting; Rehab Passenger Terminal Ramp	11.7%
6. AIP 3 27-0024-30-01 Construct R/W Safety Area; Security Fencing	0.6%
7. AIP 3-27-0024-36-04 Construct R/W 9/27 Shoulders and Lighting East	1.7%
8. AIP 3-27-0024-37-05 Construct Perimeter Road Phase 1 and ARFF Phase	1.94%
9. AIP 3-27-0024-37-04 Construct an Aircraft Rescue and Firefighting Facility; Perimeter Road; Install Fence; Wildlife Assessment; Runway Sweeper; Loading Bridge	1.93%
10. AIP 3-27-0024-39-05 Rehab Runway 9/27; Rehab West end Runway 9/27 shoulders & Taxiway Shoulders within Runway Safety Area; Improve West End Drainage, Replace West End Runway 9/27 HIRLS; Rehabilitate West End Taxiway Lights, Replace West End Airfield Signs	18.3%
11. AIP 3-27-0024-41-06 Phase III Rwy 9/27 Center Shld, Lighting, Drainage, PCI, SPCC, 3/21 Pavement Rehab, Boiler	5.8%
12. AIP 3-27-0024-43-07 TSA Terminal Baggage Area	2.8%
13. AIP 3-27-0024-43-07 Passenger Bridge Design	2.3%
14. AIP 3-27-0024-44-08 GA Taxiway & Apron, GA Taxiway to Future Hangers, GA Access Road to GA Arrivals Building, Replace Beacon, Purchase MN Power Hanger & Monaco T-Hangers.	1.2%

TOTAL: 60.47% AVERAGE: 6.0%

These past projects utilized the same SIC codes to compare past DBE participation with this year's goals. Because our base goal of 3.5% is close to past DBE participation with a similar project (Construct R/W 9-27 Shoulders and Lighting East 1.7%), the DAA will maintain this figure.

Public Participation

We published our goal information in these publications: Duluth News Tribune, Duluth, MN

Copies of the newspaper advertisements and any public comments received will be forwarded for review and included in this Attachment 4.

LEGAL ADVERTISING**NOTICE OF 2009-2010
DBE CONSTRUCTION GOAL**

THE DULUTH AIRPORT AUTHORITY HAS SET A DISADVANTAGED BUSINESS ENTERPRISE GOAL OF 3.5% FOR THE FY 2009-2010 FEDERALLY FUNDED PROJECTS. THE FEDERALLY FUNDED PROJECTS INCLUDE A MILL AND OVERLAY OF RUNWAY 3/21 AT DULUTH INTERNATIONAL, PHASE 1 OF THE NEW DULUTH INTERNATIONAL TERMINAL, AND PREPERATION OF THE NORTH BUSINESS DEVELOPMENT AREA. THE GOALS AND RATIONALE ARE AVAILABLE FOR INSPECTION AND COMMENT DURING NORMAL BUSINESS HOURS AT THE AIRPORT ADMINISTRATION OFFICE, 4701 GRINDEN DRIVE, DULUTH, MN 55811 UNTIL MAY 20, 2009. THE DULUTH AIRPORT WILL ACCEPT COMMENTS ON THE CONSTRUCTION GOAL UNTIL MAY 31, 2009 AT THE ABOVE ADDRESS OR EMAIL: daa@duluthairport.com

Attachment 5

Section 26.51: Breakout of Estimated Race-Neutral & Race Conscious Participation

Duluth Airport Authority will meet the maximum feasible portion of its overall goal by using race-neutral means of facilitating DBE participation. The Duluth Airport Authority uses the following race-neutral means to increase DBE participation: (1) Solicitation dates are scheduled to give potential participants ample time to direct questions and respond to bid requests. Bid advertisements are published in minority and non-minority publications to insure that potential participants are aware of the project. (2) While bonding is required of prime contractors to meet federal requirement the DAA does not impose these requirements on subcontractors and material suppliers. (3) Pre-bid conferences are held to explain the DBE program and make prime contractors aware of potential sources. (4) We will participate in local presentations or programs to explain contracting opportunities when such opportunities are available. (5) Copies of all plan holders are made available to all contractors in accordance with our standard copy policy.

We estimate that, in meeting our overall goal of 3.5%, we will obtain 0 to 1% from race-neutral participation and the majority (3.5%) through race-conscious measures (contract goals). An analysis (see next page – “DBE Participation Summary”) was done of the overall goal accomplishments during the last few years to determine the airport’s ability to achieve DBE participation on DOT assisted projects.

This analysis showed that less than 1% of our DBE accomplishments were beyond those required by contract goals. Because of the size of our organization, it is not feasible to devote extensive additional staffing or other resources to concentrate solely on the use of race-neutral means beyond what we have mentioned in this program. Should we become successful in obtaining higher than anticipated DBE participation, we will adjust the estimated breakout of race-neutral and race-conscious participation as needed to reflect actual DBE participation (see 26.51(0) and we will track and report race-neutral and race conscious participation separately. For reporting purposes, race-neutral DBE participation includes, but is not necessarily limited to, the following: DBE participation through a prime contract a DBE obtains through customary competitive procurement procedures; DBE participation through a subcontract on a prime contract that does not carry a DBE goal; DBE participation on a prime contract exceeding a contract goal; and DBE participation through a subcontract from a prime contractor that did not consider a firm’s DBE status in making the award.

Attachment 6

Forms 1 & 2 for Demonstration of Good Faith Efforts

FORM 1: DISADVANTAGED BUSINESS ENTERPRISE (DBE) UTILIZATION

The undersigned bidder/offeror has satisfied the requirements of the bid specification in the following manner (please check the appropriate space):

_____ The bidder/offeror is committed to a minimum of _____ % DBE utilization on this contract.

_____ The bidder/offeror (if unable to meet the DBE goal of _____%) is committed to a minimum of _____% DBE utilization on this contract and submits documentation demonstrating good faith efforts.

Name of bidder/offeror's firm: _____

State Registration No. _____

By _____
(Signature) Title

FORM 2: LETTER OF INTENT

Name of bidder/offeror's firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Name of DBE firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Description of work to be performed by DBE firm:

The bidder/offeror is committed to utilizing the above-named DBE firm for the work described above. The estimated dollar value of this work is \$ _____.

Affirmation

The above-named DBE firm affirms that it will perform the portion of the contract for the estimated dollar value as stated above.

By _____
(Signature) (Title)

If the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.

(Submit this page for each DBE subcontractor.)