

**City of Duluth
Treasury Division
Tourism Taxes
2023**

| | <u>Current Month - April Sales*</u> | | | | |
|---------------------|-------------------------------------|-----------------------|--------------------------------------|-----------------------|----------------------------------|
| | 2023 <u>Actual</u> | 2023 <u>Budget</u> | Actual/ Budget <u>Variance</u> | 2022 <u>Actual</u> | Prior Year <u>Variance</u> |
| 3.00% Hotel/Motel | \$220,913 | \$164,382 | 34.4% | \$197,334 | 11.9% |
| 1.00% Hotel/Motel | \$73,638 | \$54,794 | 34.4% | \$65,778 | 11.9% |
| 2.50% Hotel/Motel | \$162,591 | \$126,254 | 28.8% | \$142,299 | 14.3% |
| 2.25% Food/Beverage | <u>\$505,713</u> | <u>\$463,568</u> | 9.1% | <u>\$474,932</u> | 6.5% |
| Total | \$962,856 | \$808,998 | 19.0% | \$880,343 | 9.4% |

| | <u>Year-to-Date</u> | | | | |
|-------|-----------------------|-----------------------|--------------------------------------|-----------------------|----------------------------------|
| | 2023 <u>Actual</u> | 2023 <u>Budget</u> | Actual/ Budget <u>Variance</u> | 2022 <u>Actual</u> | Prior Year <u>Variance</u> |
| | \$806,696 | \$598,160 | 34.9% | \$718,066 | 12.3% |
| | \$268,899 | \$199,387 | 34.9% | \$239,355 | 12.3% |
| | \$581,121 | \$455,475 | 27.6% | \$513,361 | 13.2% |
| | <u>\$1,948,010</u> | <u>\$1,723,826</u> | 13.0% | <u>\$1,766,083</u> | 10.3% |
| Total | \$3,604,726 | \$2,976,848 | 21.1% | \$3,236,866 | 11.4% |

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.