

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - February Sales*</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$180,247	\$132,174	36.4%	\$158,669	13.6%
1.00% Hotel/Motel	\$60,082	\$44,058	36.4%	\$52,890	13.6%
2.50% Hotel/Motel	\$130,458	\$101,938	28.0%	\$114,894	13.5%
2.25% Food/Beverage	<u>\$479,049</u>	<u>\$404,100</u>	18.5%	<u>\$414,006</u>	15.7%
Total	\$849,837	\$682,270	24.6%	\$740,459	14.8%

	<u>Year-to-Date</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
	\$354,264	\$254,648	39.1%	\$305,694	15.9%
	\$118,088	\$84,883	39.1%	\$101,898	15.9%
	\$253,522	\$193,530	31.0%	\$218,126	16.2%
	<u>\$938,254</u>	<u>\$787,807</u>	19.1%	<u>\$807,119</u>	16.2%
Total	\$1,664,128	\$1,320,868	26.0%	\$1,432,838	16.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.