

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - January Sales*</u>				
	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$174,016	\$122,474	42.1%	\$147,025	18.4%
1.00% Hotel/Motel	\$58,005	\$40,825	42.1%	\$49,008	18.4%
2.50% Hotel/Motel	\$123,064	\$91,592	34.4%	\$103,232	19.2%
2.25% Food/Beverage	<u>\$459,205</u>	<u>\$383,707</u>	19.7%	<u>\$393,113</u>	16.8%
Total	\$814,291	\$638,598	27.5%	\$692,379	17.6%

	<u>Year-to-Date</u>				
	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$174,016	\$122,474	42.1%	\$147,025	18.4%
1.00% Hotel/Motel	\$58,005	\$40,825	42.1%	\$49,008	18.4%
2.50% Hotel/Motel	\$123,064	\$91,592	34.4%	\$103,232	19.2%
2.25% Food/Beverage	<u>\$459,205</u>	<u>\$383,707</u>	19.7%	<u>\$393,113</u>	16.8%
Total	\$814,291	\$638,598	27.5%	\$692,379	17.6%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.