

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - November Sales*</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$222,599	\$166,349	33.8%	\$183,811	21.1%
1.00% Hotel/Motel	\$74,200	\$55,503	33.7%	\$61,270	21.1%
2.50% Hotel/Motel	\$164,222	\$131,096	25.3%	\$136,520	20.3%
2.25% Food/Beverage	\$456,411	\$434,802	5.0%	\$435,471	4.8%
Total	\$917,431	\$787,750	16.5%	\$817,072	12.3%

	<u>Year-to-Date</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
	\$3,371,047	\$2,714,223	24.2%	\$2,965,475	13.7%
	\$1,123,682	\$906,459	24.0%	\$988,492	13.7%
	\$2,501,812	\$2,105,412	18.8%	\$2,221,855	12.6%
	\$5,749,342	\$5,338,661	7.7%	\$5,272,527	9.0%
Total	\$12,745,883	\$11,064,755	15.2%	\$11,448,349	11.3%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. There was a large delinquent return filed in the current month. If filed timely, November month-to-month sales would be up approximately 8.6%. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.