

**City of Duluth  
Treasury Division  
Tourism Taxes  
2022**

|                     | <u>Current Month - January Sales*</u> |                        |  |                        |                                    |
|---------------------|---------------------------------------|------------------------|--|------------------------|------------------------------------|
|                     | <u>2022<br/>Actual</u>                | <u>2022<br/>Budget</u> | <u>Actual/<br/>Budget<br/>Variance</u> | <u>2021<br/>Actual</u> | <u>Prior<br/>Year<br/>Variance</u> |
| 3.00% Hotel/Motel   | \$147,025                             | \$125,634              | 17.0%                                  | \$96,928               | 51.7%                              |
| 1.00% Hotel/Motel   | \$49,008                              | \$43,555               | 12.5%                                  | \$32,309               | 51.7%                              |
| 2.50% Hotel/Motel   | \$103,232                             | \$103,839              | -0.6%                                  | \$66,742               | 54.7%                              |
| 2.25% Food/Beverage | <u>\$393,113</u>                      | <u>\$396,611</u>       | -0.9%                                  | <u>\$297,090</u>       | 32.3%                              |
| Total               | \$692,379                             | \$669,639              | 3.4%                                   | \$493,070              | 40.4%                              |

|  | <u>Year-to-Date</u>    |                        |  |                        |                                    |
|--|------------------------|------------------------|--|------------------------|------------------------------------|
|  | <u>2022<br/>Actual</u> | <u>2022<br/>Budget</u> | <u>Actual/<br/>Budget<br/>Variance</u> | <u>2021<br/>Actual</u> | <u>Prior<br/>Year<br/>Variance</u> |
|  | \$147,025              | \$125,634              | 17.0%                                  | \$96,928               | 51.7%                              |
|  | \$49,008               | \$43,555               | 12.5%                                  | \$32,309               | 51.7%                              |
|  | \$103,232              | \$103,839              | -0.6%                                  | \$66,742               | 54.7%                              |
|  | <u>\$393,113</u>       | <u>\$396,611</u>       | -0.9%                                  | <u>\$297,090</u>       | 32.3%                              |
|  | \$692,379              | \$669,639              | 3.4%                                   | \$493,070              | 40.4%                              |

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was down slightly, and the year-to-date comparison was down slightly.