

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - September Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$442,643	\$326,591	35.5%	\$378,654	16.9%
1.00% Hotel/Motel	\$147,548	\$108,887	35.5%	\$126,218	16.9%
2.50% Hotel/Motel	\$326,864	\$252,956	29.2%	\$287,530	13.7%
2.25% Food/Beverage	<u>\$607,980</u>	<u>\$522,350</u>	16.4%	<u>\$561,432</u>	8.3%
Total	\$1,525,035	\$1,210,784	26.0%	\$1,353,835	12.6%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$2,796,341	\$2,282,355	22.5%	\$2,420,818	15.5%
	\$932,114	\$762,498	22.2%	\$806,939	15.5%
	\$2,072,213	\$1,766,635	17.3%	\$1,808,555	14.6%
	<u>\$4,693,066</u>	<u>\$4,399,724</u>	6.7%	<u>\$4,273,162</u>	9.8%
Total	\$10,493,734	\$9,211,212	13.9%	\$9,309,474	12.7%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up moderately.