

**City of Duluth  
Treasury Division  
Tourism Taxes  
2022**

	<u>Current Month - August Sales*</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$492,623	\$407,730	20.8%	\$451,151	9.2%
1.00% Hotel/Motel	\$164,208	\$135,868	20.9%	\$150,384	9.2%
2.50% Hotel/Motel	\$362,366	\$309,944	16.9%	\$345,144	5.0%
2.25% Food/Beverage	<u>\$627,210</u>	<u>\$565,242</u>	11.0%	<u>\$582,645</u>	7.6%
Total	\$1,646,408	\$1,418,784	16.0%	\$1,529,324	7.7%

	<u>Year-to-Date</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
	\$2,353,698	\$1,955,764	20.3%	\$2,042,163	15.3%
	\$784,566	\$653,611	20.0%	\$680,721	15.3%
	\$1,745,350	\$1,513,679	15.3%	\$1,521,025	14.7%
	<u>\$4,085,085</u>	<u>\$3,877,374</u>	5.4%	<u>\$3,711,730</u>	10.1%
	\$8,968,699	\$8,000,428	12.1%	\$7,955,639	12.7%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up moderately (when factoring in the timing of a delinquent return) and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up moderately.