Hydrofluorosilicic Acid

BID OPENING AT 2:00PM ON MONDAY, DECEMBER 22, 2008

NOTE: All bids must be written, signed and transmitted in a sealed envelope, plainly marked with the bid number, subject matter and opening date. The City of Duluth reserves the right to split award where there is a substantial savings to the City, waive informalities and to reject any and all bids. Bidder should state in proposal if bid price is based on acceptance of total order. Sales tax is not to be included in the unit price. Bidder to state freight charges if, the proposal F.O.B. is shipping point, freight not allowed. Low bid will not be the only consideration for award of bid. All pages shall be signed or initialed by authorized bidder’s representative as indicated at the bottom of the page(s) of the request for bid forms.

RETURN BID IN DUPLICATE WITH DUPLICATE DESCRIPTIVE LITERATURE
FOR BID RESULTS, ENCLOSE A SELF-ADDRESSED, STAMPED ENVELOPE WITH BID.
www.ci.duluth.mn.us/city/services/purchasing

<table>
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<tr>
<th>Item Nbr</th>
<th>Qty</th>
<th>U/OM</th>
<th>Description</th>
<th>Unit Price</th>
<th>Total Price</th>
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</thead>
<tbody>
<tr>
<td>001</td>
<td>145</td>
<td>Ton</td>
<td>Liquid of Hydrofluorosilicic Acid (HFS)</td>
<td>$_________</td>
<td>$_________</td>
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<td></td>
<td></td>
<td></td>
<td>(25%)</td>
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(See additional page(s))

Vendor Email Addr: ____________________________

FREIGHT CHARGES $ ____________

NAME ____________________________

TOTAL BID PRICE $ __________________

ADDR1 __________________________________

TO INCLUDE ANY ADDITIONAL PAGES.

ADDR2 __________________________________

PAYMENT TERMS: _______________________

ADDR3 __________________________________

F.O.B. POINT: _________________________

BY: ________________________________

DELIVERY DATE: _______________________

(Print) Title _________________________

(Signature) Tele # ____________________

The City of Duluth is an Equal Opportunity employer.
Price to:
  1) include all delivery charges
  2) remain firm 1/1 - 12/31/2008

Must comply with the AWWA Std #B-703-00.

Material Safety Data Sheets REQUIRED with bid (OSHA form 20).

Delivered in approx 19 ton loads to the Lakewood Plant 6000 gallon storage tank at the Lakewood Water Treatment Plant, 8130 Congdon Blvd., Duluth, MN during January 1 thru December 31, 2008.

Product sampling required prior to unloading, reasonable delay charges to facilitate sampling are included in pricing.

Legal weight tickets for each shipment must be provided (show net acid weight).

Delivery Contact: Lakewood Water Treatment Plant, 218/525-0834

NOTE: This purchase will be valid upon the City Council passage of the 2008 budget and a 30 day waiting period as required by ordinance. PO may not be issued until January and notification will be by vendor providing SASE for bid tabulation.
General Specifications

Contractor will be required to comply with all applicable Equal Employment Opportunity (E.E.O.) laws and regulations. Affirmative action must be taken to insure that the employees and applicants for employment are not discriminated against because of their race, color, creed, sex or national origin.

The city of Duluth is an equal opportunity employer.

9. Participation:
This document is intended to serve the city of Duluth, its Agents and Authorities. Each authority may issue their own purchase order and will be responsible for it. The City of Duluth Authorities are as follows:
1. Duluth Airport Authority
2. Split Mountain Recreational Area Authority
3. Duluth Entertainment and Convention Center
4. Duluth Transit Authority
5. Duluth Economic Development Authority
6. Duluth Housing and Redevelopment Authority

The city has a cooperative purchasing agreement with St. Louis county allowing the county to purchase from this bid when reQuested. St. Louis county will issue and be responsible for its own purchase orders.

10. Qualifications of Bidder:
The city may make such investigations as deemed necessary to determine the ability of the bidder to perform the work, and the bidder shall furnish to the city all such information and data for this purpose as the city may request. The city reserves the right to reject any bid if the evidence submitted by, or investigation of, such bidder fails to satisfy the city that such bidder is properly qualified to carry out the obligations of the contract and to complete the work contemplated therein.
Conditional bids will not be accepted.

11. Addenda and Interpretations:
Responses to general questions and clarifications of bids may be made at the discretion of the city. However, no interpretation of the meaning of the specifications or other pre-bid documents will be made to any bidder orally.

Every request for such interpretation should be in writing and delivered or sent by facsimile to the city purchasing agent or the buyer shown on the bid request, Duluth, Minnesota 55802, and to be given consideration must be received at least five days prior to the date fixed for the opening of bids.

12. Award of Contract - Rejection of Bids:
In determining the successful bidder, there will be considered in addition to price (per Ordinance 7050):
A. The ability, capacity and skill of the bidder to perform the contract.
B. The character, integrity, reputation, judgement, experience and efficiency of the bidder.
C. The quality of performance of previous contract.

D. The sufficiency of the financial resources, equipment available and ability of the bidder to perform the contract.

13. Quantities:
The city reserves the right to increase or decrease the quantities of items on this bid as required. Any exception to this provision must be noted by the vendor in its bid or proposal.

14. Wages and Salaries:
A. Attention of bidders is particularly called to the requirements concerning the payment of not less than the prevailing wage and salary rates specified in the contract documents and the conditions of employment with respect to certain categories and classifications of employees for all Public Works type projects estimated to exceed $2,000.

B. The rates of up set forth under General Conditions are the minimums to be paid during the life of the contract. It is therefore the responsibility of bidders to inform themselves as to local labor conditions, such as the length of work day and work week, overtime compensation, health and welfare contributions, labor supply, and prospective changes or adjustments of rates.

15. Validity of Bids:
All bids shall be valid for 60 days from the date of bid opening, unless an other period is noted in bid documents or if an extension is agreed upon, in writing prior to the end of the 60 day period.

16. Facsimile Bids:
Facsimile bids are acceptable if: bids are received at the designated facsimile number prior to the scheduled bid opening and an original copy of the bid, identical to the faxed bid, is received within 48 hours of the bid opening. Facsimile bid deposits are not acceptable. The city shall endeavor to keep bids confidential, but will accept no responsibility for the confidentiality of facsimile bids. All bids or proposals returned by facsimile are understood to incorporate these general specifications.

17. Insurance:
All vendors doing work on city property, except those who are making routine deliveries, shall submit an insurance certificate indicating insurance coverage as per current city requirements.

18. Website:
ci.duluth.mn.us/city/service/purchasing/index.htm