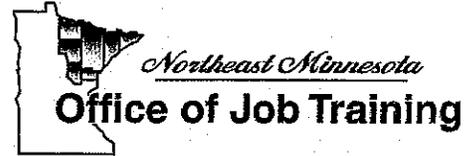




Dislocated Worker Services



PERSONALIZED SERVICES

- ◆ Career & Interest Assessments
- ◆ One-One Career Counseling
- ◆ Labor Market Information
- ◆ Job Search Assistance
- ◆ Interview Coaching
- ◆ Resume Expertise

TRAINING

- ◆ Earn new credentials
- ◆ Re-train for an in-demand job
- ◆ Update your computer skills
- ◆ Finish your degree
- ◆ On-the Job Training

WORKSHOPS

- ◆ Job Search Workshops
- ◆ Interview Skills
- ◆ Resume Writing
- ◆ Business start-up
- ◆ Virtual Career Fairs

FINANCIAL ASSISTANCE

- ◆ Transportation Assistance
- ◆ Childcare Assistance
- ◆ Community Resources
- ◆ Car Repairs
- ◆ Relocation Assistance

If you live inside Duluth city limits,
contact:

Deb Holleman
218-730-5233
dholleman@duluthmn.gov

Outside city limits, contact:

Lisa Lundborg
218-623-5973
lisa.lundborg@nemojt.org

CareerForce

Duluth Workforce Development, along with our partners at Northeast Minnesota Office of Job Training provide employment and training services to Dislocated Workers in Northeast Minnesota. For more than forty years, we have provided assistance to nearly 20,000 workers who lost their jobs. Many of our highly experienced counselors have experienced layoffs first-hand.

Our professional services are comprehensive, individualized, and focused on helping workers return to the labor market as quickly as possible in a position that aligns with personal goals. We emphasize early intervention and **immediate** assistance to workers, starting with the development of an Individualized Service Strategy for each affected worker. We assess needs, skills, and abilities right away to determine the services to be provided, and to gain a clear understanding of the options that exist for each affected worker.

Dislocated Worker Service Options:

- ◆ **Outreach and Orientation** to make affected workers aware of and encourage the use of employment and training services.
- ◆ **Individual Assessments** to determine marketable skills, abilities, and interests, as well as one-on-one discussion of individual circumstances
- ◆ **Customized Workshops** including:
 - ◆ Coping with Unemployment
 - ◆ Resume, Job Search, Interview Skills
 - ◆ Self-Employment
 - ◆ Health Insurance, Financial Planning, Community Resources and more
- ◆ **Preparation of professional resume** for each individual based on strengths and goals
- ◆ **Development of Individual Service Strategy Plan**
- ◆ Connection to short and/or long-term **Skills Training**, including tuition assistance
- ◆ **Case Management** and personalized career counseling
- ◆ **Job Search Assistance**, both in-area and out-of-area

Over 95% of laid-off workers who participated in the Dislocated Worker Program found jobs with a current average wage at placement of over \$19.68 per hour.



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Offices are located
throughout Minnesota.

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VRS.CUSTOMERSERVICE@STATE.MN.US

mn.gov/deed/vrs

A large, stylized, cursive logo of the word "Minnesota" in a dark, textured font, positioned in the upper right quadrant of the page.

Department of Employment and Economic Development
VOCATIONAL REHABILITATION SERVICES

Upon request, this information can be made available in
alternative formats for individuals with disabilities.

EMPLOYMENT AND CAREER SERVICES

FOR
MINNESOTANS
WITH
DISABILITIES

MINNESOTA VOCATIONAL REHABILITATION SERVICES

DEED-20191
10-2014 20,000

218 TRADES



FACT SHEET

SKILLED LABOR CAREERS

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Industry and Occupational Outlook

According to DEED's 2016 to 2026 Employment Outlook data, the construction industry is projected to grow by nearly 9 percent with an increase of 10,329 jobs over the next 10 years in the state of Minnesota.

The projected job growth in the construction industry is expected to carry over into construction-related occupations as well, with many expected to see small gains in Northeast Minnesota through 2026. Construction equipment operators are expected to see the most growth from 2016 to 2026, followed by steady growth for cement masons and concrete finishers, construction and building inspectors, highway maintenance workers, pipelayers, and construction laborers.

But rather than new jobs being created, the region is expected to have more demand for labor market exit openings and occupations transfer openings – jobs that become available because the existing worker retires out of the labor force or changes career. There may be as many as 7,411 total openings for construction and extraction workers in the region, with 2,621 of them being for replacement due to labor market exits. Most construction-related occupations in the region will have more replacement openings than new jobs created, requiring new workers to replace existing workers. For example, the largest number of total openings is for heavy and tractor-trailer truck drivers, who could have over 2,500 total job openings in the next 10 years, despite a projected loss of jobs overall. The region is projected to need 1,054 construction laborers due to 364 labor market exit openings and 688 occupational transfer openings, as well as 1,221 carpenters and 991 construction equipment operators, almost entirely from labor market exits and occupational transfers as opposed to new growth. Electricians, mobile heavy equipment mechanics, first line supervisors of construction workers, and plumbers are also projected to see steady demand in Northeast Minnesota in the next 10 years (see Table 2).

Table 2. Northeast Minnesota Construction-Related Occupation Projections, 2016-2026

Occupation	Estimated Employment 2016	Projected Employment 2026	2014-2026 Total Openings
Total, All Occupations	160,337	162,062	179,072
Construction Managers	349	322	199
Cost Estimators	204	205	198
Construction & Extraction Occupations	7,433	7,440	7,411
First-Line Svprs. of Construction Workers	497	498	474
Brickmasons & Blockmasons	103	122	130
Carpenters	1,459	1,396	1,221
Cement Masons & Concrete Finishers	202	218	231
Construction Laborers	1,043	1,045	1,054
Construction Equipment Operators	880	904	991
Electricians	543	497	521
Painters, Construction & Maintenance	354	354	298
Pipelayers	40	44	47
Plumbers, Pipefitters, & Steamfitters	429	399	397
Sheet Metal Workers	164	164	169
Helpers-Carpenters	30	26	35
Construction & Building Inspectors	114	122	133
Highway Maintenance Workers	469	479	483
Installation, Maintenance, & Repair Occs.	7,500	7,843	7,454
Mobile Heavy Equipment Mechanics	633	672	653
Heating, Air Cond, & Refrig. Mechanics	184	192	186
Millwrights	147	130	105
Electrical Power-Line Installers/Repairers	222	217	165
Transportation & Material Moving Occs.	9,105	8,821	10,010
Heavy & Tractor-Trailer Truck Drivers	2,481	2,443	2,553



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Contact the Office of Job Training for more info.

218 TRADES



FACT SHEET

SKILLED LABOR CAREERS

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According to DEED's Quarterly Census of Employment and Wages (QCEW) data, the 7-county Northeast Minnesota region was home to 960 construction firms providing 6,653 jobs in 2018. At that level, construction accounted for 4.6 percent of total employment in the region, making it the seventh largest industry. However, construction also accounted for 10.9 percent of all establishments in the region, giving it the second largest number of firms.

These construction firms paid out \$411 million in total payroll in 2018, making it the sixth largest industry payroll. Average annual wages in construction were \$61,832 in 2018, which was 37 percent higher than the total of all industries.

In addition to the more than 900 employer establishments covered by the QCEW program, there were also 2,374 non-employers in the construction industry in Northeast Minnesota, with total sales receipts of just under \$116.5 million in 2015.

Industry Occupational Employment

DEED's Occupational Employment Statistics (OES) program provides detailed employment and wage data for a wide range of occupations involved in construction. In sum, there were an estimated 5,950 people working in construction and extraction occupations in Northeast Minnesota, accounting for about 4.2 percent of total employment in the region.

The largest construction and extraction occupations in the region include carpenters (1,020 jobs), operating engineers and other construction equipment operators (890 jobs), construction laborers (710 jobs), electricians (510 jobs), highway maintenance workers (410 jobs), and plumbers, pipefitters, and steamfitters (410 jobs). The region also had a larger share of mobile heavy equipment mechanics, millwrights, excavating and loading machine op-

erators, and electrical power-line installers and repairers. Median hourly wages for construction occupations ranged from around \$18 an hour at the low end to more than \$40 an hour at the high end. Civil Engineers and construction managers were the highest-earning occupations in the industry, pulling in over \$80,000 per year. Twenty-five different occupations had median wages above \$50,000 per year in the region, representing over 6,500 jobs.

Despite the relatively high wages, all but six of these construction-related occupations can be gained with a high school diploma or less and some level of on-the-job training.

Occupations in Demand

Because of the huge spike in demand for construction workers the past few summers, several construction-related occupations are in high demand in Northeast Minnesota. Of the 293 occupations that have exhibited high demand in the region – having three, four, or five stars in the current demand indicator – 15 are construction-related occupations (see Table 1-Northeast Minnesota Construction Related Occupations in Demand).

Table 1. Northeast Minnesota Construction-Related Occupations in Demand

SOC Occupational Title	Current Demand Indicator	Median Annual Wage	Projected 10-year Growth Rate	Projected 10-year Total Openings
Construction Laborers	Five Stars	\$39,985	0.20%	1,054
Heavy & Tractor-Trailer Truck Drivers	Five Stars	\$46,169	-1.50%	2,553
Cement Masons and Concrete Finishers	Five Stars	\$51,199	5.40%	231
Construction Equipment Operators	Five Stars	\$68,136	2.70%	991
Electricians	Five Stars	\$67,847	-8.50%	521
Construction Managers	Five Stars	\$79,205	-7.70%	199
Civil Engineers	Five Stars	\$87,758	12.90%	383
Mobile Heavy Equipment Mechanics	Four Stars	\$52,680	6.20%	653
Cost Estimators	Four Stars	\$65,195	0.50%	198
Helpers--Carpenters	Three Stars	\$40,154	-13.30%	35
Architects, Except Landscape & Naval	Three Stars	\$64,184	-2.40%	56
Carpenters	Three Stars	\$53,873	-4.30%	1,221
Plumbers, Pipefitters, & Steamfitters	Three Stars	\$78,747	-7.00%	397
Tile & Marble Setters	Three Stars	\$48,961	N/A	N/A

Source: DEED Occupations in Demand

Check out 218trades.com

Contact the Office of Job Training for more info.



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AGES 14-24?

ASK US ABOUT:

- Identifying Interests and abilities
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- Summer & year round work experience
- Free Professional Career Counseling

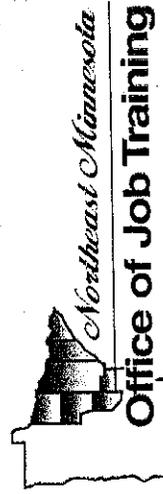
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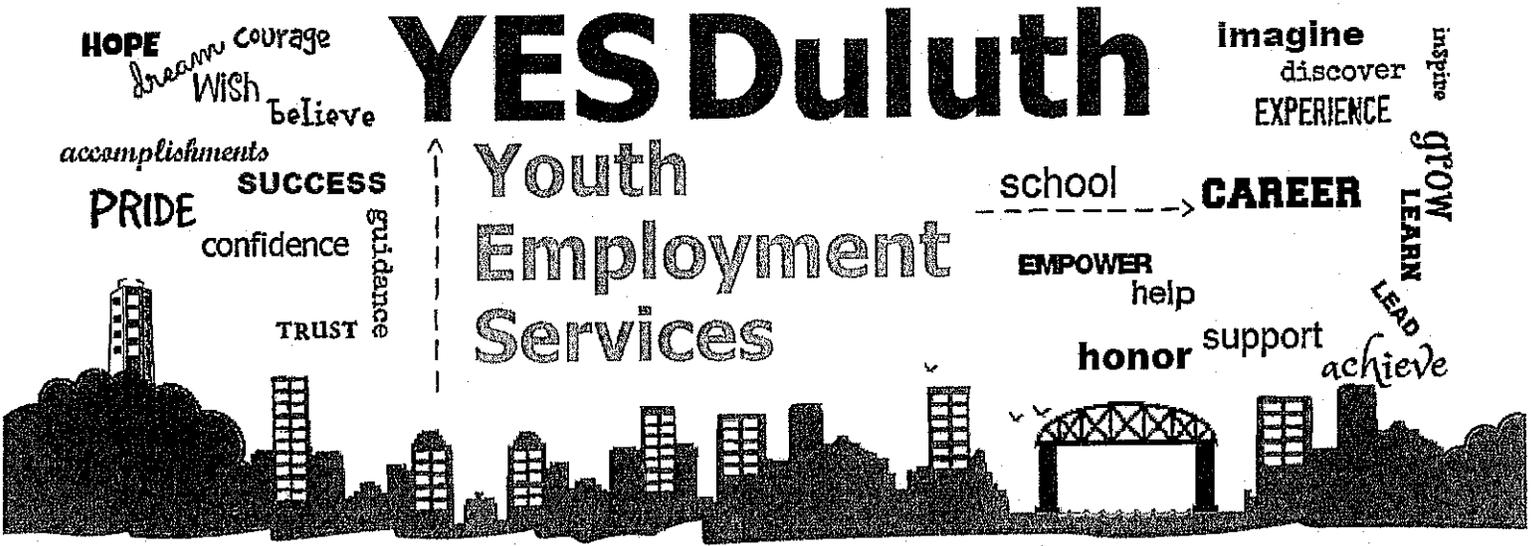
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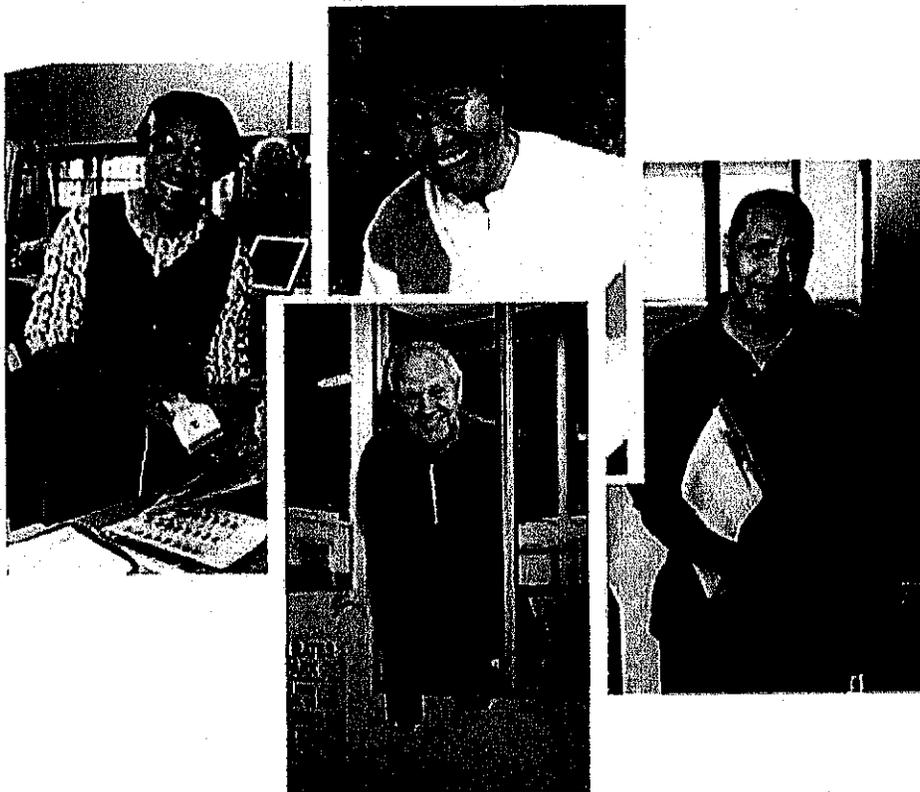
To learn more, call Leslie at (218) 730-5221.

Senior Community Service Employment Program (SCSEP)
Duluth Workforce Development
CareerForce – 402 W. 1st St., Duluth, MN 55802

CareerForce

100% funded with federal money; \$261,678 PY2018; 0% financed by non-governmental sources; \$0.00

Are you 55 or Older and Seeking Employment?



Paid work experience Internship training is available for low-income eligibility, unemployed seniors age 55 or older.

To learn more, call Leslie at (218) 730-5221.

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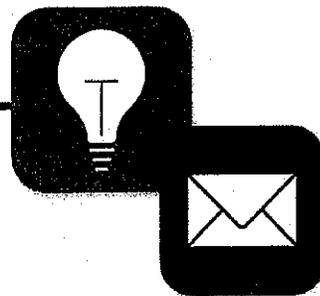
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Action.**
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Phone Counseling

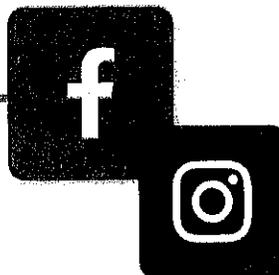
Give us a call.

Call us and we will point you in the right direction, connect you with resources, and refer you to the appropriate staff member.

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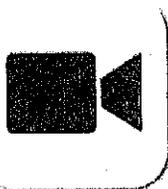
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