

**City of Duluth
Treasury Division
Tourism Taxes
2024**

	<u>Current Month - March Sales*</u>				
	2024 <u>Actual</u>	2024 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2023 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$206,552	\$210,052	-1.7%	\$231,519	-10.8%
1.00% Hotel/Motel	\$68,851	\$71,608	-3.9%	\$77,173	-10.8%
2.50% Hotel/Motel	\$143,808	\$152,181	-5.5%	\$165,008	-12.8%
2.25% Food/Beverage	<u>\$522,648</u>	<u>\$508,231</u>	2.8%	<u>\$504,043</u>	3.7%
Total	\$941,858	\$942,072	0.0%	\$977,743	-3.7%

	<u>Year-to-Date</u>				
	2024 <u>Actual</u>	2024 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2023 <u>Actual</u>	Prior Year <u>Variance</u>
	\$558,381	\$531,467	5.1%	\$585,783	-4.7%
	\$186,127	\$181,180	2.7%	\$195,261	-4.7%
	\$393,044	\$385,996	1.8%	\$418,530	-6.1%
	<u>\$1,474,789</u>	<u>\$1,454,280</u>	1.4%	<u>\$1,442,296</u>	2.3%
Total	\$2,612,340	\$2,552,923	2.3%	\$2,641,870	-1.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down significantly, and the year-to-date comparison was down moderately. The actual/budget variance for the month was down slightly, and the year-to-date comparison was up moderately.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up moderately. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.