

**MEETING OF THE  
DULUTH ECONOMIC DEVELOPMENT AUTHORITY  
Wednesday, April 26 - 5:15 p.m.  
COUNCIL CHAMBERS, THIRD FLOOR CITY HALL**

**MINUTES**

**Call To Order:** The April 26, 2017 meeting of DEDA was called to order by President McShane at 5:15 p.m.

**Present:** Nancy Aronson Norr, Matt Cartier, Elissa Hansen, Zack Filipovich, Tim McShane, Barb Russ

**Others Present:** Joan Christensen, Heather Rand, Heidi Timm-Bijold, Ingrid Hornibrook, Karl Schuettler, Bob Asleson, John Ramos, Mary Francis Skala

**Absent:** Craig Chilcote

**PUBLIC TO ADDRESS THE COMMISSION**

**PUBLIC HEARINGS**

**APPROVAL OF MINUTES:** Vote to approve the March 22, 2017 minutes: Unanimous Cartier/Filipovich (6-0)

**NEW BUSINESS**

**APPROVAL OF CASH TRANSACTIONS – March 01, 2017 – March 31, 2017**

Rand commented that this was a straightforward month.

**Vote to approve cash transactions:** Unanimous Filipovich/Hansen (6-0)

**ATLAS MARKETING UPDATE**

Timm-Bijold reported that the property is listed on Loopnet and Zillow. There are 'for sale' signs on the site and business developers reach out to a wide variety of connections to market Atlas. Timm-Bijold listed a few recent examples of the industries inquiring about the property. The feedback of developers is the request for more amenities in the area Atlas is located. Timm-Bijold noted the intention of future, tactical marketing efforts and possible re-platting the property.

**PRESENTATION: NORTHLAND CONNECTION PRESENTATION BY NORTHSPAN GROUP DIRECTOR OF MARKETING KARL SCHUETTLER**

**Vote to move the presentation to after the Director's Report:** Norr/Hansen (6/0)

## RESOLUTIONS FOR APPROVAL

1. **RESOLUTION 17D-09: RESOLUTION APPROVING AMENDMENTS TO LOAN AGREEMENTS RELATING TO \$5,750,000 HEALTH CARE FACILITIES REVENUE NOTE, SERIES 2013 (BENEDICTINE HEALTH CENTER PROJECT) AND \$4,000,000 HEALTH CARE FACILITIES REVENUE NOTE, SERIES 2014 (BENEDICTINE HEALTH CENTER PROJECT)**

**Staff:** Rand gave background on this resolution. Mary Francis Skala gave a history of the bonds regarding Benedictine Health Center starting in 2007. Skala explained the purpose of and the outcome should the commission approve this resolution.

**Discussion:**

**Vote to Approve Resolution 17D-09:** Passed Unanimously (Filipovich/Aronson Norr 6-0)

## DISCUSSION

## DIRECTOR'S REPORT

Rand gave an update on the projects the City of Duluth Business Development staff have been working on including the NorShor Theatre and Temple Opera building, the aviation sector, and strengthening partnerships with other entities to help drive economic development in the city.

**ADJOURNMENT:** President McShane adjourned the April 26, 2017 meeting of the DEDA at 6:15 p.m.

Respectfully submitted



Heather Rand  
Executive Director

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