

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - June Sales*</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$447,654	\$345,658	29.5%	\$414,947	7.9%
1.00% Hotel/Motel	\$149,218	\$115,219	29.5%	\$138,316	7.9%
2.50% Hotel/Motel	\$333,454	\$273,940	21.7%	\$308,753	8.0%
2.25% Food/Beverage	<u>\$610,376</u>	<u>\$557,300</u>	9.5%	<u>\$570,962</u>	6.9%
Total	\$1,540,702	\$1,292,117	19.2%	\$1,432,977	7.5%

	<u>Year-to-Date</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
	\$1,523,149	\$1,155,912	31.8%	\$1,387,623	9.8%
	\$507,716	\$385,304	31.8%	\$462,541	9.8%
	\$1,112,970	\$897,575	24.0%	\$1,011,643	10.0%
	<u>\$3,087,557</u>	<u>\$2,767,573</u>	11.6%	<u>\$2,835,417</u>	8.9%
	\$6,231,392	\$5,206,364	19.7%	\$5,697,224	9.4%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.