

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - March Sales*</u>					<u>Year-to-Date</u>				
	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>	<u>2023 Actual</u>	<u>2023 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2022 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$231,519	\$179,130	29.2%	\$215,038	7.7%	\$585,783	\$433,778	35.0%	\$520,732	12.5%
1.00% Hotel/Motel	\$77,173	\$59,710	29.2%	\$71,679	7.7%	\$195,261	\$144,593	35.0%	\$173,577	12.5%
2.50% Hotel/Motel	\$165,008	\$135,691	21.6%	\$152,936	7.9%	\$418,530	\$329,221	27.1%	\$371,062	12.8%
2.25% Food/Beverage	\$504,043	\$472,451	6.7%	\$484,033	4.1%	\$1,442,296	\$1,260,258	14.4%	\$1,291,152	11.7%
Total	\$977,743	\$846,982	15.4%	\$923,685	5.9%	\$2,641,870	\$2,167,850	21.9%	\$2,356,523	12.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.