

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - April Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$197,334	\$166,058	18.8%	\$173,192	13.9%
1.00% Hotel/Motel	\$65,778	\$55,311	18.9%	\$57,731	13.9%
2.50% Hotel/Motel	\$142,299	\$129,519	9.9%	\$123,037	15.7%
2.25% Food/Beverage	<u>\$474,932</u>	<u>\$461,830</u>	2.8%	<u>\$415,415</u>	14.3%
Total	\$880,343	\$812,718	8.3%	\$769,374	14.4%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$718,066	\$608,395	18.0%	\$526,469	36.4%
	\$239,355	\$204,380	17.1%	\$175,490	36.4%
	\$513,361	\$475,051	8.1%	\$370,473	38.6%
	<u>\$1,766,083</u>	<u>\$1,739,208</u>	1.5%	<u>\$1,498,805</u>	17.8%
	\$3,236,866	\$3,027,034	6.9%	\$2,571,236	25.9%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.