

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - March Sales*</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$215,038	\$180,599	19.1%	\$143,015	50.4%
1.00% Hotel/Motel	\$71,679	\$60,225	19.0%	\$47,672	50.4%
2.50% Hotel/Motel	\$152,936	\$138,754	10.2%	\$99,096	54.3%
2.25% Food/Beverage	<u>\$484,033</u>	<u>\$481,807</u>	0.5%	<u>\$425,513</u>	13.8%
Total	\$923,685	\$861,385	7.2%	\$715,296	29.1%

	<u>Year-to-Date</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
	\$520,732	\$442,337	17.7%	\$353,277	47.4%
	\$173,577	\$149,069	16.4%	\$117,759	47.4%
	\$371,062	\$345,532	7.4%	\$247,436	50.0%
	<u>\$1,291,152</u>	<u>\$1,277,378</u>	1.1%	<u>\$1,083,390</u>	19.2%
Total	\$2,356,523	\$2,214,316	6.4%	\$1,801,862	30.8%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly.
The actual/budget variance for the month was up slightly, and the year-to-date comparison was up slightly.