

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - February Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$158,669	\$136,104	16.6%	\$113,334	40.0%
1.00% Hotel/Motel	\$52,890	\$45,289	16.8%	\$37,778	40.0%
2.50% Hotel/Motel	\$114,894	\$102,939	11.6%	\$81,597	40.8%
2.25% Food/Beverage	<u>\$414,006</u>	<u>\$398,960</u>	3.8%	<u>\$360,787</u>	14.8%
Total	\$740,459	\$683,292	8.4%	\$593,496	24.8%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$305,694	\$261,738	16.8%	\$210,262	45.4%
	\$101,898	\$88,844	14.7%	\$70,087	45.4%
	\$218,126	\$206,778	5.5%	\$148,340	47.0%
	<u>\$807,119</u>	<u>\$795,571</u>	1.5%	<u>\$657,877</u>	22.7%
Total	\$1,432,838	\$1,352,931	5.9%	\$1,086,567	31.9%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.