

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - October Sales*</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$352,107	\$265,519	32.6%	\$360,847	-2.4%
1.00% Hotel/Motel	\$117,369	\$88,458	32.7%	\$120,282	-2.4%
2.50% Hotel/Motel	\$265,376	\$207,681	27.8%	\$276,780	-4.1%
2.25% Food/Beverage	<u>\$599,866</u>	<u>\$504,135</u>	19.0%	<u>\$563,895</u>	6.4%
Total	\$1,334,718	\$1,065,793	25.2%	\$1,321,803	1.0%

	<u>Year-to-Date</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
	\$3,148,448	\$2,547,874	23.6%	\$2,781,664	13.2%
	\$1,049,483	\$850,956	23.3%	\$927,221	13.2%
	\$2,337,590	\$1,974,316	18.4%	\$2,085,335	12.1%
	<u>\$5,292,932</u>	<u>\$4,903,859</u>	7.9%	<u>\$4,837,057</u>	9.4%
Total	\$11,828,452	\$10,277,005	15.1%	\$10,631,277	11.3%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was down moderately, and the year-to-date comparison was up significantly. There was a large delinquent October return. If filed timely, the month-to-month actual comparison would be up moderately. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.