

**City of Duluth  
Treasury Division  
Tourism Taxes  
2022**

	<u>Current Month - May Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$254,610	\$195,722	30.1%	\$228,656	11.4%
1.00% Hotel/Motel	\$84,870	\$65,332	29.9%	\$76,219	11.4%
2.50% Hotel/Motel	\$189,530	\$151,819	24.8%	\$170,577	11.1%
2.25% Food/Beverage	<u>\$498,372</u>	<u>\$479,457</u>	3.9%	<u>\$485,356</u>	2.7%
Total	\$1,027,382	\$892,330	15.1%	\$960,808	6.9%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$972,676	\$804,117	21.0%	\$755,126	28.8%
	\$324,225	\$269,712	20.2%	\$251,709	28.8%
	\$702,891	\$626,870	12.1%	\$541,050	29.9%
	<u>\$2,264,455</u>	<u>\$2,218,665</u>	2.1%	<u>\$1,984,161</u>	14.1%
	\$4,264,248	\$3,919,364	8.8%	\$3,532,045	20.7%

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up moderately.