

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - July Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$473,452	\$394,061	20.1%	\$474,828	-0.3%
1.00% Hotel/Motel	\$157,817	\$131,339	20.2%	\$158,276	-0.3%
2.50% Hotel/Motel	\$371,340	\$305,439	21.6%	\$362,876	2.3%
2.25% Food/Beverage	<u>\$622,458</u>	<u>\$566,417</u>	9.9%	<u>\$616,981</u>	0.9%
Total	\$1,625,067	\$1,397,256	16.3%	\$1,612,961	0.8%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$1,861,075	\$1,548,034	20.2%	\$1,591,012	17.0%
	\$620,358	\$517,743	19.8%	\$530,337	17.0%
	\$1,382,983	\$1,203,735	14.9%	\$1,175,881	17.6%
	<u>\$3,457,875</u>	<u>\$3,312,132</u>	4.4%	<u>\$3,129,086</u>	10.5%
	\$7,322,291	\$6,581,644	11.3%	\$6,426,315	13.9%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up slightly (when factoring in all % components), and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up slightly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up moderately.